



## FY2025 Q3 - Key Performance Indicators

### Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	17	151	4	7	0	2	3
ITBs	4	90	4	1	1	0	0
Professional Services (A&E)	1	87	13	2	0	2	1

\*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	3	3	0
Cooperative Purchases	1	1	0
Cooperative - State or Other Local	4	4	0
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	7	6	1
Sole Sources >\$250K	5	4	1
Percentage of Sole Source Requests Approved			90%

### Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	45	111	\$ 651,556,978
Contract Amendments	42	39	\$ 60,519,417
Completed Contracts Greater than \$1 Million	31		
Active Suppliers with Contracts Greater than \$1 Million	418		
Purchase Orders from Solicited Procurements	0	N/A	\$ -
Delegated Purchasing Authority			
Purchase Orders	0	N/A	\$ -
Number of Purchase Orders	5871	N/A	\$ 564,708,902

No Departments reported Delegated Purchasing Authority POs due to reporting changes.  
(Elections, Emergency Management, Finance, General Services, Historical Commission, HR, ITS, Juvenile Court, Library, NDOT, Planning, Public Defender, and Public Property have reported previously.)

\*\* Intent to Award to Completion

### Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 803,675	Negotiated Cost Reductions	\$ 2,659,771
Percentage of Spend Through Cooperative Purchasing	0.78%	Cooperative Cost Savings	\$ 90,071
		Total Procurement Spend	\$ 838,566,824

