

DR



Notice of Intent to Award

Solicitation Number	392392	Award Date	8/7/2025 11:06 AM CDT
Solicitation Title	Translation Management System		
Buyer Name	Sandra Walker	Buyer Email	Christopher Wood
BAO Rep	sandra.walker@nashville.gov	BAO Email	christoper.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Carahsoft Technology Corporation	Company Contact	Jack Dixon
Street Address	11493 SUNSET HILLS ROAD Suite 100		
City	Reston	State	VA
		Zipcode	20190

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DR
_____ Management (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ:392392-Translation Management System-Round 1	
Offeror	Carahsoft TransPerfect
Cost (35 Points)	35.00
Performance and Delivery (25 Points)	23.00
Qualifications and Experience (25 Points)	22.00
Scalability and Future Readiness (15 Points)	6.00
Round 1 Total	86.00
Demonstrations-Round 2 Total	100.00
Overall Total	186.00
Evaluation Comments	
Carahsoft TransPerfect	
<p>Strengths - Detailed comprehensive plan for completing the specified work in accordance with the scope. Response was detailed on how their software meets all functional requirements, including terminology management, translation memory, automated quality assurance, and secure, scalable file storage. Very detailed response on how vendor would provide integration with third-party tools and compatibility with multiple file formats. Included multiple ways of communicating with third-party compatibility. Detailed response on list of file format vendor's software can accommodate. Vendor can accommodate multiple formats. Firm can provide all the Functional Requirements for Translation Management Software listed. Detailed response on invoicing process, including frequency (e.g., monthly, quarterly), contact for your AP team and how discrepancies in invoicing are corrected. Detailed response to firm's years performing the scope of service with thirty years of experience. Detailed response on model of operations. Very detailed response to team's knowledge and project experience in the provision of services related to the project. Detailed response to team's capacity to perform work. Firm has over 9,000 staff members. Adequate response on team’s organizational structure including defined responsibilities. Resumes of key individuals that will perform work on the project were attached. No current litigation(s) listed. Projects of similar scope. Detailed response on integration capabilities, currently performs over two hundred languages and generates over 1.3 billion in revenue. Detailed response on how vendor's software offers availability of regular updates to ensure the software remains current with industry standards and advancements. Good overall demonstration on software items.</p>	
<p>Weaknesses - Response to how the requirements and provisions of the scope of this project will be implemented was boilerplate. The overall response to customer support and technical assistance teams lacked specific; detail. The hours of operation were unclear. Didn’t specify a direct Metro point of contact if there is an issue with the software.Exceeded page limit requirement. Description on how software’s offer the ability to scale with increased workloads, team sizes, and storage requirements lacked specific details. Does not specify scalability. Failed to provide a response on storage levels. Overall response to firm plans to accommodate future needs, such as expanding language capabilities or integrating with emerging technologies lacked specific detail. Did not specify how vendor would expand language capabilities or integrate with emerging technologies. Response on how LiveDocs translation memory feature integrates with the overall system lacked specific detail. Response to can LiveDocs be customized to meet specific project or organizational needs lacked detail.</p>	

RFQ: 392392-Translation Management System		Max. RFP Cost Points
		35
Offeror's Name	Total Cost	RFP Cost Point Distribution
Carahsoft Technology Corp. & TransPerfect Translations Intl., Inc.	\$435,700.00	35.00