



FY2025 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	77	146	3	29	1	5	13
ITBs	21	81	3	3	2	0	0
Professional Services (A&E)	2	166	4	2	0	2	1

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	41	33	8
Cooperative Purchases	25	22	3
Cooperative - State or Other Local	39	37	2
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	65	39	26
Sole Sources >\$250K	20	8	12
Percentage of Sole Source Requests Approved			73%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	133	118	\$ 1,632,129,147.21
Contract Amendments	123	60	\$ 179,617,613.45
Completed Contracts Greater than \$1 Million	127		
Active Suppliers with Contracts Greater than \$1 Million	496		
Purchase Orders from Solicited Procurements	1	53	\$ 398,433.00
Delegated Purchasing Authority Purchase Orders	698	N/A	\$ 609,827.29
Number of Purchase Orders	23832	N/A	\$ 1,137,274,373.90

No Departments reported Delegated Purchasing Authority POs for Q3 & Q4 due to reporting changes. Reporting Metro Departments for Q1 & Q2: Emergency Communications, General Services, ITS, Library, OEM, Planning, Public Defender, and Public Property.

** Intent to Award to Completion

Cost Savings/Avoidance

Organizational Budget for the Year	\$ 3,412,200	Negotiated Cost Reductions	\$ 33,861,654
Percentage of Spend Through Cooperative Purchasing	1.14%	Cooperative Cost Savings	\$ 5,087,920
		Total Procurement Spend	\$ 3,013,178,267

