



Notice of Intent to Award

| | | | |
|---------------------|---|-------------|---------------------------|
| Solicitation Number | 386372 | Award Date | 8/14/2025 10:47 AM CDT |
| Solicitation Title | RFQ 386372 - Construction Engineering and Inspection Services for Lebanon Pike Sidewalk (A&E) | | |
| Buyer Name | Terri Ray | Buyer Email | terri.ray@nashville.gov |
| BAO Rep | Evans Cline | BAO Email | evans.cline@nashville.gov |

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

| | | | |
|----------------|----------------------------|-----------------|--------------|
| Company Name | Collier Engineering Co Inc | Company Contact | Kori Luckett |
| Street Address | 2949 Nolensville Pike | | |
| City | Nashville | State | TN |
| | | Zipcode | 37211 |

| | | | |
|----------------|--|-----------------|--|
| Company Name | | Company Contact | |
| Street Address | | | |
| City | | State | |
| | | Zipcode | |

| | | | |
|----------------|--|-----------------|--|
| Company Name | | Company Contact | |
| Street Address | | | |
| City | | State | |
| | | Zipcode | |

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Management (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ 386372 - Construction Engineering and Inspection Services for Lebanon Pike Sidewalk (A&E) Scoring and Justification

| Offeror/Evaluation Criteria | Round 1 | Round 2 | | | |
|---|-----------------------------------|---------------------------------------|--|---|--------------------------|
| | Letter of Interest (Pass/Fail) | Capacity to Perform (25 points) | Business Plan and Approach (35 points) | Relevant Project Experience (40 Points) | Total (100 Points) |
| Collier Engineering Co Inc | Pass | 20 | 28 | 32 | 80 |
| Gresham Smith | Pass | 18 | 26 | 32 | 76 |
| Lamar Dunn & Associates, Inc dba LDA Engineering | Pass | 18 | 24 | 30 | 72 |
| Smith Seckman Reid Inc | Pass | 19 | 20 | 31 | 70 |
| Volkert Inc | Pass | 17 | 19 | 29 | 65 |

Collier Engineering Co Inc

Strengths – Proposal demonstrated a detailed and concise narrative about firm and firm’s capacity to perform the scope of services. Proposal demonstrated staff that have relevant experience with TDOT Local Programs. Proposal demonstrated only individuals with TDOT Local Programs CEI Level 2 certifications. Proposal demonstrated that leadership and staff had TDOT experience and certification. Overall proposal was structured in an easily readable format. Proposal included a clear and understandable organizational chart. Proposal included an extensive list of inspected contractors.

Weaknesses – Proposed subconsultant list lacked details (who they were and what is being performed). Resumes included in proposal lacked detail. Proposal demonstrated a description of the team but lacked detail regarding individual experience with local programs. Business plan proposal lacked details regarding community outreach. Business plan and approach lacked detail and was generic compared to other offerors. Proposal demonstrated a generic response for why the team is best suited for this project. Proposal listed cities and work throughout the state but lacked project details regarding the type of project as well as other project details compared to other offerors.

Gresham Smith

Strengths – Proposal demonstrated strong leadership experience with sidewalk projects on state routes and certifications. Proposal demonstrated depth of sidewalk inspection experience. Proposal demonstrated a detailed business plan and approach. Proposal demonstrated a detailed list of contractors whose work has been inspected. Proposal included a clear and understandable organizational chart. Proposal included an extensive list of inspected contractors.

RFQ 386372 - Construction Engineering and Inspection Services for Lebanon Pike Sidewalk (A&E) Scoring and Justification

Weaknesses – Subconsultant form was provided but proposal PDF failed to provide list of firms proposed sub-consultants. Proposal lacked information regarding roles and responsibilities for subconsultants. Proposal failed to demonstrate specific information about TDOT Local Programs CEI Level 2 certifications. Proposal provided a combined response for detailed plan of approach and inspection process. Inspection process included in proposal was vague and lacked details. Proposal provided list of issues but failed to provide any details or specifics regarding the issues. Proposal included a list of issues and limited risks but failed to demonstrate countermeasures you would employ to minimize and overcome those issues. Business plan Proposal lacked details regarding community outreach. Proposal demonstrated a generic response for why the team is best suited for this project. Relevant project experience was provided in a table which resulted in detail being limited compared to other offerors. Relevant project experience failed to include project length information. Some relevant project experiences are not specific projects but rather programs or indefinite delivery/indefinite quantity contracts. Relevant project experience failed to demonstrate any subconsultant experience. Some resumes provided do not include specific project experience related to TDOT Local Project and associated certifications. Proposal included irrelevant information that doesn't align with scope.

