



Notice of Intent to Award

Solicitation Number	399534	Award Date	
Solicitation Title	Ladder Testing Services		
Buyer Name	Von L Bell	Buyer Email	von.bell@nashville.gov
BAO Rep		BAO Email	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	IIA Lifting Services, Inc	Company Contact	
Street Address	16140 N. Arrowhead Fountains Center Dr, Suite 108		
City	Peoria	State	AZ
		Zipcode	85382
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

ZK

(Initial)

Zak Kelley

Enter Solicitation Title & Number Below						
Ladder Testing Services RFQ 399534	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
.	0.0%	0.00%	0.00%	\$379,603.21	\$0.00	\$379,603.21
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
IIA Lifting Services, Inc	\$379,603.21		\$0	\$0.00	\$379,603.21	Awarded

From: [Rowland, Dennis \(Finance\)](#)
To: [Bell, Von \(Finance\)](#)
Subject: RE: RFQ 399534 Ladder Testing Services
Date: Wednesday, October 22, 2025 2:39:45 PM

Approved

From: Bell, Von (Finance) <Von.Bell@nashville.gov>
Sent: Wednesday, October 22, 2025 12:14 PM
To: Rowland, Dennis (Finance) <Dennis.Rowland@nashville.gov>
Subject: FW: RFQ 399534 Ladder Testing Services

Dennis,

RFQ 399534 Ladder Testing Services for Metro Nashville Fire Department closed with a single bidder, IIA Lifting Services, Inc.. Please note, the department, considers the offer fair and reasonable and agrees to proceed. An adequate number of suppliers had an opportunity to submit responses to the solicitation as all suppliers registered under category code 72101500 that were sent the ITB. Please note, no EBO goals or MBE/WBE were established for this solicitation

Do you approve the single offer?

Thanks,

Von L Bell MBA, Ed.D
Procurement Officer II (Buyer)
Department of Finance
Procurement Division
Metropolitan Government, Nashville Davidson County

From: McCord, Jennifer (NFD-LOG) <Jennifer.McCord@nashville.gov>
Sent: Wednesday, October 22, 2025 11:24 AM
To: Bell, Von (Finance) <Von.Bell@nashville.gov>
Cc: Butler, Brian (NFD) <Brian.Butler@nashville.gov>
Subject: FW: RFQ 399534 Ladder Testing Services

The department considers the offer fair and reasonable and feels that it meets the required requirements to provide the requested services Thank you

From: Butler, Brian (NFD) <Brian.Butler@nashville.gov>
Sent: Wednesday, October 22, 2025 10:05 AM
To: McCord, Jennifer (NFD-LOG) <Jennifer.McCord@nashville.gov>

Subject: Fw: RFQ 399534 Ladder Testing Services

Please response

Get [Outlook for Android](#)

From: Bell, Von (Finance) <Von.Bell@nashville.gov>

Sent: Tuesday, October 21, 2025 7:41:42 AM

To: Butler, Brian (NFD) <Brian.Butler@nashville.gov>

Subject: RFQ 399534 Ladder Testing Services

Hi Chief Butler,

I have attached a copy of the lowest bid submitted for RFQ 399534 Ladder Testing Services. Please review and provide a response if the department considers the offer fair and reasonable and meets the required requirements to provide the requested services. Please let me know if the department is open to accepting the offer to move ahead with the procurement process.

Thanks,

Von L Bell MBA, Ed.D

Procurement Officer II (Buyer)

Department of Finance

Procurement Division

Metropolitan Government, Nashville Davidson County

Certificate Of Completion

Envelope Id: D1A05D19-0B8B-4DE3-8874-E3222A1182E5

Status: Completed

Subject: Intent to Award - RFQ # 399534 Ladder Testing Services

Source Envelope:

Document Pages: 4

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 2

Von Bell

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

von.bell@nashville.gov

IP Address: 170.190.198.190

Record Tracking

Status: Original

Holder: Von Bell

Location: DocuSign

10/23/2025 8:28:21 AM

von.bell@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Sandra Walker

Sandra.Walker@nashville.gov

Senior Procurement Officer

Metro Nashville Finance Procurement

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.190

Sent: 10/23/2025 8:32:45 AM

Viewed: 10/23/2025 1:56:57 PM

Signed: 10/23/2025 1:57:17 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Zak Kelley

Zak.Kelley@Nashville.gov

Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Signature Adoption: Uploaded Signature Image

Using IP Address: 170.190.198.190

Sent: 10/23/2025 1:57:19 PM

Viewed: 10/23/2025 2:02:25 PM

Signed: 10/23/2025 2:04:25 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Sent: 10/23/2025 2:04:26 PM

Viewed: 10/23/2025 2:23:32 PM

Signed: 10/23/2025 2:23:46 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events	Status	Timestamp
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	10/23/2025 8:32:45 AM
Certified Delivered	Security Checked	10/23/2025 2:23:32 PM
Signing Complete	Security Checked	10/23/2025 2:23:46 PM
Completed	Security Checked	10/23/2025 2:23:46 PM

Payment Events	Status	Timestamps
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