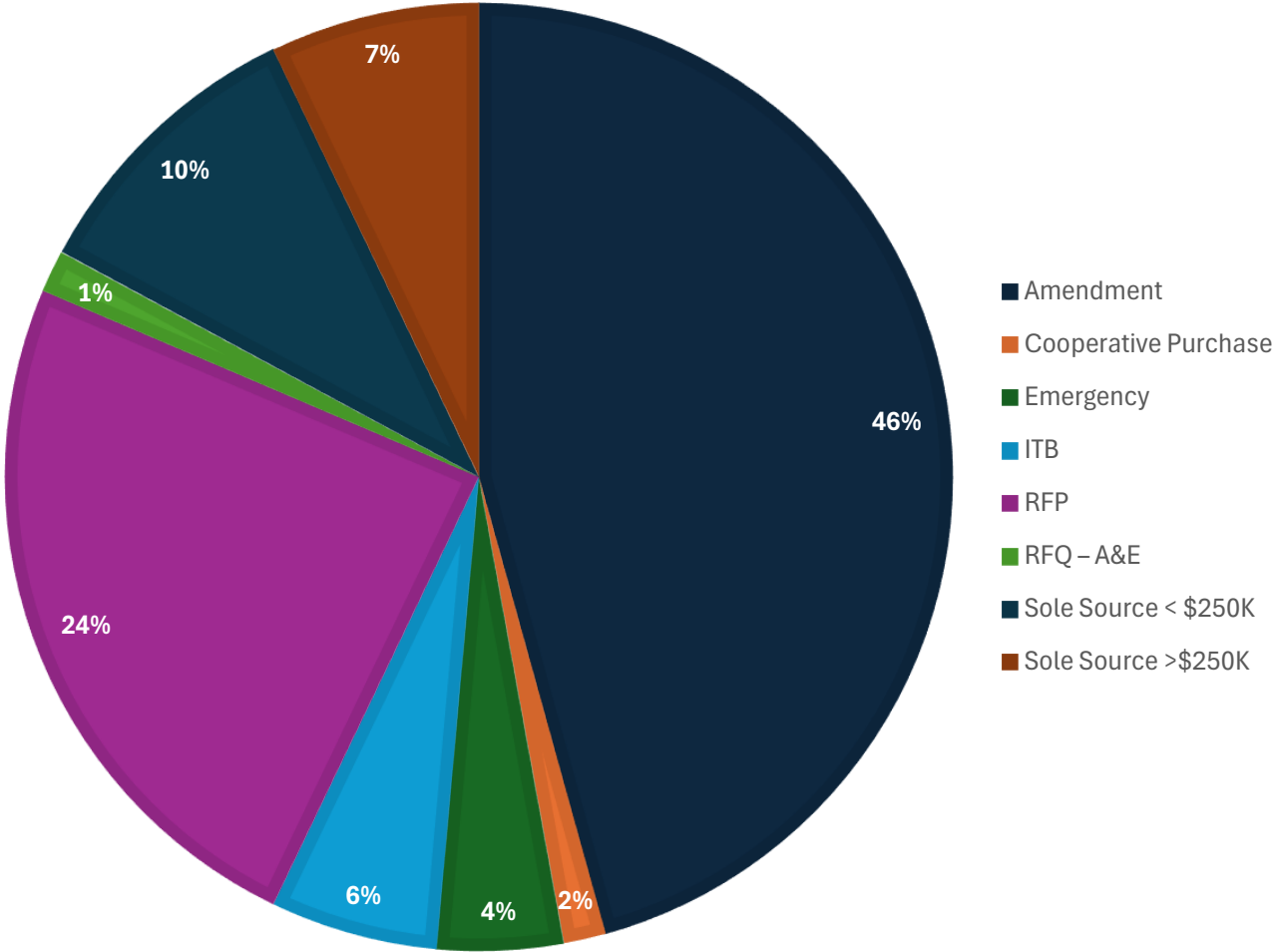
### Training & Professional Development

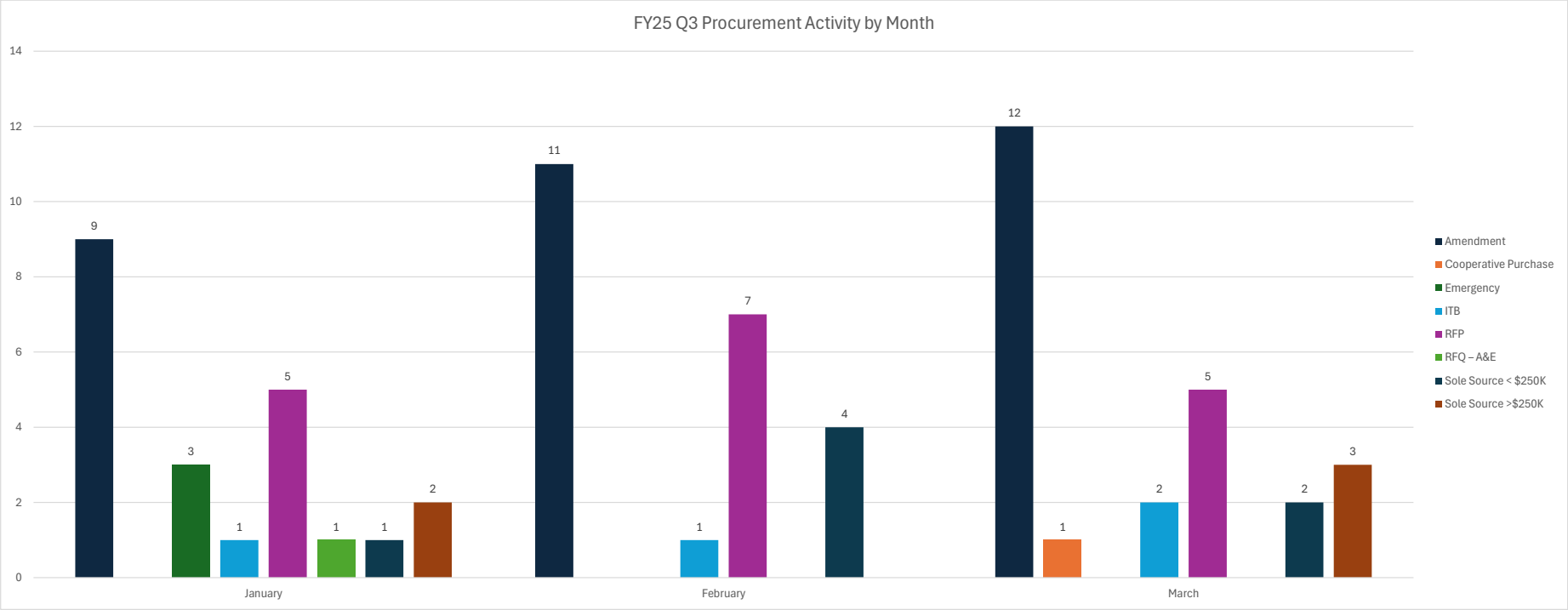
Professional Development		Training	Number of Attendees	Hours Completed
Employees with Certifications	14	iProcurement Requisition Entry Training	21	17
Spend per Employee on PD/Training	\$ -	iProcurement Buyer Training	4	17
Professional Training Hours	0	iProcurement Approver Training	8	17
		Procurement Office Training	26	6
		iSupplier Training	15	3
		BAO Outreach Events/Training	382	11