Lamar Dunn & Associates, Inc dba LDA Engineering

Strengths – Proposal demonstrated a detailed and concise narrative about firm and firm's capacity to perform the scope of services. Proposal demonstrated TDOT Level 2 Certifications as well as other certifications. Proposal demonstrated that the risk and risk mitigation table was clear and concise. *Proposal included a clear and understandable organizational chart.*

Weaknesses – Proposal resumes lack relevant details and included information that were not of similar scope. Other than within resume, proposal didn't focus or mention anything regarding TDOT Level 2 certifications. Capacity to Perform proposal was generic and lacked detailed regarding local programs projects. Business plan proposal lacked details regarding community outreach. Approach proposal was vague and failed to address NDOT specific issues. Inspection process within proposal lacked detail compared to other offerors. Relevant project experience lacked local programs details. Relevant project experience failed to include project length information. Some relevant project experiences are not specific projects but rather programs or indefinite delivery/indefinite quantity contracts. Relevant project experience included design projects which are not of similar scope for this project. Relevant project experience failed to demonstrate if work was performed by the prime or subconsultant.

RFQ 386372 - Construction Engineering and Inspection Services for Lebanon Pike Sidewalk (A&E) Scoring and Justification

Proposal response as to why team is best suited was generic and lacked depth compared to other offerors. Proposal listed cities and work throughout the state but lacked project details regarding the type of project as well as other project details compared to other offerors.

Smith Seckman Reid Inc


Strengths – Proposal demonstrated strong leadership experience with some certifications and state route experience.

Weaknesses - Proposal failed to demonstrate specific information about TDOT Local Programs CEI Level 2 certifications. Capacity to perform lacked detail compared to other offerors. Proposal lacked detail regarding roles and responsibilities of team members. Proposal lacked individual information to demonstrate appropriate experience. Detailed plan of approach was not well presented and didn't give any details to complete the work. Proposal lacked detail regarding key issues and inspection process compared to other offerors. Proposal failed to demonstrate any risks and associated mitigations. List of inspected contractors provided in proposal was smaller number compared to other offerors. Proposal demonstrated a generic response for why the team is best suited for this project. Relevant project experience involving local programs projects is limited compared to other offerors. Proposal included table rather than organizational chart.

Volkert Inc

Strengths – Proposed business plan was detailed and good compared to others.

Weaknesses - Proposal failed to demonstrate specific information about TDOT Local Programs CEI Level 2 certifications. Proposal lacked detail regarding roles and responsibilities of team members. Proposal demonstrated some experienced staff, but some resumes didn't demonstrate experience for others. Projects on some resumes are not of similar scope. Inspection process included in proposal was vague and lacked details. Approach proposal lacked detail compared to other offerors. Understanding key issues lacked detail compared to other offerors. Proposal failed to mention risks and associated mitigations. Proposal demonstrated a generic response for why the team is best suited for this project compared to other offerors. Some relevant project experiences are not specific projects but rather programs or indefinite delivery/indefinite quantity contracts. Proposal demonstrated TDOT Projects but lacked information or details regarding local programs projects. Organizational chart lacked detail compared to other offerors.



Statement of M/WBE Utilization

A&E ONLY

Proposer's Firm's Name: Collier Engineering Co., Inc.

Proposer's Phone #: (615) 331-1441

Solicitation Title: Construction Engineering and Inspection Services for Lebanon Pike Sidewalk

Proposer's Email Address: Steve.Brown@CollierEngineering.com

Solicitation #: 386372

Total Bid Amount:

