



FY2025 Q4 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	24	152	3	9	0	0	3
ITBs	3	46	2	0	0	0	0
Professional Services (A&E)	0	N/A	0	0	0	0	0

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	12	8	4
Cooperative Purchases	9	9	0
Cooperative - State or Other Local	14	14	0
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	12	6	6
Sole Sources >\$250K	4	1	3
Percentage of Sole Source Requests Approved			75%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	31	113	\$666,821,374.00
Contract Amendments	24	39	\$ 37,807,600.00
Completed Contracts Greater than \$1 Million	40		
Active Suppliers with Contracts Greater than \$1 Million	423		
Purchase Orders from Solicited Procurements	0	N/A	\$ -
Delegated Purchasing Authority Purchase Orders	0	N/A	\$ -
Number of Purchase Orders	5894	N/A	\$ 234,230,574.37

** Intent to Award to Completion

No Departments reported Delegated Purchasing Authority POs due to reporting changes. (Elections, Emergency Management, Finance, General Services, Historical Commission, HR, ITS, Juvenile Court, Library, NDOT, Planning, Public Defender, and Public Property have reported previously.)

Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 853,050
Percentage of Spend Through Cooperative Purchasing	2.36%

Negotiated Cost Reductions	\$ 11,605,375
Cooperative Cost Savings	\$ 4,997,849
Total Procurement Spend	\$ 657,075,281

Training & Professional Development

Professional Development	
Employees with Certifications	14
Spend per Employee on PD/Training	\$ 885
Professional Training Hours	0

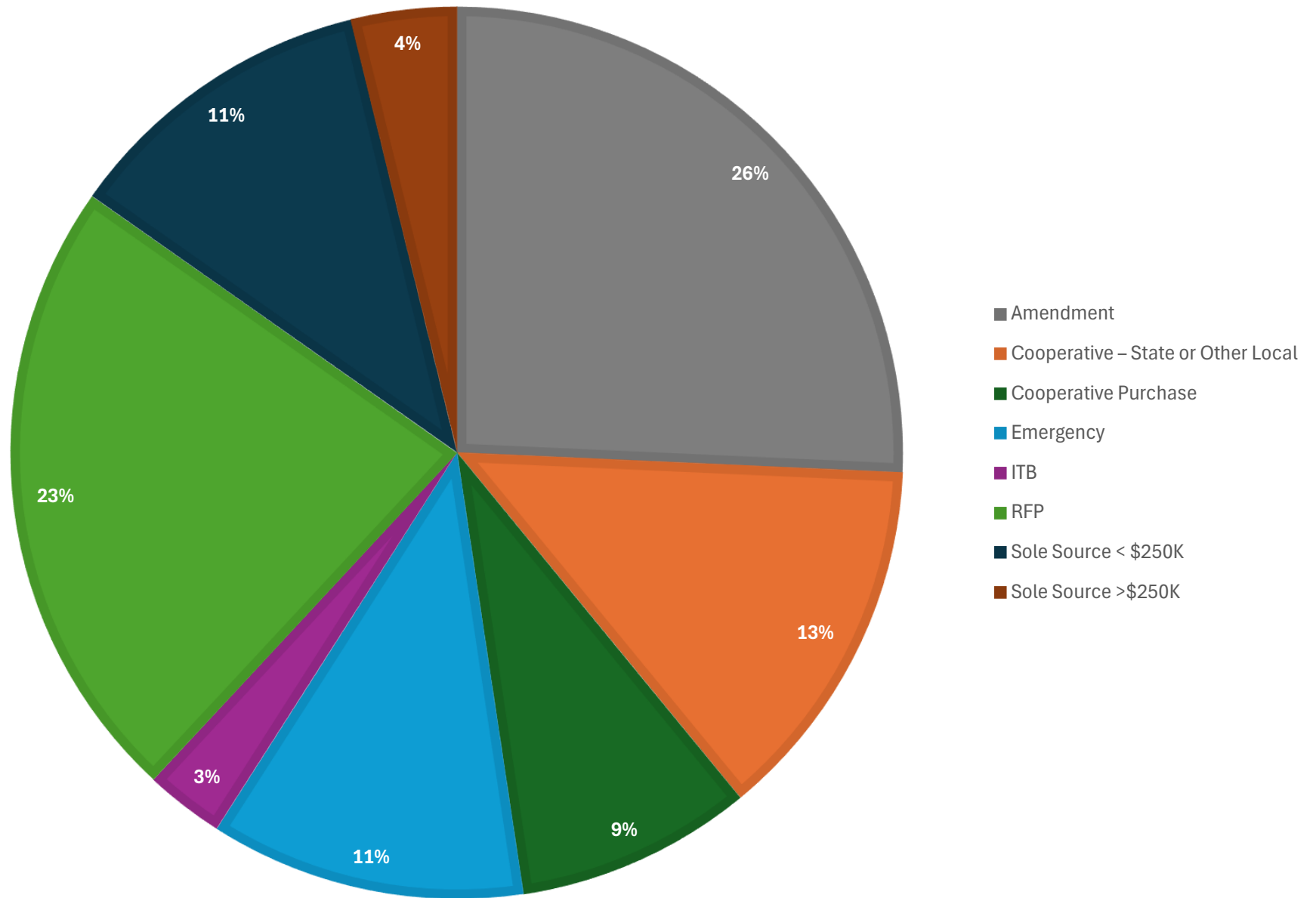
Training	Number of Attendees	Hours Completed
iProcurement Requisition Entry Training	16	17
iProcurement Buyer Training	7	17
iProcurement Approver Training	7	17
Procurement Office Training	26	10
iSupplier Training	13	3
BAO Outreach Events/Training	45	4