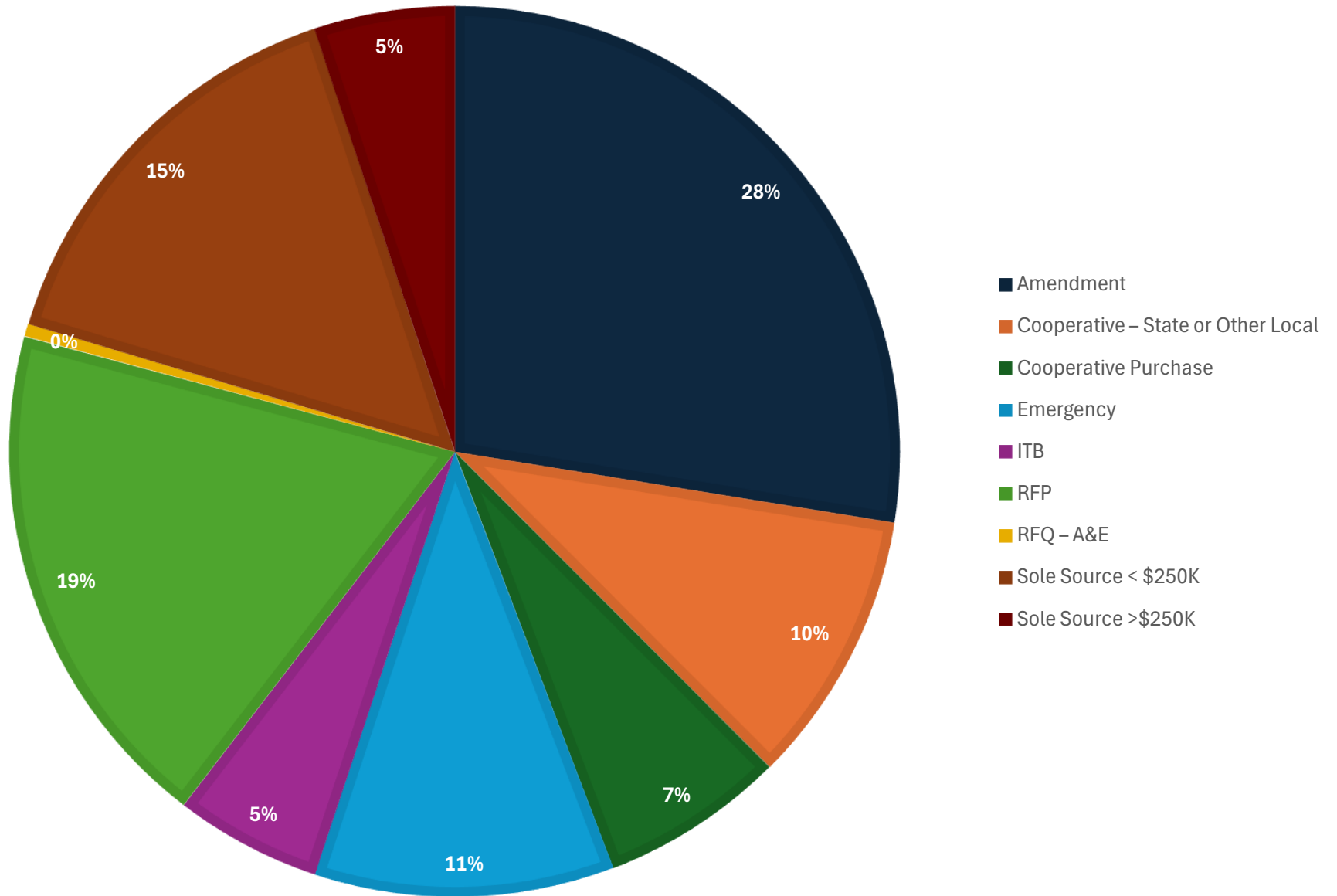
Training & Professional Development

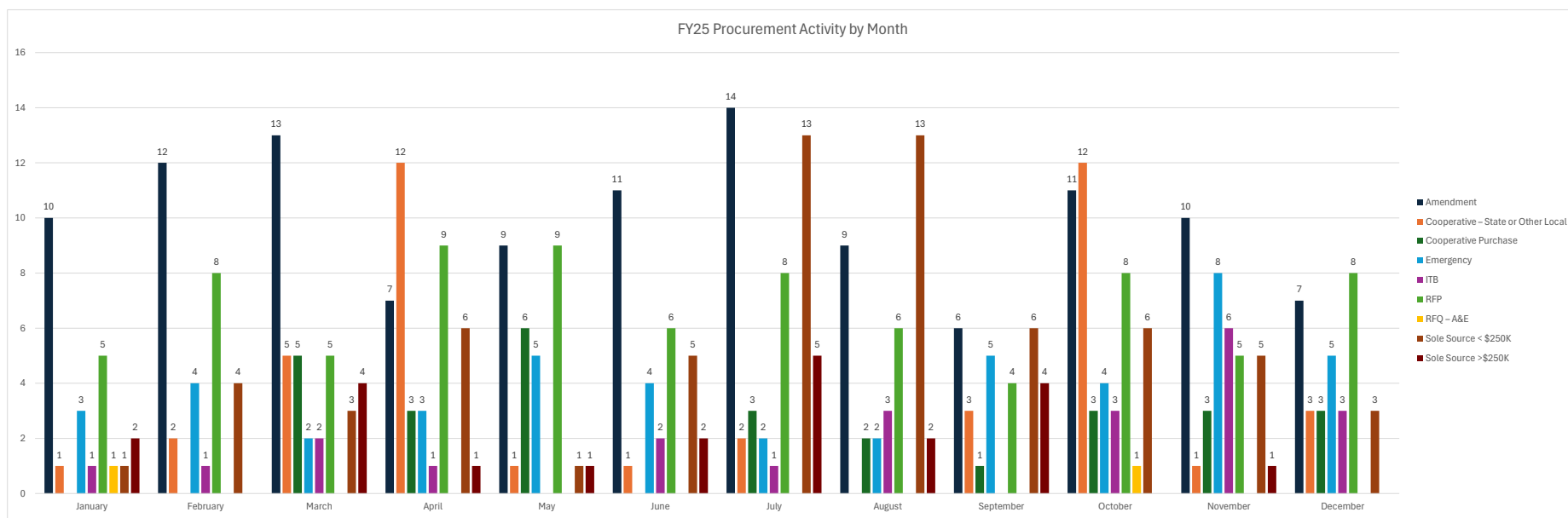
Professional Development		Training	Number of Attendees	Hours Completed
Employees with Certifications	14	iProcurement Requisition Entry Training	55	55
Spend per Employee on PD/Training	\$ 876	iProcurement Buyer Training	15	50
Professional Training Hours	241	iProcurement Approver Training	32	58
		Procurement Office Training	100	20
		iSupplier Training	47	9
		BAO Outreach Events/Training	979	32

