



Notice of Intent to Award

Solicitation Number	398373	Award Date	10/8/2025 11:20 AM CDT
Solicitation Title	Design and Construction - Fire Department Station 2 and Department Headquarters		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Clark Construction Group LLC	Company Contact	Robin Rieck
Street Address	209 10th Ave. South		
City	Nashville	State	TN
		Zipcode	37203

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Sec

Management (Initial)

Zer

Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

RFQ# 398373 - Design and Construction for Nashville Fire Department Station 2 and Headquarters						
Evaluation Criteria	Barton Malow Builders LLC	Choate Construction Company	Clark Construction Company	JE Dunn Construction Company	Naboltz Construction Corporation	Reeves Young LLC
Round 1						
Solicitation Acceptance	Yes	Yes	Yes	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes	Yes	Yes	Yes
Firm Experience and Qualification (15 Points)	12	12	14	14	11	12
Team Experience and Qualifications (15 Points)	12	11	14	13	12	11
General Management Plan (30 Points)	26	24	28	27	24	25
Cost Proposal (40 Points) * Corrected score	39.67	39.79	38.14 *	39.38	40.00	39.75
Totals	89.67	86.79	94.14	93.38	87.00	87.75

Strength & Weaknesses

Barton Malow Builders LLC

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's background and experience with below grade Parking Structures. Q#3 - Firm's response was generic and lacked specific detail. Q#4 - Firm's reference projects did not all contain schedule information.

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#2 - Firm's description of the sub and lead design team. Q#3 - Firm's resumes lacked dates and roles not clear.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#5 - Firm's description of their firm's approach to dispute and claims resolution. Q#6 - Firm's list of committed projects during the next two years for key personnel. Q#8 - Firm's identification of risks their firm would anticipate on this type of project and countermeasures that would be employed to minimize those risks.

Choate Construction Company

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's background, experience and qualifications to design and construct a Fire Station, Office Building and below grade Parking Structure. Q#2 - Firm's description of experience contributing to the development and implementation of sustainable design and construction strategies, specifically leading to LEED certification. Q#4 - Firm's reference projects did not all contain Fire Station experience and lacked cost and schedule information.

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's organizational chart. Q#2 - Firm's description of the proposed roles and estimated involvement for the key personnel during design, construction and throughout the project. Q#3 - Firm's resumes lacked Fire Station experience, dates, costs and schedule.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's description to their firm's approach to design and preconstruction services to Metro. Q#3 - Firm's description of their firm's approach to avoiding scope creep during the design phases of the project. #5 - Firm's description to their firm's approach to dispute and claims resolution. Q#7 - Firm's conceptual schedule. Q#8 - Firm's identification of risks their firm would anticipate on this type of project and countermeasures that would be employed to minimize those risks.

Strength & Weaknesses

Clark Construction Company

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#4 - Firm's list of completed projects within the past 10 years.

Weaknesses: Q#1 - Firm's experience to design and construct a Fire Station. Q#2 - Firm's description of their firm's experience contributing to the development and implementation of sustainable design and construction strategies, specifically leading to LEED certification

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#1 - Firm's organizational chart. Q#3 - Firm's resumes.

Weaknesses: Q#2 - Firm's description of the proposed roles and estimated involvement for the key personnel throughout the project.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#1 - Firm's description of their firm's approach to design and preconstruction services to Metro. Q#8 - Firm's identification of risks their firm would anticipate on this type of project and countermeasures that would be employed to minimize those risks.

Weaknesses: Q#6 - Firm's capacity over the next two years. Q#7 - Firm's conceptual schedule.

JE Dunn Construction Company

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#1 - Firm's description of their firm's background, experience and qualifications to design to design and construct a Fire Station, Office Building and below grade Parking Structure.

Weaknesses: Q#3 - Firm's response was generic and lacked specific detail.

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's organizational chart. Q#3 - Firm's resumes lacked public safety experience.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#8 - Firm's identification of risks their firm would anticipate on this type of project and countermeasures that would be employed to minimize those risks.

Weaknesses: Q#5 - Firm's description of their firm's approach to dispute and claims resolution. Q#7 - Firm's conceptual schedule.

Naboltz Construction Corporation

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's description of their firm's background, experience and qualifications to design to design and construct a Fire Station, Office Building and below grade Parking Structure. Q#2 - Firm's response was generic and lacked specific detail. Q#3 - Firm's current litigations. Q#4 - Firm's reference projects were not all of similar size and scope.

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's organizational chart. Q#2 - Firm's description of the proposed roles and estimated involvement for the key personnel during design, construction and throughout the project. Q#3 - Firm's resumes lacked Parking Structure experience.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's overall response lacked details. Q#6 - Firm's ability and capacity during the next two (2) years. Q#7 - Firm's conceptual schedule. Q#8 - Firm's identification of risks their firm would anticipate on this type of project and countermeasures that would be employed to minimize those risks.