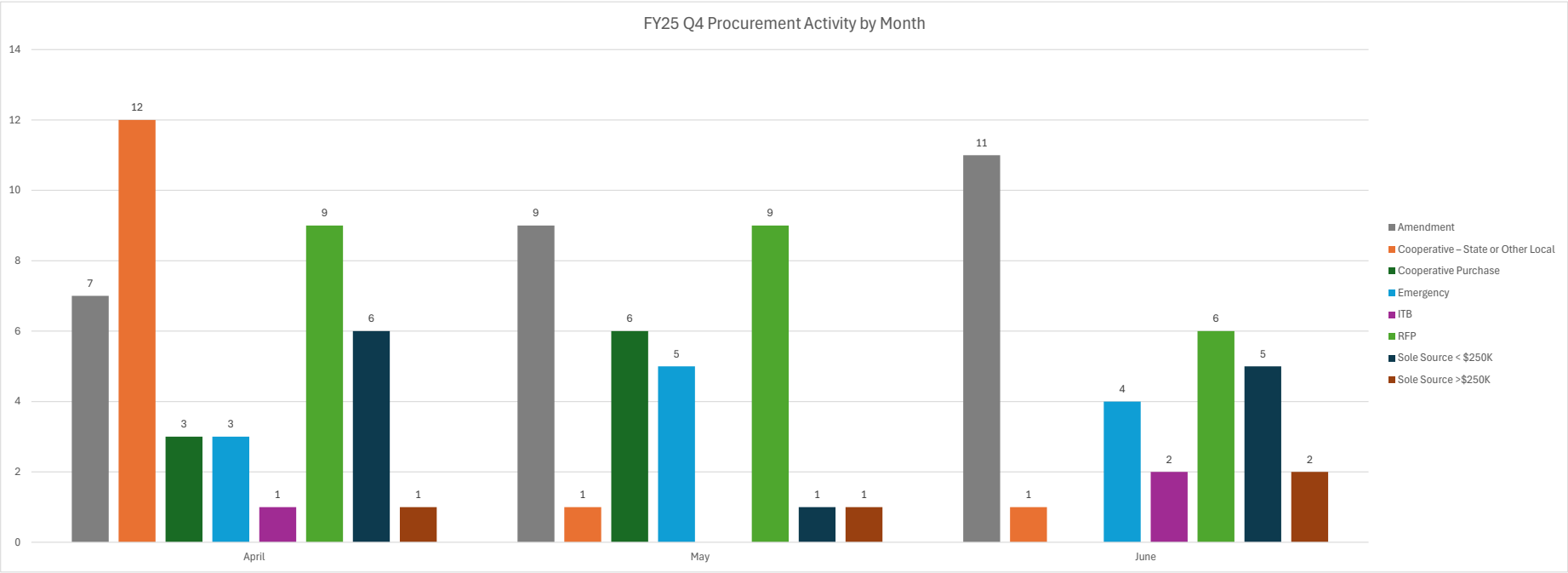
Paper Consumption

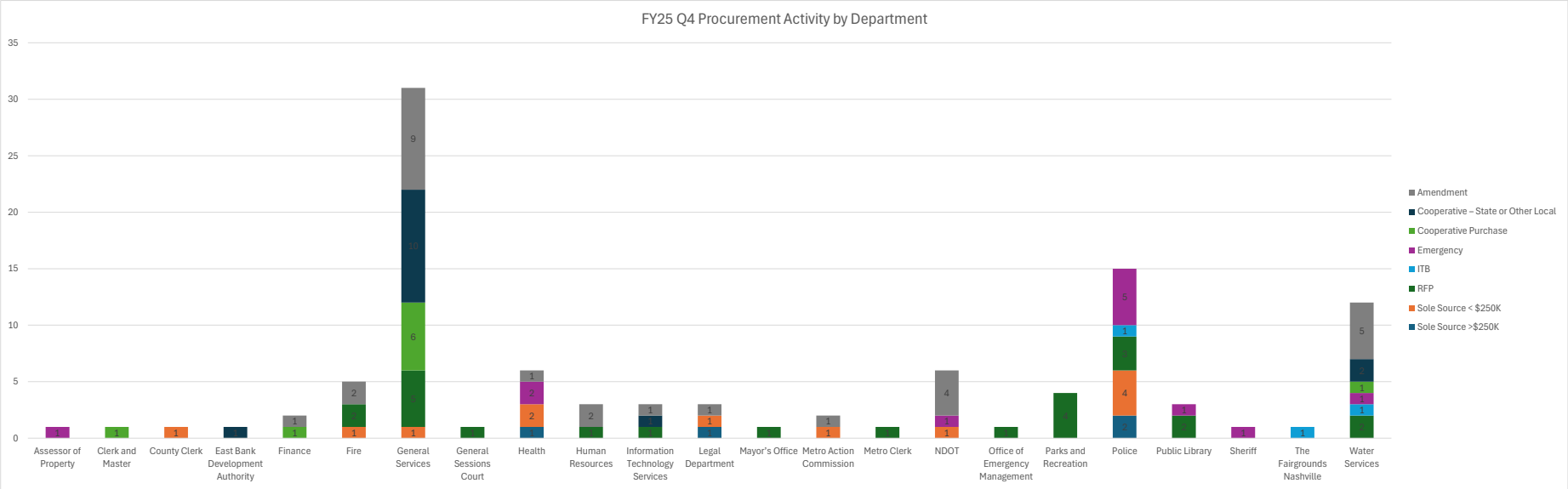
Reams of Virgin Paper	10,520
Virgin Paper Cost	\$ 43,552.80