Paper Consumption

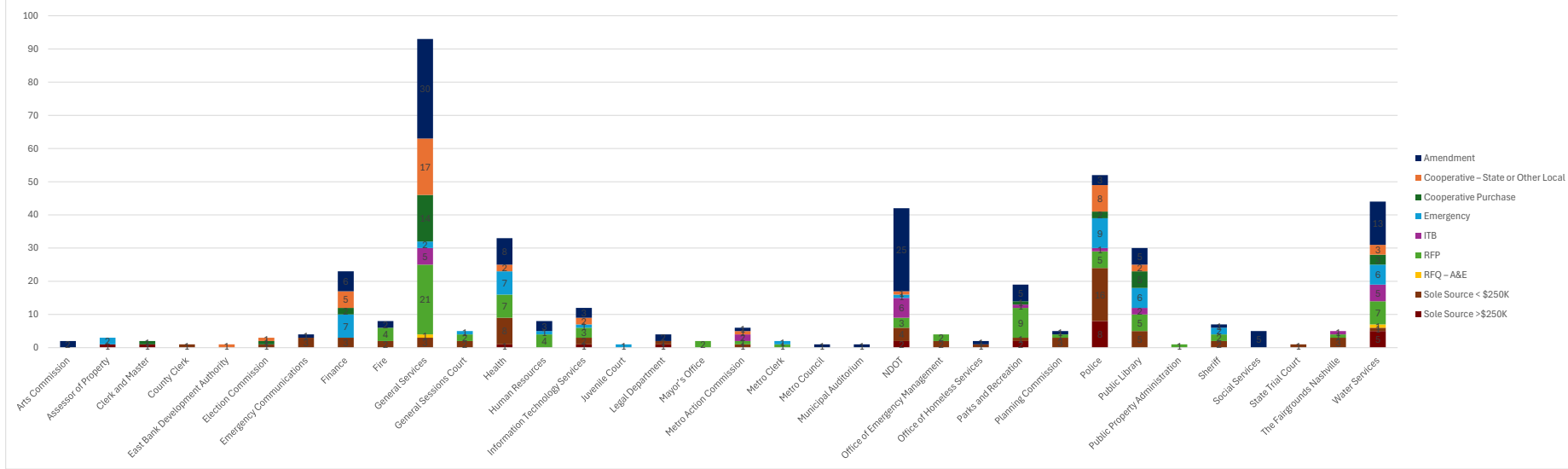
Reams of Virgin Paper	39,380	Reams of Recycled Paper	4,280
Virgin Paper Cost	163,033	Recycled Paper Cost	21,186

