

Notice of Intent to Award

Solicitation Number	395389	Award Date	7/31/2025 7:06 AM CDT
Solicitation Title	Fire and Rescue Supply and Equipment		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s) In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):				
Company Name	North America Fire Equipment Co. Inc. dba NAFECO	Company Contact	Ronald Woodall	
Company Name Street Address	1515 West Moulton Street	Company Contact	Ronald Woodali	
City	Decatur	State GA	Zipcode	35601
City	2333.6.	State 071	2.00000	
Company Name		Company Contact		
Street Address				
City		State	Zipcode	
Company Name		Company Contact		
Street Address				
City		State	Zipcode	
Certificate of Insurance The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date. Equal Business Opportunity Program Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date. Yes, the EBO Program is applicable. No, the EBO Program is not applicable.				
Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks. Questions related to contract compliance may be directed to the referenced BAO rep. Yes, monthly reporting is applicable. No, monthly reporting is not applicable.				
Public Information and Records Retention Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.				

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

,Bec	Assistant Purchasing Agent (Initial)
Denni	's Rowland
Denn	is Rowland
Purch	nasing Agent & Chief Procurement Officer

RFQ	395389 Fire and Rescue Supply and Equipment
	Evaluation Committee Score Sheet

Evaluation Criteria/Offeror	North America Fire Equipment Co. Inc. dba NAFECO
Agreed to contract terms and conditions (Y/N)	Υ
Cost (30 Points)	30.00
Qualifications and Experience (AE Doints)	45.00
Qualifications and Experience (45 Points)	45.00
Methodology and Approach (25 Points)	25.00
Total Evaluation Scores	100.00
PAO programming not applicable to this solicitation	

BAO programming not applicable to this solicitation

Evaluation Comments

North America Fire Equipment Co. Inc. dba NAFECO

Strengths

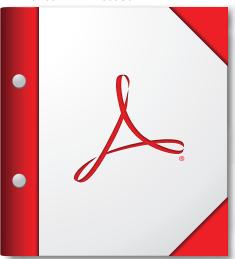
Proposal demonstrated firm's years of service and firm's experience providing scope of service work. Proposal provided firm's certifications and authorizations for providing various fire and rescue equipment. Proposal demonstrated proposed team member experience to include training and certifications. Proposal addressed OSHA compliance. Firm provided detailed methodology and approach plans, to include expiration dates and customer service.

Weaknesses

None noted.

Solicitation Title & Number		RFP Cost Points	Total Cost Points
Fire and Rescue Supply and Equipment; RFQ# 395389		30	30
Offeror's Name	Total Bid Amount	RFP Cost Points	Total Cost Points
North America Fire Equipment Co.			
Inc. dba NAFECO	\$14,724,523.08	30.00	30.00

Docusign Envelope ID: DA3C7BDC-0C48-44FF-9D35-DBE4D1553C6B



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Certificate Of Completion

Envelope Id: DA3C7BDC-0C48-44FF-9D35-DBE4D1553C6B

Subject: Intent to Award - RFQ # 395389 for Fire and Rescue Supply and Equipment

Source Envelope:

Document Pages: 4 Signatures: 1 **Envelope Originator:** Christina Alexander Certificate Pages: 2 Initials: 1

AutoNav: Enabled

Envelopeld Stamping: Enabled

Time Zone: (UTC-06:00) Central Time (US & Canada)

Status: Completed

730 2nd Ave. South 1st Floor

Nashville, TN 37219

christina.alexander@nashville.gov IP Address: 170.190.198.185

Record Tracking

Status: Original

7/30/2025 2:39:13 PM

Security Appliance Status: Connected

Storage Appliance Status: Connected

Holder: Christina Alexander

christina.alexander@nashville.gov

Pool: StateLocal

Pool: Metropolitan Government of Nashville and

Signature Adoption: Uploaded Signature Image

Using IP Address: 170.190.198.185

Davidson County

Location: DocuSign

Location: Docusign

Signer Events

Gary Clay

gary.clay@nashville.gov

Asst. Purchasing Agent

Security Level: Email, Account Authentication

(None)

Signature

Sec

Timestamp

Sent: 7/30/2025 2:40:52 PM Viewed: 7/30/2025 4:12:50 PM

Signed: 7/30/2025 4:13:41 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

(None)

Security Level: Email, Account Authentication

Dennis Rowland

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185

Sent: 7/30/2025 4:13:43 PM Viewed: 7/31/2025 7:05:51 AM Signed: 7/31/2025 7:06:00 AM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	7/30/2025 2:40:52 PM
Certified Delivered	Security Checked	7/31/2025 7:05:51 AM
Signing Complete	Security Checked	7/31/2025 7:06:00 AM
Completed	Security Checked	7/31/2025 7:06:00 AM
Payment Events	Status	Timestamps