Reams of Recycled Paper	1,070
Recycled Paper Cost	\$ 5,296.50

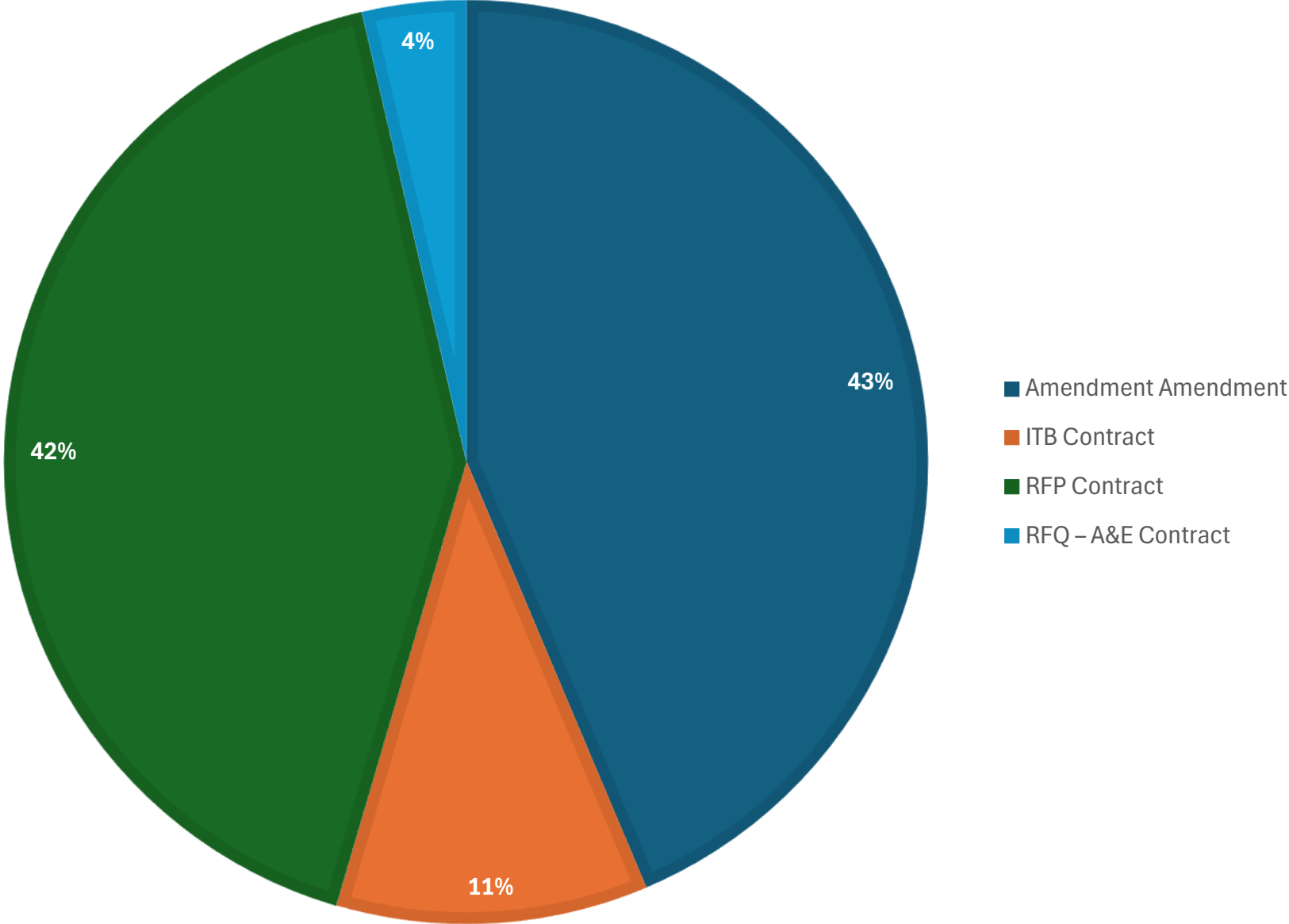
FY25 Q4 PROCUREMENT ACTIVITY



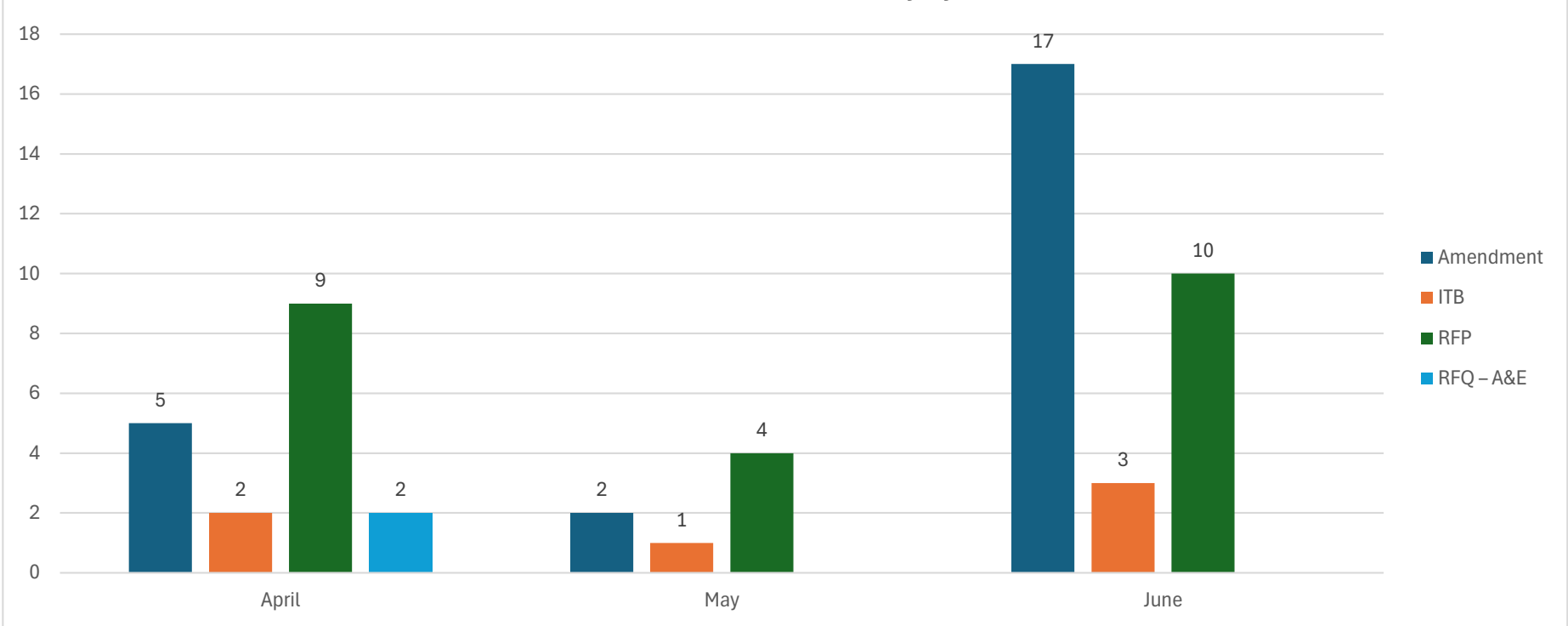




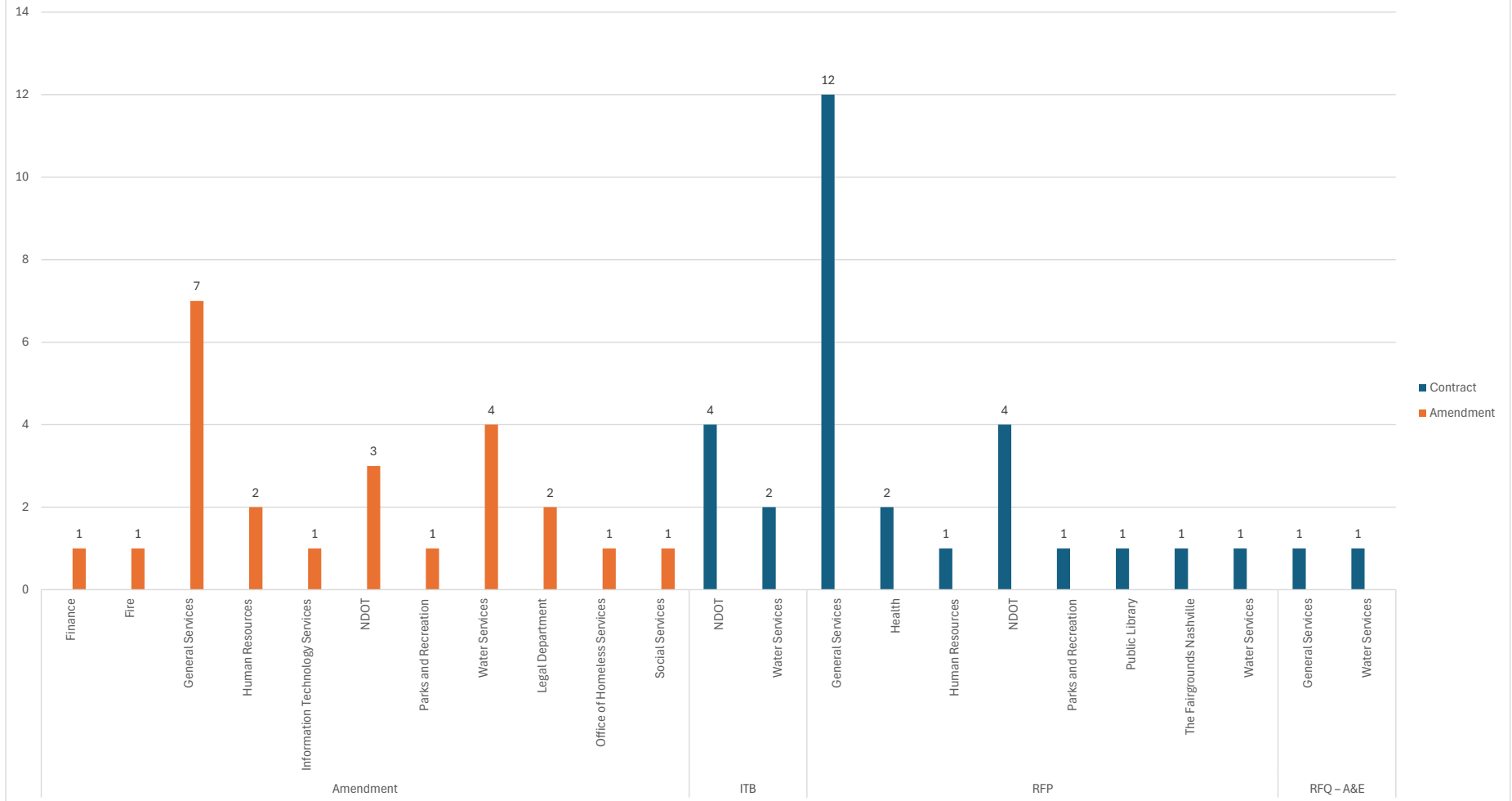
FY25 Q4 TRANSACTIONAL ACTIVITY



FY25 Q4 Transactional Activity by Month



FY25 Q4 Transactional Activity by Department



FY2025 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements								Transactions					
		RFP	ITB	A&E	Sole Source <250K Approved	Sole Source >\$250K Approved	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY25 TOTALS	1st Quarter	17	3	0	21	3	5	5	6	0	\$0.00	39	\$132,302,832.00	33	\$68,360,796.00
	2nd Quarter	19	11	1	6	0	0	17	6	1	\$398,433.00	19	\$186,447,963.00	24	\$12,929,800.00
