



Notice of Intent to Award

Solicitation Number	396408	Award Date	7/28/2025 6:20 PM CDT
Solicitation Title	Guardrail Installation		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Sierra Washington	BAO Email	Sierra.Washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is Metro's intent to award to the low cost supplier on an item by item basis as indicated in the blue. Based upon Metro's need, the lowest evaluated bidder per each line item will be solicited first:

Company Name	Reynolds Fence and Guardrail, Inc	Company Contact		Jackson Edwards	
Street Address	9320 Machado Drive				
City	Indian Trail	State	NC	Zipcode	28079

Company Name	Leland, Inc	Company Contact		Jacob Bender	
Street Address	3110 Wingate Ave				
City	Nashville	State	TN	Zipcode	37211

Company Name	Sentinel Construction, LLC	Company Contact		Bill Rodgers	
Street Address	1405 Kinnard Drive				
City	Franklin	State	TN	Zipcode	37064

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

See

Supervisor (Initial)

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
RFQ 396408 Guardrail Installation	Min. SBE/SDV Requirement	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	19.0%	1.00%	99.00%	\$9,087,457	-	-
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Leland, Inc	\$9,087,457.17	\$9,061,879.00	\$1,726,617	\$8,971,260	\$116,197	Awarded
Reynolds Fence and Guardrail, Inc	\$17,588,599.92	\$3,078,005.00	\$3,341,834	\$0	\$17,588,600	Awarded
Sentinel Construction, LLC	\$19,956,267.16	\$3,017,373.00	\$3,791,691	\$0	\$19,956,267	Awarded

** After award and based on Metro's need, the Lowest Evaluated Contractor will be sollicitaed first.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Leland Inc.	Proposer's Phone #: 858 405 0318
Solicitation Title: Guardrail Installation	Proposer's Email Address: jacob@lelandcorporation.com
Solicitation #: 396408,2	Amount Self-performed :
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 1690693
Proposed EBO Goal (%): 7 MBE% 12 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:									
			Certificate						
MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	A AND R SERVICES	4064 MANNING HOLLOW ROAD, PEGRAM, TN 37143	615-394-8830 REWIN.ARSERVIC	MBE	1		DEMOLITION AND HAULING EXCAVATION		3%
2	John Bouchard & Sons Co.	1024 Harrison Street Nashville TN, 37203	(615) 256-0112 / Vickie.Smith@jb	WBE	1	237110	Mechanical & Plumbing Restoration		9%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.									
Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*								Date	
Jacob Bender / CEO									06/16/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: Sierra Washington	Metro Buyer: Daniel Drumwright	Project Manager: Tommy Jones/Kristi Schnell	Date: 07/17/25
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Total MBE Subcontracting	3%	%	\$ 50720.79
Total WBE Subcontracting	9%	%	\$ 152162.37
Total MBE/WBE Participation:	12%	%	\$ 202883.16

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Daniel Drumwright
Date: 07/17/2025

Department Name: NDOT
RFP/ITB Number: 396408

Project Name: Guardrail Installation					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Leland, Inc.	\$ 1,690,693	\$ 1,639,972	Yes	19%	The prime IS a metro Approved SDVBE, amd proposed the utilization of John Bouchard and Sons .The prime acknowledged % SBE/SDV requirement over life of the project and consequences of misrepresentation.

f



Statement of M/WBE Utilization

Proposer's/Firm's Name:	Reynolds Fence & Guardrail, Inc.	Proposer's Phone #:	704-753-4992
Solicitation Title:	Guardrail Installation	Proposer's Email Address:	jackson@reynoldsfenceandguardrail.com
Solicitation #:	396408	Amount Self-performed :	13,982,937
Proposer's/Firm's Ownership:	Select	Total Bid Amount:	17,588,600
Proposed EBO Goal (%):	3 MBE% 9 WBE%	EBO Goal Met? (Y/N)	NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name			MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Big Boi Haulers		4837 Chelanie Circle, M	615-427-55	Select	Select	484220	Hauling Construct	527,65	3%
2					Select	Select				
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Jackson Edwards / Director of Operations	7/18/25

*Note: **MWBE** is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met?	YES
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BAO Representative:	Sierra Washington	Metro Buyer:	Daniel Drumwright	Project Manager:	Tommy Jones/Kristi	Date:	07/17/25
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Total MBE Subcontracting	3	%	\$	527658
Total WBE Subcontracting		%	\$	
Total MBE/WBE Participation:	3	%	\$	527658

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL			
(Due with Bid Submission if Applicable)			
Project Name: 396408 Guardrail Installation		Project Number: 396408	
Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600	
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778	
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992	
GOOD FAITH EFFORTS SUMMARY SHEET			
Number	Bidder Action(s)	BAO Only	
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Big Boy Haulers / 4837 Chelanic Circle, Murfreesboro, TN 37219 / 615-427-5543	MBE <input type="checkbox"/>	Trucking / Materials	Email	Will Submit Bid	527,658	YES <input type="checkbox"/>
Dillon Traffic and Safety Management / 3015 Sutton Court, Old Hickory, TN 37138 / 615-330-9162	WBE <input type="checkbox"/>	Traffic Control	Email	Will Submit Bid	3,078,005	YES <input type="checkbox"/>