FY25 PROCUREMENT ACTIVITY

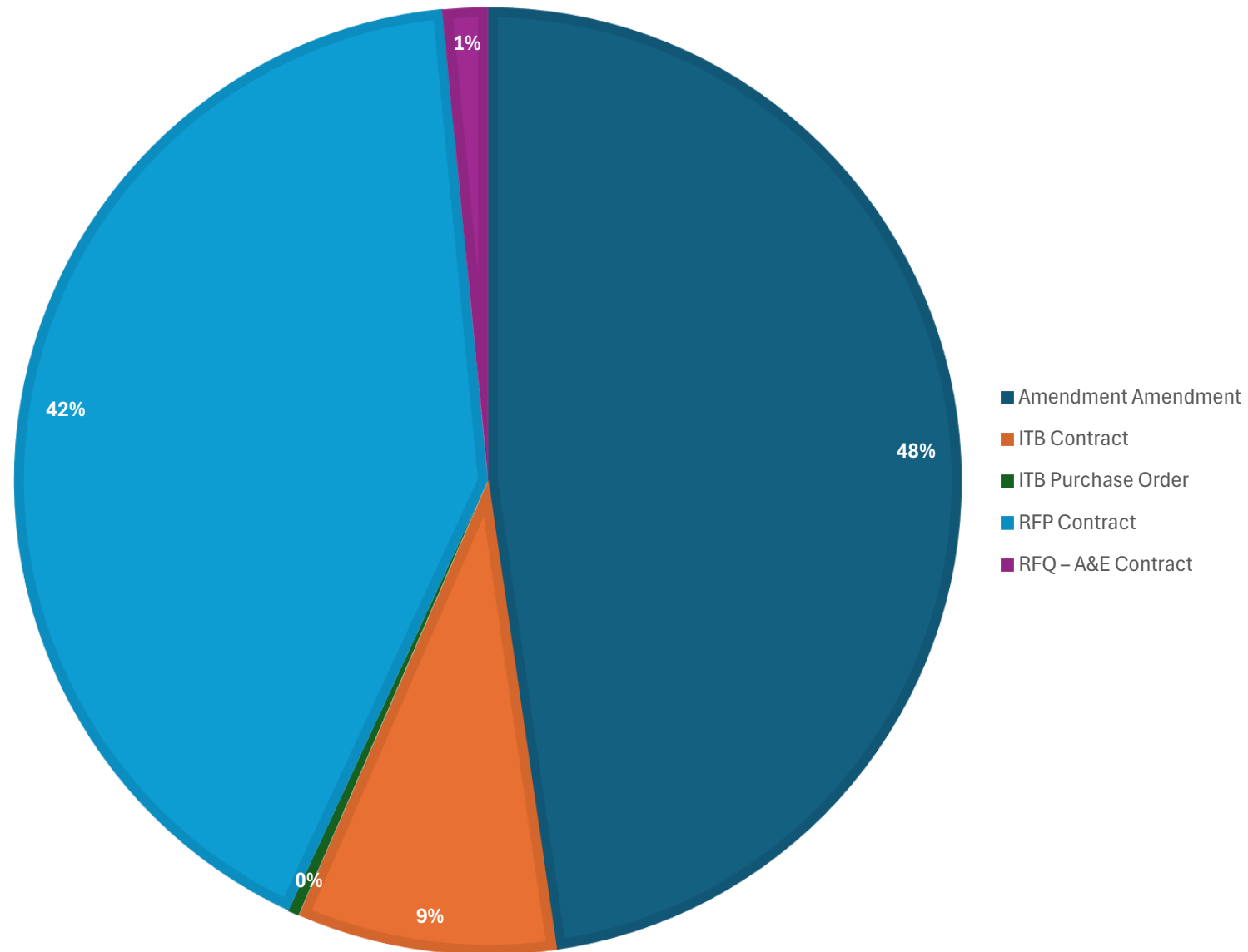




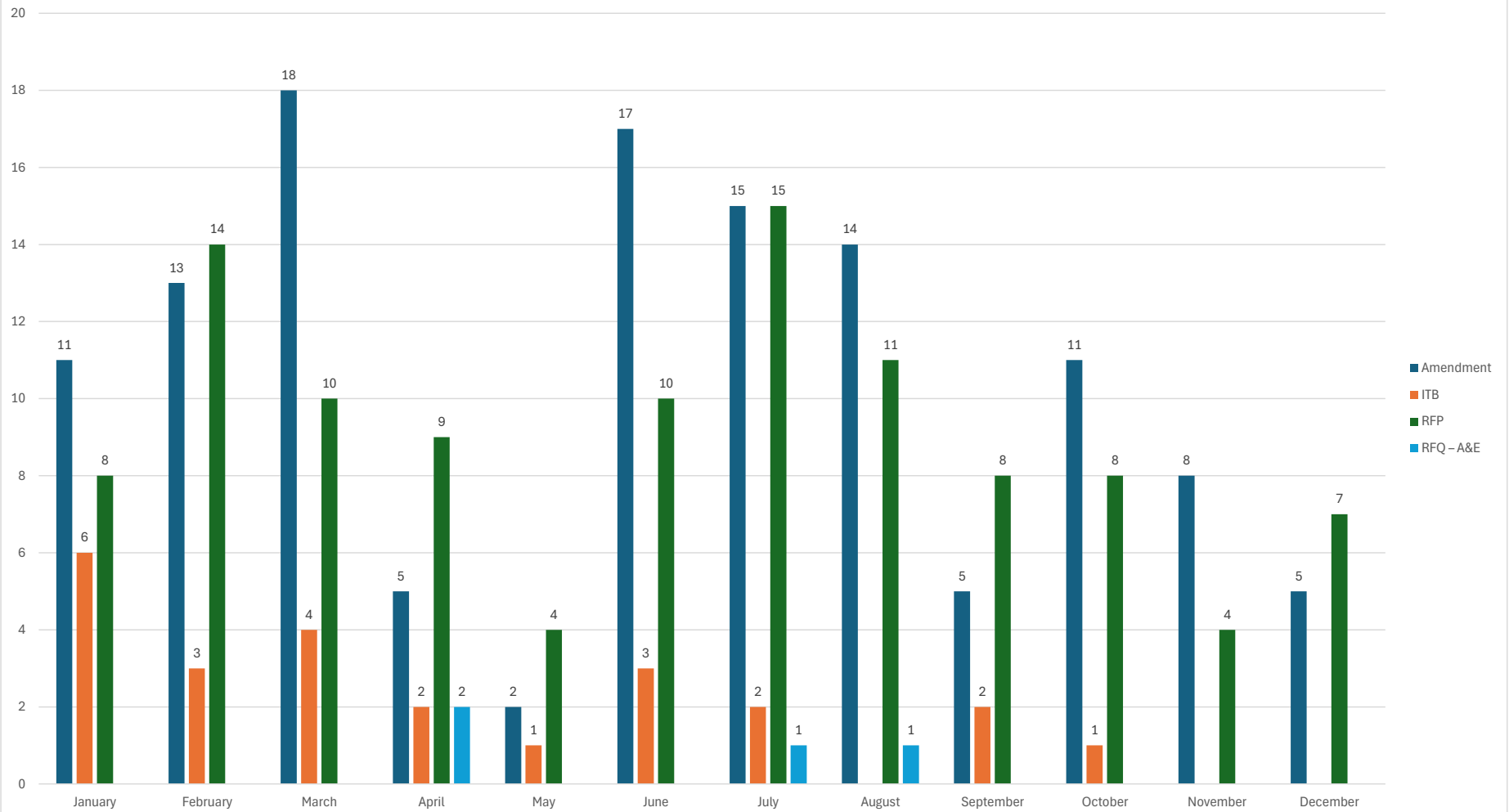
FY25 Procurement Activity by Department



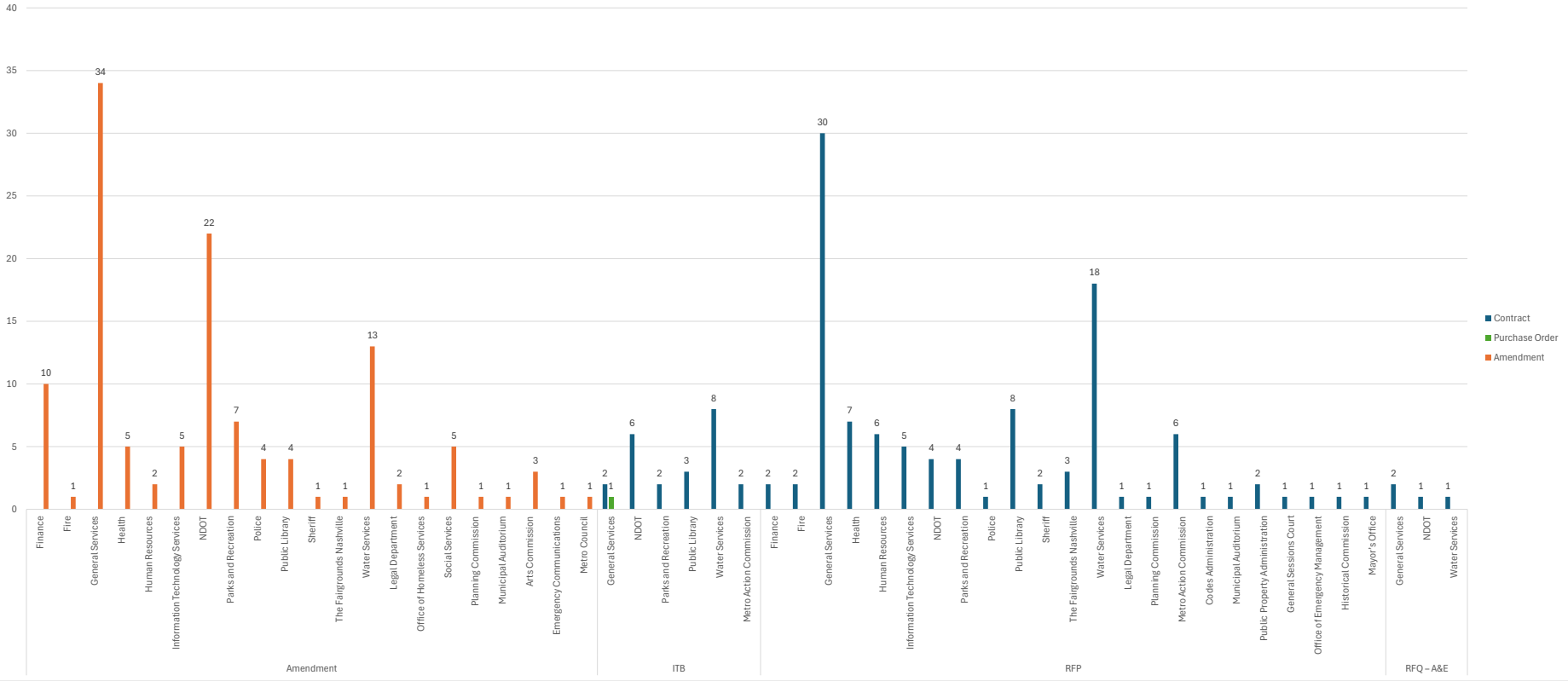
FY25 TRANSACTIONAL ACTIVITY



FY25 Transactional Activity by Month



FY25 Transactional Activity by Department



FY2025 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements								Transactions					
		RFP	ITB	A&E	Sole Source <250K Approved	Sole Source >\$250K Approved	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY25 TOTALS	1st Quarter	17	3	0	21	3	5	5	6	0	\$0.00	39	\$132,302,832.00	33	\$68,360,796.00
	2nd Quarter	19	11	1	6	0	0	17	6	1	\$398,433.00	19	\$186,447,963.00	24	\$12,929,800.00
	3rd Quarter	17	4	1	6	4	0	3	1	0	\$0.00	45	\$651,556,978.21	42	\$60,519,417.45
	4th Quarter	24	3	0	6	1	1	8	7	0	\$0.00	31	\$666,821,374.00	24	\$37,807,600.00
		77	21	2	39	8	6	33	20	1	\$ 398,433.00	134	\$ 1,637,129,147.21	123	\$ 179,617,613.45