	3rd Quarter	17	4	1	6	4	0	3	1	0	\$0.00	45	\$651,556,978.21	42	\$60,519,417.45
	4th Quarter	24	3	0	6	1	1	8	7	0	\$0.00	31	\$666,821,374.00	24	\$37,807,600.00
DEPARTMENTS SERVED		77	21	2	39	8	6	33	20	1	\$ 398,433.00	134	\$ 1,637,129,147.21	123	\$ 179,617,613.45
	Arts Commission													3	\$ 501,845.00
	Assessor of Property					1		1							
	Clerk and Master								1						
	Codes Administration											1	\$ 100,000.00		
	Finance				3			5	2			2	\$ 2,350,000.00	10	\$ 5,700,000.00
	Fire	4										2	\$ 4,200,000.00	1	\$ 1,000,000.00
	Election Commission				1				1						
	Emergency Comms													1	\$ 56,000.00
	General Services	21	4	1	2		1	2	9	1	\$ 398,433.00	34	\$ 298,200,000.00	34	\$ 124,896,568.38
	General Sessions Court	2			1			1				1	\$ 1,000,000.00		
	Health	6			6	1		3				7	\$ 20,972,704.00	5	\$ 858,508.00
	Historical Commission											1	\$ 57,963.00		
	Human Resources	4										6	\$ 349,731,432.00	2	\$ -
	Information	2						1				5	\$ 25,000,000.00	5	\$ 11,000,000.00
	Juvenile Court							1							
	Legal				1							1	\$ 150,000.00	2	\$ -
	Mayor's Office	2										1	\$ 676,548.00		
	Metro Action	1	1									8	\$ 8,150,000.00		
	Metro Clerk	1						1							
	Metro Council													1	\$ 168,000.00
	Municipal Auditorium											1	\$ 2,000,000.00	1	\$ -
	NDOT	3	6		2	2		1				11	\$ 342,729,953.00	22	\$ 20,175,000.00
	OEM	2										1	\$ 400,000.00		
	Office of Homeless				1									1	\$ 237,600.00
	Parks and Recreation	8	1		1		1					6	\$ 11,295,328.21	7	\$ 4,272,650.07
	Planning Commission	1			2							1	\$ 3,000,000.00	1	\$ 219,630.00
	Police	4	1		9	1	1	7				1	\$ -	3	\$ 308,379.00
	Public Library	5	2		5			4	5			10	\$ 3,057,500.00	4	\$ 82,395.00
	Public Property Admin	1										2	\$ 400,000.00		
	Sheriff	3			2			1				2	\$ 84,620,102.00	1	\$ -
	Social Services													5	\$ 820,000.00
	The Fairgrounds	1	1		2							3	\$ -	1	\$ -
	Trustee														
	Water Services	6	5	1	1	3	3	5	2			27	\$ 479,037,617.00	13	\$ 9,321,038.00
		77	21	2	39	8	6	33	20	1	\$ 398,433.00	134	\$ 1,637,129,147.21	123	\$ 179,617,613.45