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Trucking / Materials	2. Traffic Control
3.	4.
5.	6.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Atwood Fence Company / 2048 Attala Rd. 2202 Kosciusko, MS 39090 / Neil Wise / 662-289-6338 / neal@atwoodfence.net	Guardrail Installation	Late Bid

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Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
EEO Meeting	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
N/A		

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Project Name: 396408 Guardrail Installation		Project Number: 396408
Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
N/A	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
https://nashville.diversitycompliance.com/	07/01/25	We found two responsive subcontractors

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

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Company Name: Reynolds Fence & Guardrail, Inc.	Date Submitted: 07/22/2025	Total Contract Value: 17,588,600
Address: 9320 Machado Drive		Federal Tax ID# 56-1358778
Contact Person: Jackson Edwards	Email:	Phone #: 704-753-4992
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: _____ Print Name: _____ Title: _____

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Daniel Drumwright
Date: 07/17/2025

Department Name: NDOT
RFP/ITB Number: 396408

Project Name: Guardrail Installation					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Reynolds Fence & Guardrail, Inc.	\$ 17,588,600	\$ 3,078,005	Yes	19%	The prime IS NOT an metro Approved SBE..The prime proposed the utilization of Dillon Traffic and Safety Management . The prime acknowledged 19% SBE/SDV requirement over life of the project and consequences of misrepresentation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Sentinel Construction LLC		Proposer's Phone #: 615-479-4025	
Solicitation Title: Guardrail Installation		Proposer's Email Address: Bill@SentinelConstructionLLC.com	
Solicitation #: 373378		Amount Self-performed : 3,017,373	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: 3,697,373	
Proposed EBO Goal (%): 3 MBE% 9 WBE%		EBO Goal Met? (Y/N) NO	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate Type	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)					
1	Patriot Safeguard Services	101 Front Street Smyrna, TN 37167	inzeoni@patriotsafeguard.com	WBE	Select		Traffic Control, Water filled barriers	680,000	18.39%
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Bill Rodgers / Treasurer	07/14/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY	
Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: Sierra Washington Metro Buyer: Daniel Drumwright Project Manager: Tommy Jones/Kristi Schnell Date: 07/14/25

Total MBE Subcontracting	%	\$
Total WBE Subcontracting	18.39 %	\$ 680000
Total MBE/WBE Participation:	18.39 %	\$ 680000

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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(Due with Bid Submission if Applicable)

Project Name: Guardrail Installation		Project Number: 373378	
Company Name: Sentinel Construction LLC		Date Submitted: 06/24/2025	Total Contract Value: 3,697,373
Address: 500 Stefan Court Franklin, Tn 37064		Federal Tax ID# 45-1212712	
Contact Person: Bill Rodgers		Email:	Phone #: 615-479-4025
GOOD FAITH EFFORTS SUMMARY SHEET			
Number	Bidder Action(s)	BAO Only	
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Fail	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Patriot Safeguard Services 101 Front Street Smyrna, TN 37167 Nick Inzeo 615-684-9493 Inzeoni@patriotsafeguard.com	WBE	Traffic Control, Water barriers	Email	Bid Submitted	680,000	YES
	Select					Select

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

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Company Name: Sentinel Construction LLC	Date Submitted: 06/24/2025	Total Contract Value: 3,697,373
Address: 500 Stefan Court Franklin, Tn 37064		Federal Tax ID# 45-1212712
Contact Person: Bill Rodgers	Email:	Phone #: 615-479-4025
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Patriot Safeguard Services 101 Front Street Smyrna, TN 37167 Nick Inzeo 615-684-9493 Inzeoni@patriorsafeg	Series of emails discussing project	05/29/2025

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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Contact Person: Bill Rodgers	Email:	Phone #: 615-479-4025
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Traffic Control	2.
3. Water Filled Barriers	4.
5.	6.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Guardrail Installation		Project Number: 373378
Company Name: Sentinel Construction LLC	Date Submitted: 06/24/2025	Total Contract Value: 3,697,373
Address: 500 Stefan Court Franklin, Tn 37064		Federal Tax ID# 45-1212712
Contact Person: Bill Rodgers	Email:	Phone #: 615-479-4025
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
		No firms were rejected.

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5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
Tool Box Talk	

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.

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7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
Patriot Safeguard Services 101 Front Street Smyrna, TN 37167 Nick Inzeo 615-684-9493 Inzeoni@patriotsafeguard.com	No requested or required.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following example: https://nashville.diversitycompliance.com/	Fail

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Daniel Drumwright
Date: 07/17/2025

Department Name: NDOT
RFP/ITB Number: 396408

Project Name: Guardrail Installation					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Sentinel Construction	\$ 3,697,373	\$ 3,017,373	Yes	19%	The prime IS an metro Approved SBE..The prime acknowledged 19% SBE/SDV requirement over life of the project and consequences of misrepresentation.