



Notice of Intent to Award

Solicitation Number	395389	Award Date	7/31/2025 7:06 AM CDT
Solicitation Title	Fire and Rescue Supply and Equipment		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	North America Fire Equipment Co. Inc. dba NAFECO	Company Contact	Ronald Woodall
Street Address	1515 West Moulton Street		
City	Decatur	State	GA
		Zipcode	35601

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Acc

Assistant Purchasing Agent (Initial)

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

RFQ 395389 Fire and Rescue Supply and Equipment Evaluation Committee Score Sheet

Evaluation Criteria/Offeror	North America Fire Equipment Co. Inc. dba NAFECO
Agreed to contract terms and conditions (Y/N)	Y
Cost (30 Points)	30.00
Qualifications and Experience (45 Points)	45.00
Methodology and Approach (25 Points)	25.00
Total Evaluation Scores	100.00

BAO programming not applicable to this solicitation

Evaluation Comments

North America Fire Equipment Co. Inc. dba NAFECO

Strengths

Proposal demonstrated firm's years of service and firm's experience providing scope of service work. Proposal provided firm's certifications and authorizations for providing various fire and rescue equipment. Proposal demonstrated proposed team member experience to include training and certifications. Proposal addressed OSHA compliance. Firm provided detailed methodology and approach plans, to include expiration dates and customer service.

Weaknesses

None noted.

Solicitation Title & Number		RFP Cost Points	Total Cost Points
Fire and Rescue Supply and Equipment; RFQ# 395389		30	30
Offeror's Name		RFP Cost Points	Total Cost Points
North America Fire Equipment Co. Inc. dba NAFECO	\$14,724,523.08	30.00	30.00



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Certificate Of Completion

Envelope Id: DA3C7BDC-0C48-44FF-9D35-DBE4D1553C6B	Status: Completed
Subject: Intent to Award - RFQ # 395389 for Fire and Rescue Supply and Equipment	
Source Envelope:	
Document Pages: 4	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Christina Alexander
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	christina.alexander@nashville.gov
	IP Address: 170.190.198.185

Record Tracking


Status: Original	Holder: Christina Alexander	Location: DocuSign
7/30/2025 2:39:13 PM	christina.alexander@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: Docusign

Signer Events

Signer Events	Signature	Timestamp
Gary Clay		Sent: 7/30/2025 2:40:52 PM
gary.clay@nashville.gov		Viewed: 7/30/2025 4:12:50 PM
Asst. Purchasing Agent		Signed: 7/30/2025 4:13:41 PM
Security Level: Email, Account Authentication (None)	Signature Adoption: Uploaded Signature Image	
	Using IP Address: 170.190.198.185	

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland		Sent: 7/30/2025 4:13:43 PM
Dennis.Rowland@nashville.gov		Viewed: 7/31/2025 7:05:51 AM
Purchasing Agent & Chief Procurement Officer		Signed: 7/31/2025 7:06:00 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style	
	Using IP Address: 170.190.198.185	

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	7/30/2025 2:40:52 PM
Certified Delivered	Security Checked	7/31/2025 7:05:51 AM
Signing Complete	Security Checked	7/31/2025 7:06:00 AM
Completed	Security Checked	7/31/2025 7:06:00 AM
Payment Events	Status	Timestamps