Strength & Weaknesses
Reeves Young LLC

Firm Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#4 - Firm's reference projects were not of similar complexity to this project.

Team Experience and Qualifications (15 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. Q#1 - Firm's organizational chart.

Weaknesses: Q#2 - Firm's description of the proposed roles and estimated involvement for the key personnel during pre-construction. Q#3 - Firm's resumes lacked Parking Structure experience.

General Management Plan (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#6 - Firm's ability and capacity during the next two (2) years. Q#7 - Firm's conceptual schedule.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Design and Construction for Nashville Fire Department Station 2 and Headquarters; RFQ# 398373			40	0	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Barton Malow Builders LLC	\$ 146,248,283.10		39.67	0.00	39.67
Choate Construction Company	\$ 145,798,585.00		39.79	0.00	39.79
Clark Constrution Company *	\$ 152,106,156.00		38.14	0.00	38.14
JE Dunn Construction Company	\$ 147,298,220.20		39.38	0.00	39.38
Naboltz Construction Company	\$ 145,027,481.86		40.00	0.00	40.00
Reeves Young LLC	\$ 145,938,080.00		39.75	0.00	39.75

* RFP Cost Points correction.

From: [Washington, Sierra \(Finance\)](#)
To: [Ferguson, Scott \(Finance\)](#)
Cc: [Wood, Christopher \(Finance - Procurement\)](#); [Frye, Jeremy \(Finance\)](#)
Subject: 398373 Design and Construction - Fire Department Station 2 and Department Headquarters
Date: Friday, September 26, 2025 3:05:43 PM
Attachments: [398373 Fire Department Station 2 and Department Headquarters Final.pdf](#)

Hi Scott,

Please accept this as my final assessment for the referenced RFQ#. The awardee is compliant with the EBO program having provided satisfactory Good Faith Effort Summary Sheets. This solicitation had an 20% SBE/SDV requirement that was acknowledged. This contract will require B2GNow monitoring. Please see attachment.

Thanks!

Sierra M. Washington, MCA

Contract Compliance Lead

Metropolitan Government of Nashville and Davidson Co.

Business Assistance Office – BAO

615-880-2783



Statement of M/WBE Utilization

Proposer's/Firm's Name: Clark Construction Group, LLC		Proposer's Phone #: (312) 258-5459	
Solicitation Title: Fire Department Station 2 and Department Headquarters		Proposer's Email Address: dave.trolian@clarkconstruction.com	
Solicitation #: 398373		Amount Self-performed : TBD	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$152,106,156	
Proposed EBO Goal (%): 9 MBE% 8 WBE%		EBO Goal Met? (Y/N) See Note on Previous Page	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Logan Patri Engineering	630-C Southgate Avenue, Nashville, TN 37203	rpatri@loganpatriengineering.com	MBE	4	UNSPSC 81100000 / UNSPSC 7210000	Structural Engineering	\$60,000	0.8%
2	Epps Public Strategies	834 Chaney Woods Drive, La Vergne, TN 37026	mark@eppspublicstrategies.com	MBE	1	80000000/80101600/81101513/9314000	Business and Consulting Services	\$180,000	2.4%
3	LARC Lighting Design, LLC	524 S. Gay Street, Knoxville, TN 37902	info@larcighting.com/865.381.68	WBE	5	39110000/72101901	Lighting Design/Acoustical Consultant	\$110,000	1.47%
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
David Trolian, Group CEO	08/14/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met?	YES
-----------------------------------	----	------------------------------	--------------------------------	-----

BAO Representative: Sierra Washington	Metro Buyer: Scott Ferguson	Project Manager: Ava Elsaghir	Date: 09/19/25
---------------------------------------	-----------------------------	-------------------------------	----------------

Total MBE Subcontracting	3.2	%	\$ 240000
Total WBE Subcontracting	1.47	%	\$ 110000
Total MBE/WBE Participation:	4.67	%	\$ 350000

BAO Notes:

Prime has acknowledged the established MWBE goals and has identified subcontractors for the design phase of the project. Prime will identify additional MWBE subcontractors for the construction phase. The BAO will then review and verify any additional MWBE subcontractor requests.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL			
(Due with Bid Submission if Applicable)			
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373	
Company Name: Clark Construction Group, LLC	Date Submitted: 09/24/2025	Total Contract Value: \$152,106,156	
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399	
Contact Person: David Trolan	Email:	Phone #: 312-258-5459	
GOOD FAITH EFFORTS SUMMARY SHEET			
Number	Bidder Action(s)	BAO Only	
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
EJO Ventures	MBE	Low Voltage Electrical	future bid			Select
	Select					Select

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Clark will host information sessions to update potential subcontractors or vendors of subcontracting or supply opportunities closer to when the design will be ready for bid.	Emails, Building Connected, Communication through chambers.	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Structural Engineering Design	2. Lighting Design
3. Low Voltage Electrical (telecom, A/V, etc)	4. Misc Metals
5. Signage Design	6. Energy Modeling