Metropolitan Government of Nashville & Davidson County

Business Utilization Quarterly Report Highlights

FY25 – 4th Quarter (April – June 2025)

Important points to note about Metro’s Prime and Subcontractor business utilization for the fourth quarter of Fiscal Year 2025, BAO KPI Report Data:

1. The Metro Government spent:
\$ 3,953,803 with MBE prime contractors
\$ 7,402,243 with WBE prime contractors
\$ 6,479,120 with MBE subcontractors
\$ 6,851,775 with WBE subcontractors
\$ 24,686,941 **TOTAL WITH MWBES**

Which represents **3.76%** of the total of all procurement transaction values.

2. The Metro Government spent:
\$ 36,933,049 with SBE prime contractors
\$ 14,632,320 with SBE subcontractors
\$ 51,565,369 **TOTAL WITH SBES**

Which represents **7.85%** of the total of all procurement transaction values.

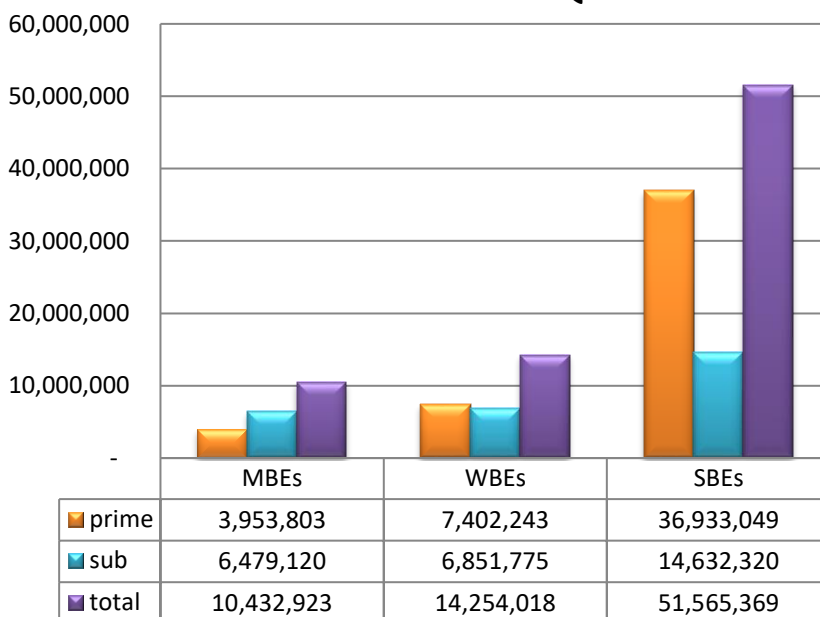
3. Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

44 MBEs paid

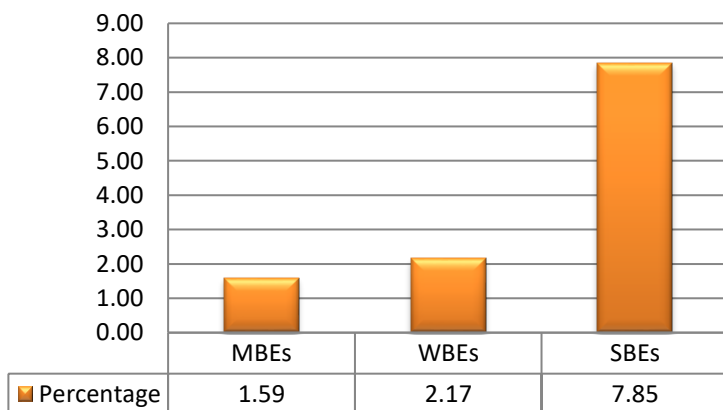
45 WBEs paid

79 SBEs paid

Business Utilization (\$) FY25 4TH QTR



Business Utilization (%) FY25 4TH QTR



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.