EBO Goal (%): 7.00 MBE% 6.0 WBE%

EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

| | MBE/WBE Firm Name | MBE/WBE Firm Address | Phone/E-Mail | Certificate Type (MBE or WBE) | * MBE/WBE Group Type * | Code # UNSPS/NAICS | Description of Work |
|---|---------------------------------|---|------------------------------|----------------------------------|------------------------|-----------------------|--|
| 1 | CNT Enterprises | 615 Main Street, Nashville, TN 37206 | 6cntoffice@aol.com | WBE | 5 | 80160000 | CEI Inspection |
| 2 | Cornerstone Engineering | 5120 Virginia Way, Suite C21, Brentwood, TN 37027 | chris@ce-engineering.com | MBE | 4 | 81101505/81101703 | Structural Eng. & Engineering Testing |
| 3 | NuOrigin Systems, Inc. | 128 Holiday Ct. Suite 128 Franklin, TN 37067 | bimal.shah@NuOrigin.com | MBE | 4 | 81111709 | GIS and Data Base |
| 4 | Pillars Development | 1208 3rd Ave. S Unit 7 Nashville, TN 37201 | edward@pillarsdevelopment.co | MBE | 1 | 80101600 | Certified Payroll Review/Project Accounting Review |
| 5 | Civil Infrastructure Associates | 307 Hickerson Dr., Murfreesboro, TN 37129 | jsullivan@cia-engineers.com | WBE | 5 | 81101526 | Survey - Control, Quantities Survey, As-Builts |
| 6 | Varallo Public Relations | 643 SPENCE LANE NASHVILLE, TN 37217 | deb@varallopr.com | WBE | 5 | 80170000 | Public relations |
| 7 | | | | Select | Select | | |

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Kori Luckett

Marketing Manager

Date

05/22/2025

Has Prime Acknowledged EBO Goals Achievement?

Yes

For Internal Office Use ONLY

BAO Only

If No, Good Faith Efforts Met?

BAO Representative :

Evans Cline

Metro Buyer:

Terri Ray

Project Manager:

Date:

08/01/25

BAO Notes:

Prime acknowledges they can achieve both MWBE subcontracting goals. Consistent with the procurement code, actual dollars and percentages will be confirmed during negotiations.

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

BAO SBE Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Terri Ray

Date: 8/4/25

Department Name: NDOT

RFP/ITB Number: 386372

Project Name: CEI Services for Lebanon Pike Sidewalk (A&E)

SBE/SDV**Requirement
Acknowledged?****Primary Contractor****Comments**

| | | |
|-------------------------------|-----|--|
| Collier Engineering Co., Inc. | Yes | Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is an approved SBE and proposed the engagement of SBE firms Pillars Development, CNT Enterprise, NuOrigin Systems, Inc., Cornerstone Engineering, Civil Infrastructure Associates, and Varallo Public Relations. |
| Lamar Dunn & Associates | Yes | Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is an approved SBE and proposed the engagement of SBE firms Willmot Inc. and Cornerstone Engineering, Inc. |
| Gresham Smith | Yes | Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is not an approved SBE and proposed the engagement of SBE firms Civil Infrastructure Associates, LLC and ABES Engineering, Inc. |
| Smith Seckman Reid, Inc. | Yes | Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is not an approved SBE and proposed the engagement of SBE firm Varallo Public Relations. |
| Volkert, Inc. | Yes | Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is not an approved SBE and proposed the engagement of SBE firms Lamar Dunn & Assoc., Inc. and Civil Infrastructure Assoc., LLC. |

Certificate Of Completion

Envelope Id: 9588BDC1-3CAB-4C24-ACB9-8B7596FC3242

Status: Completed

Subject: Intent to Award - RFQ # 386372 for CEI Services for Lebanon Pike Sidewalk (A&E)

Source Envelope:

Document Pages: 6

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 1

Terri Ray

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

terri.ray@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Terri Ray

Location: DocuSign

8/13/2025 5:54:37 PM

terri.ray@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Zak Kelley

Sent: 8/13/2025 5:59:33 PM

Zak.Kelley@Nashville.gov

Viewed: 8/14/2025 9:32:28 AM

Finance Manager

Signed: 8/14/2025 9:33:00 AM

Metro Nashville Government

Signature Adoption: Uploaded Signature Image

Security Level: Email, Account Authentication (None)

Using IP Address: 170.190.198.191

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland

Sent: 8/14/2025 9:33:01 AM

Dennis.Rowland@nashville.gov

Viewed: 8/14/2025 10:47:32 AM

Purchasing Agent & Chief Procurement Officer

Signed: 8/14/2025 10:47:37 AM

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address:

2600:1004:b149:3366:c61:565b:1677:5afa

Signed using mobile

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

| Envelope Summary Events | Status | Timestamps |
|-------------------------|------------------|-----------------------|
| Envelope Sent | Hashed/Encrypted | 8/13/2025 5:59:33 PM |
| Certified Delivered | Security Checked | 8/14/2025 10:47:32 AM |
| Signing Complete | Security Checked | 8/14/2025 10:47:37 AM |
| Completed | Security Checked | 8/14/2025 10:47:37 AM |
| Payment Events | Status | Timestamps |