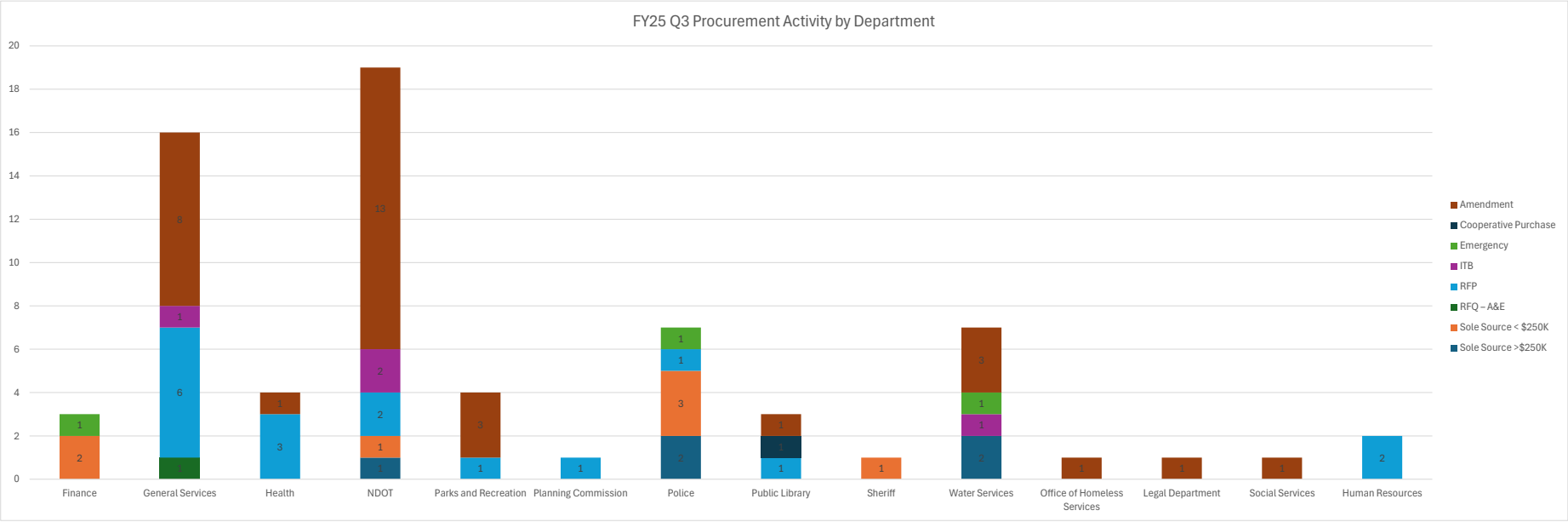
### Paper Consumption

Reams of Virgin Paper	10,220	Reams of Recycled Paper	1,200
Virgin Paper Cost	\$ 42,310.80	Recycled Paper Cost	\$ 5,940.00