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted: 09/24/2025	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Door and Hardware Installation	2. Miscellaneous Rough Carpentry
3.	4.
5.	6.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Hawkins Partners, Inc	Landscape Design	Already performing design services on the project for Metro
DF&H Services	Mechanical/Electrical Design	Already performing design services on the project for Metro

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
Periodic jobsite meetings w/ trades to review	
Clark Construction has a non-discrimination policy which every employee has to review & sign	
Annual health and safety training is provided	
Non-discrimination policy posters are posted at every office, field office, and jobsite	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
Building Connected as based bid advertising platform		
Advertisement through multiple local chambers of commerce		

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
Clark Construction, 7900 Westpark Drive, Suite T300 McLean VA 22102 and 209 10th Avenue South, Suite 402, Nashville 37203	Clark can provide assistance to MWBE for bonding via our Subcontractor Default Insurance (SDI) program.
Epps Public Strategies, LLC 834 Chaney Woods Drive, Lavergne TN 37086 Mark Epps, 810-397-4884	Project Management support focused on M/WBE & SBE engagement, participating, and compliance documentation.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following example: https://nashville.diversitycompliance.com/	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
Nashville BAO https://nashville.diversitycompliance.com/	09/01/25	Reviewed current trade partners to Metro Compliance list to curate a list of eligible MWBE trades specific for the scopes of work
Building Connected	9/01/25	Input of eligible MWBE to bidders lists for future use

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted: 09/24/2025	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	Pass

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
Mark Epps, Epps Public Strategies	Construction management training through Clark Construction's Strategic Partnership Program (SPP)	

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted:	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	Pass

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
Dimeco, Inc.	Construction management training through Clark Construction's Strategic Partnership Program (SPP)	

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Fire Department Station 2 and Department Headquarters		Project Number: 398373
Company Name: Clark Construction Group, LLC	Date Submitted: 09/24/2025	Total Contract Value: \$152,106,156
Address: 209 Tenth Avenue South, Suite 402 37203		Federal Tax ID# 56-2447399
Contact Person: David Trolan	Email:	Phone #: 312-258-5459
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	Pass

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
Attendants, Inc.	Construction management training through Clark Construction's Strategic Partnership Program (SPP)	

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.

Subcontractor Form: Clarification

The information on the Subcontractor Form on the following page is based on our team of design subconsultants and their estimated fees, calculated based on the total design fees listed in the Cost Spreadsheet.

We are confident we will meet the overall project goals through the many hundreds of potential subconsultants and trade subcontractors for the project. We have extensive experience with MBE, WBE, SBE, SDV, and DBE participation.

We will refine this list and share it with Metro Nashville once the design has progressed and construction subconsultants and trade subcontractors have been identified.

Also see the "Contract Clarifications" attachment, clarification #3.

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Scott Ferguson
Date: 09/19/25

Department Name: General Services
RFP/ITB Number: 398373

Project Name: Design and Construction - Fire Department Station 2 and Department Headquarters					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Clark Construction Group	\$ 152,106,156	TBD	Yes	20%	The prime IS NOT a metro Approved SBE. Acknowledged the 20 % SBE/SDV requirement over life of the project and consequences of misrepresentation. Prime proposed the utilization of various SBE/SDVs.

Certificate Of Completion

Envelope Id: A32C2672-4DF0-4FA2-A6FB-9C7A30E1CE55

Status: Completed

Subject: Complete with Docusign: Intent to Award - RFQ# 398373.pdf, Award Justification - RFQ# 398373 - ...

Source Envelope:

Document Pages: 21

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 1

Scott Ferguson

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

scott.ferguson@nashville.gov

IP Address: 170.190.198.190

Record Tracking

Status: Original

Holder: Scott Ferguson

Location: DocuSign

10/8/2025 11:09:18 AM

scott.ferguson@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Gary Clay

gary.clay@nashville.gov

Asst. Purchasing Agent

Security Level: Email, Account Authentication (None)

Sent: 10/8/2025 11:17:49 AM

Viewed: 10/8/2025 11:58:42 AM

Signed: 10/8/2025 11:58:53 AM

Signature Adoption: Uploaded Signature Image
Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Zak Kelley

Zak.Kelley@Nashville.gov

Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Sent: 10/8/2025 11:17:49 AM

Viewed: 10/8/2025 11:20:35 AM

Signed: 10/8/2025 11:20:41 AM

Signature Adoption: Uploaded Signature Image
Using IP Address: 170.190.198.190

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/8/2025 11:17:49 AM
Certified Delivered	Security Checked	10/8/2025 11:20:35 AM
Signing Complete	Security Checked	10/8/2025 11:20:41 AM
Completed	Security Checked	10/8/2025 11:58:53 AM
Payment Events	Status	Timestamps