DEPARTMENTS SERVED	Arts Commission													3	\$ 501,845.00
	Assessor of Property					1		1							
	Clerk and Master								1						
	Codes Administration											1	\$ 100,000.00		
	Finance				3			5	2			2	\$ 2,350,000.00	10	\$ 5,700,000.00
	Fire	4										2	\$ 4,200,000.00	1	\$ 1,000,000.00
	Election Commission				1				1						
	Emergency Comms													1	\$ 56,000.00
	General Services	21	4	1	2		1	2	9	1	\$ 398,433.00	34	\$ 298,200,000.00	34	\$ 124,896,568.38
	General Sessions Court	2			1			1				1	\$ 1,000,000.00		
	Health	6			6	1		3				7	\$ 20,972,704.00	5	\$ 858,508.00
	Historical Commission											1	\$ 57,963.00		
	Human Resources	4										6	\$ 349,731,432.00	2	\$ -
	Information	2						1				5	\$ 25,000,000.00	5	\$ 11,000,000.00
	Juvenile Court							1							
	Legal				1							1	\$ 150,000.00	2	\$ -
	Mayor's Office	2										1	\$ 676,548.00		
	Metro Action	1	1									8	\$ 8,150,000.00		
	Metro Clerk	1						1							
	Metro Council													1	\$ 168,000.00
	Municipal Auditorium											1	\$ 2,000,000.00	1	\$ -
	NDOT	3	6		2	2		1				11	\$ 342,729,953.00	22	\$ 20,175,000.00
	OEM	2										1	\$ 400,000.00		
	Office of Homeless				1									1	\$ 237,600.00
	Parks and Recreation	8	1		1		1					6	\$ 11,295,328.21	7	\$ 4,272,650.07
	Planning Commission	1			2							1	\$ 3,000,000.00	1	\$ 219,630.00
	Police	4	1		9	1	1	7				1	\$ -	3	\$ 308,379.00
	Public Library	5	2		5			4	5			10	\$ 3,057,500.00	4	\$ 82,395.00
	Public Property Admin	1										2	\$ 400,000.00		
	Sheriff	3			2			1				2	\$ 84,620,102.00	1	\$ -
	Social Services													5	\$ 820,000.00
	The Fairgrounds	1	1		2							3	\$ -	1	\$ -
	Trustee														
	Water Services	6	5	1	1	3	3	5	2			27	\$ 479,037,617.00	13	\$ 9,321,038.00
		77	21	2	39	8	6	33	20	1	\$ 398,433.00	134	\$ 1,637,129,147.21	123	\$ 179,617,613.45