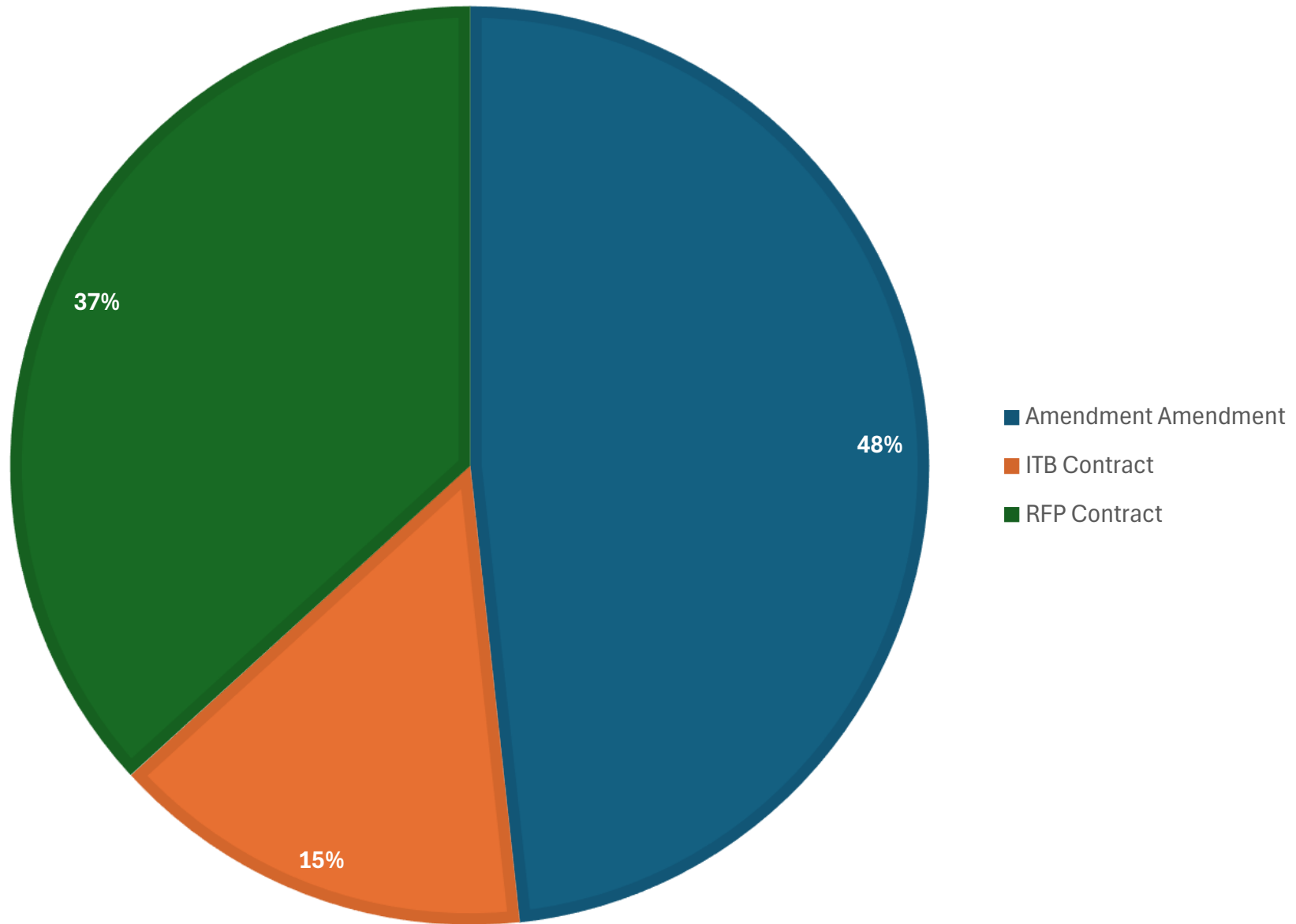
FY25 Q3 PROCUREMENT ACTIVITY



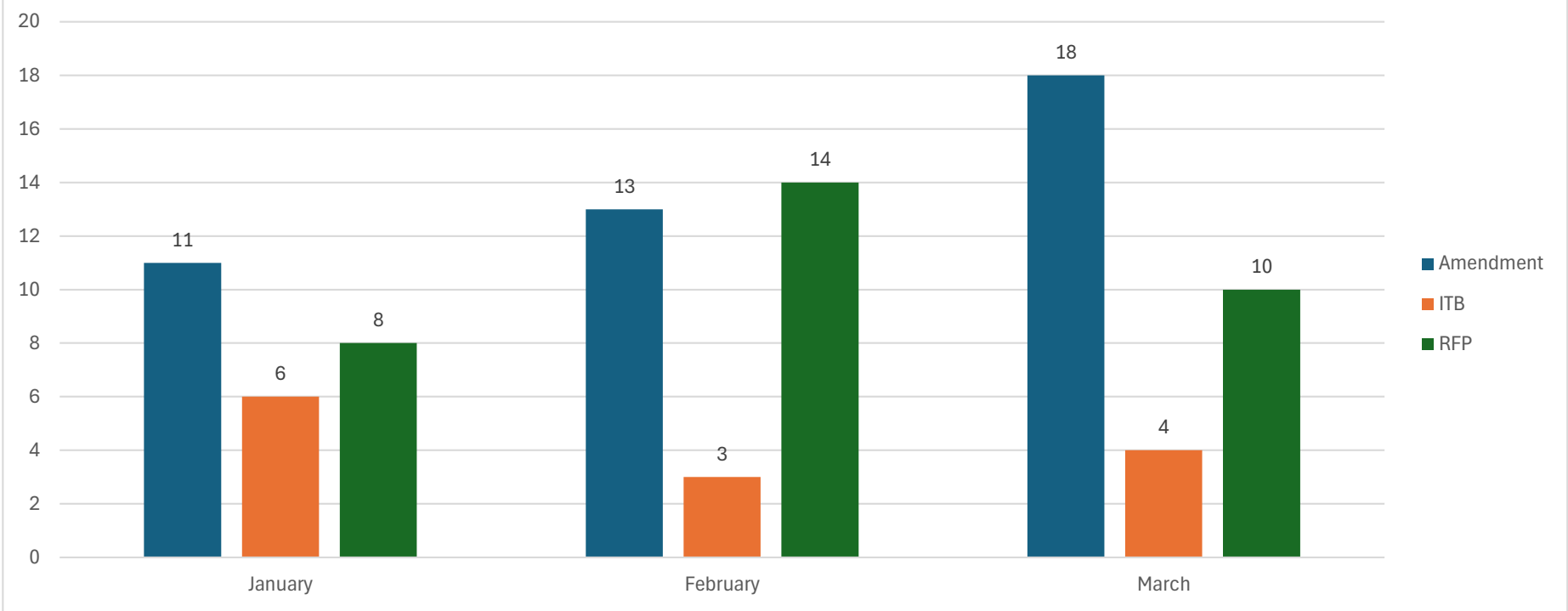




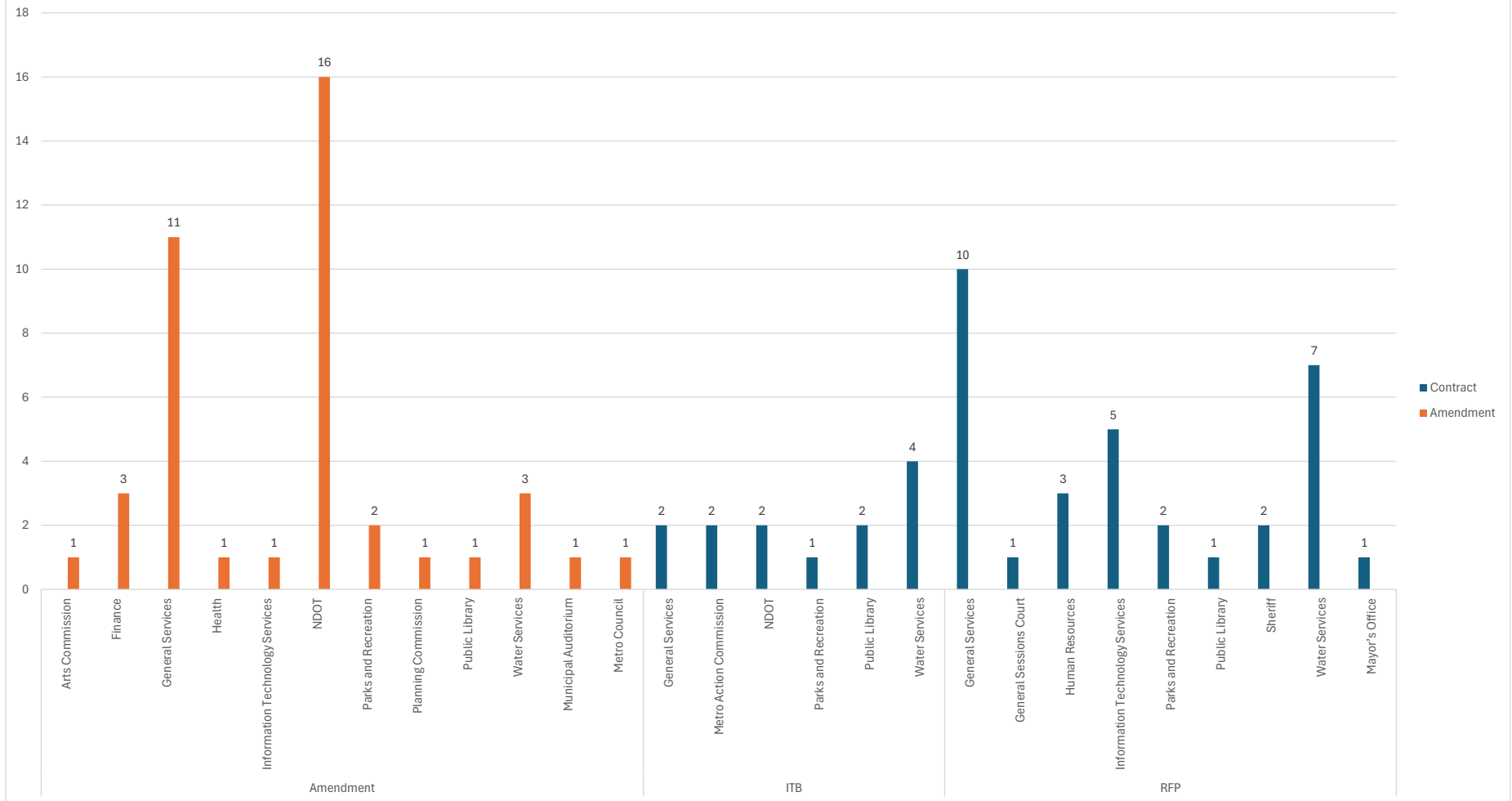
## FY25 Q3 TRANSACTIONAL ACTIVITY



FY25 Q3 Transactional Activity by Month



FY25 Q3 Transactional Activity by Department



FY2025 - Key Performance Indicators (KPI) Data for Procurement															
KPI DETAILS		Procurements								Transactions					
		RFP	ITB	A&E	Sole Source <250K	Sole Source >\$250K	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY25 TOTALS	1st Quarter	17	3	0	21	3	5	5	6	0	\$0.00	39	\$132,302,832.00	33	\$68,360,796.00
	2nd Quarter	19	11	1	6	0	0	17	6	1	\$398,433.00	19	\$186,447,963.00	24	\$12,929,800.00
	3rd Quarter	17	4	1	6	4	0	3	1	0	\$0.00	45	\$651,556,978.21	42	\$60,519,417.45
	4th Quarter														
		53	18	2	33	7	5	25	13	1	\$ 398,433.00	103	\$ 970,307,773.21	99	\$ 141,810,013.45
