



Notice of Intent to Award

Solicitation Number	394394	Award Date	7/11/2025 6:07 AM CDT
Solicitation Title	Provide Patron Contact and Reservation Platform		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.Conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Springshare, LLC	Company Contact	Slaven Zivkovic
Street Address	801 Brickell Ave Floor 8		
City	Miami	State	FL
		Zipcode	33131

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ 394394; Provide Patron Contact and Reservation Platform

Evaluation Committee Scoring Sheet

	Progressive Technology Federal Systems, Inc	Springshare, LLC
Offeror		
Contract Acceptance (Yes/No)	Yes	Yes
Qualifications and Experience (30)	7.00	27.00
Total Evaluation Scores - Round 1	7.00	27.00

Round 2 Evaluation (Progressive Technology Federal Systems, Inc was not acceptable to participate in Round 2)

Offeror		Springshare, LLC
Demos (30)		30.00
Cost (40)		40.00
Total Evaluation Points		97.00

Evaluation Comments

Progressive Technology Federal Systems, Inc	Springshare, LLC
Strengths In Qualifications and Experience section, client support system provided, 24/7 staff, platforms to libraries listed. Have good experience and detailed.	Strengths In Qualifications and Experience section, very organized and detailed. Great experience listed, can connect to all systems. Demos section - easy system to use, had solutions and responses when department had questions, very detailed and great demonstration.
Weaknesses In Qualifications and Experience section, no meetings rooms listed, public ticketing, platforms to libraries but no communication platform - selling an ILS, not what department was looking for. Scheduling and room booking was missing.	Weaknesses In Qualifications and Experience section, lacks details on client support system. Lacking details on training.

Solicitation Title & Number		Total RFP Cost Points
RFQ 394394; Provide Patron Contact and Reservation Platform		40
Offeror's Name	Total Bid Amount	RFP Cost Points
Springshare, LLC	\$15,056.00	40.00



Notice
Unacceptable Offer

Solicitation Number	394394	Date	5/29/2025 9:37 AM CDT
Solicitation Title	Patron Contact and Reservation Platform		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Unacceptable Offer

The following supplier has submitted an offer that is unacceptable:

Company Name	Progressive Technology Federal Systems, Inc	Company Contact		John Rose	
Street Address	1801 Research Blvd. Suite 310				
City	Rockville	State	MD	Zipcode	20850

Suppliers with unacceptable offers will not be considered for award.

Public Information and Records Retention

Solicitation and award documentation will be available upon request after the intent to award is issued. Please email the referenced buyer to arrange.

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Right to Protest

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Dennis Rowland