



Notice of Intent to Award

Solicitation Number	399510	Award Date	10/22/2025 11:50 AM CDT
Solicitation Title	Provision and Collection of Waste and Recycling Containers		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Republic Services, Inc	Company Contact	Shea Perkins
Street Address	621 Hill Avenue		
City	Nashville	State	TN
		Zipcode	37210

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Zak Kelley

Zak Kelley

Enter Solicitation Title & Number Below						
Provision and Collection of Waste and Recycling Containers and Bins; RFQ #399510	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.00%	1.00%	99.00%	\$14,135,425.44	\$14,276,779.69	\$14,135,425.44
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Republic Services, Inc	\$14,135,425.44	\$0.00	\$0.00	\$0.00	\$14,135,425.44	Awarded
Unified Disposal Partners	\$41,298,484.56	\$0.00	\$0.00	\$0.00	\$41,298,484.56	Exceeds MACP

Note: Waste Management Inc. of Tennessee was deemed non-responsive to this solicitation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Republic Services	Proposer's Phone #: 864-720-8936
Solicitation Title: Provision and Collection of Waste and Recycling Containers	Proposer's Email Address: fsmith@republicservices.com
Solicitation #: 399510	Amount Self-performed : 100%
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount:
Proposed EBO Goal (%): 6 MBE% 0 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate Type	* MBE/WBE Group Type *	Code #	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
MBE/WBE Firm Name			(MBE or WBE)		UNSPS/NAICS			
1			Select	Select				
2			Select	Select				
3			Select	Select				
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Fulton Smith, General Manager	Date 10/08/2025
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES
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BAO Representative: Angie Martin	Metro Buyer: Brad Wall	Project Manager: Ava Elsaghir	Date: 10/21/25
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Total MBE Subcontracting	0 %	\$0
Total WBE Subcontracting	0 %	\$0
Total MBE/WBE Participation:	0 %	\$0

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Brad Wall
Date: 10/21/25

Department Name: General Services
RFP/ITB Number: 399510

Project Name: Provision and Collection of Waste and Recycling Containers

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Republic Services, Inc.	\$14,135,425.44	\$0.00	NA	0%	Prime is NOT a Metro approved SBE/SDV and did not propose to utilize any subcontractors.

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Notice of Rejection

Solicitation Number	399510	Date	10/17/2025 2:35 PM CDT
Solicitation Title	Provision and Collection of Waste and Recycling Containers and Bins		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Waste Management Inc. of Tennessee	Company Contact		Andy Reynolds	
Street Address	2555 Meridian Blvd, Suite 200				
City	Franklin	State	TN	Zipcode	37067
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.				
Other/Notes	Specifically, the offer failed to complete all line items on the cost spreadsheet.				

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