Metropolitan Government of Nashville & Davidson County

Business Utilization Quarterly Report Highlights

FY25 – (July 1, 2024 – June 30, 2025)

Important points to note about Metro's Prime and Subcontractor business utilization for Fiscal Year 2025, BAO KPI Report Data:

1. The Metro Government spent:
\$ 61,560,698 with MBE prime contractors
\$ 53,784,862 with WBE prime contractors
\$ 23,187,356 with MBE subcontractors
\$ 37,564,080 with WBE subcontractors
\$ 176,096,996 **TOTAL WITH MWBES**

Which represents **8.39%** of the total of all procurement transaction values.

2. The Metro Government spent:
\$ 91,906,186 with SBE prime contractors
\$ 66,776,531 with SBE subcontractors
\$ 158,682,717 **TOTAL WITH SBES**

Which represents **7.56%** of the total of all procurement transaction values.

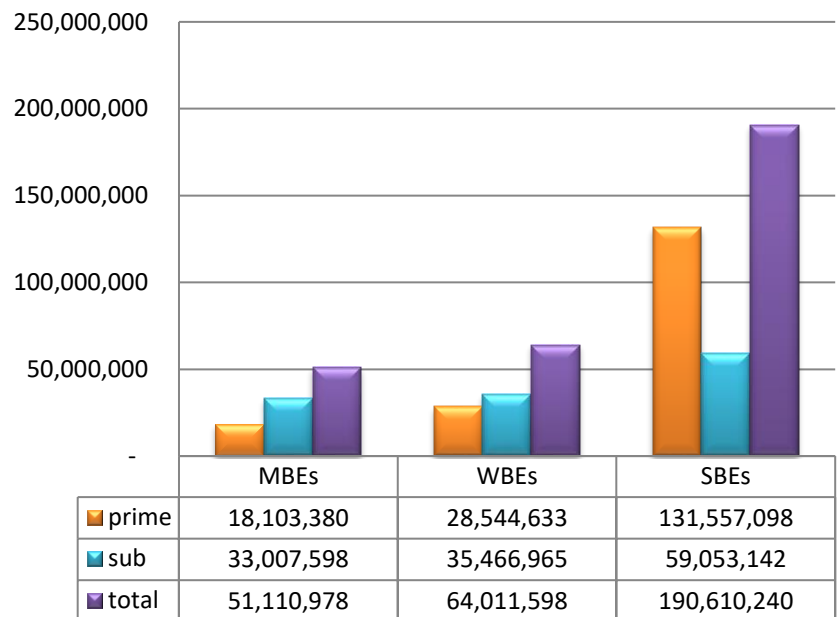
3. Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

71 MBEs paid

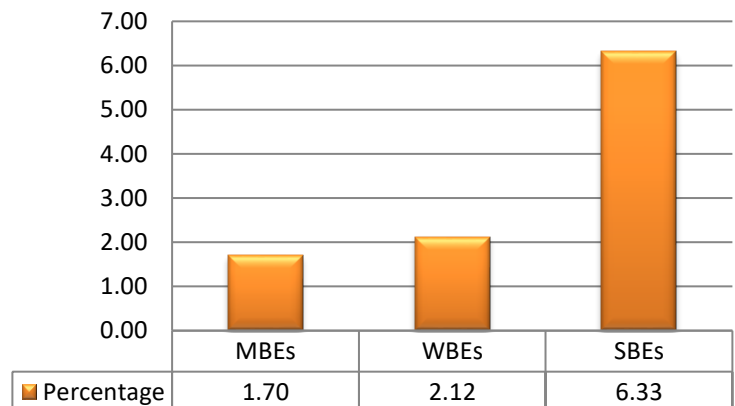
94 WBEs paid

195 SBEs paid

Business Utilization (\$) FY25



Business Utilization (%) FY25



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.