DEPARTMENTS SERVED	Arts Commission													3	\$ 501,845.00
	Assessor of Property					1		1							
	Codes Administration											1	\$ 100,000.00		
	Finance				3			5	1			2	\$ 2,350,000.00	9	\$ 5,700,000.00
	Fire	2										2	\$ 4,200,000.00		
	Election Commission				1				1						
	Emergency Comms													1	\$ 56,000.00
	General Services	16	4	1	1		1	2	5	1	\$ 398,433.00	21	\$ 111,200,000.00	27	\$ 99,146,568.38
	General Sessions Court	1			1			1				1	\$ 1,000,000.00		
	Health	6			4			1				5	\$ 16,972,704.00	5	\$ 858,508.00
	Historical Commission											1	\$ 57,963.00		
	Human Resources	3										5	\$ 348,731,432.00		
	Information Technology	1						1				5	\$ 25,000,000.00	4	\$ 6,000,000.00
	Justice Integration														
	Juvenile Court							1							
	Legal											1	\$ 150,000.00		
	Mayor's Office	1										1	\$ 676,548.00		
	Metro Action	1	1									8	\$ 8,150,000.00		
	Metro Clerk							1							
	Metro Council													1	\$ 168,000.00
	Municipal Auditorium											1	\$ 2,000,000.00	1	\$ -
	NDOT	3	6		2	2						3	\$ 7,971,079.00	19	\$ 18,175,000.00
	OEM	1										1	\$ 400,000.00		
	Office of Family Safety														
	Office of Homeless				1										
	Parks and Recreation	4	1		1		1					5	\$ 11,295,328.21	6	\$ 4,272,650.07
	Planning Commission	1			2							1	\$ 3,000,000.00	1	\$ 219,630.00
	Police	1			7	1	1	4				1	\$ -	3	\$ 308,379.00
	Public Library	3	2		5			4	5			9	\$ 2,995,000.00	4	\$ 82,395.00
	Public Property Admin	1										2	\$ 400,000.00		
	Sheriff	3			2							2	\$ 84,620,102.00	1	\$ -
	Social Services													4	\$ 500,000.00
	Sports Authority														
	The Fairgrounds	1			2							2	\$ -	1	\$ -
	Trustee														
	Water Services	4	4	1	1	3	2	4	1			23	\$ 339,037,617.00	9	\$ 5,821,038.00
		53	18	2	33	7	5	25	13	1	\$ 398,433.00	103	\$ 970,307,773.21	99	\$ 141,810,013.45





## Metropolitan Government of Nashville & Davidson County

### Business Utilization Quarterly Report Highlights

#### FY25 – 3rd Quarter (January – March 2025)

Important points to note about Metro's Prime and Subcontractor business utilization for the third quarter of Fiscal Year 2025, BAO KPI Report Data:

1. The Metro Government spent:  
\$ 3,792,301 with MBE prime contractors  
\$ 5,455,204 with WBE prime contractors  
\$ 8,390,247 with MBE subcontractors  
\$ 9,668,659 with WBE subcontractors  
\$ 27,306,411 **TOTAL WITH MWBES**

Which represents **3.26%** of the total of all procurement transaction values.

2. The Metro Government spent:  
\$ 35,647,653 with SBE prime contractors  
\$ 12,133,738 with SBE subcontractors  
\$ 47,781,392 **TOTAL WITH SBES**

Which represents **5.70%** of the total of all procurement transaction values.

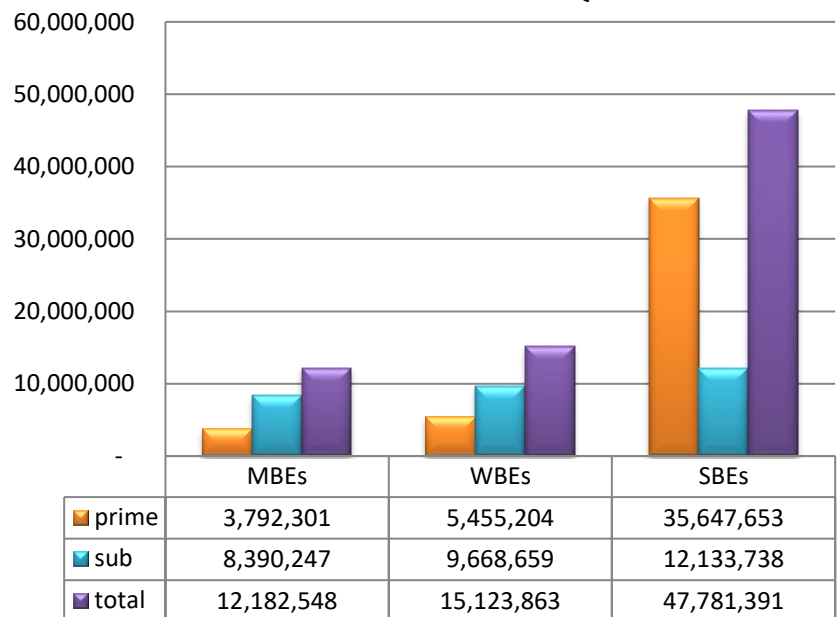
3. Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

**46** MBEs paid

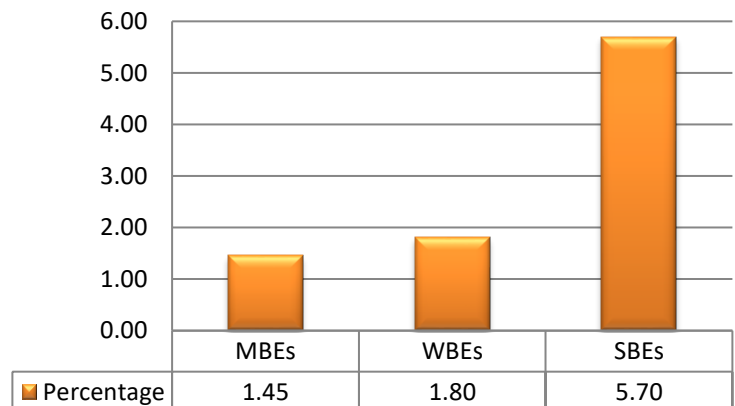
**51** WBEs paid

**86** SBEs paid

### Business Utilization (\$) FY25 3RD QTR



### Business Utilization (%) FY25 3RD QTR



\*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.