



Notice of Intent to Award

Solicitation Number	393419	Award Date	11/7/2025   3:08 PM CST
Solicitation Title	Adams Software Maintenance & Support Services for the MNPD		
Buyer Name	Von L Bell	Buyer Email	von.bell@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Foray, LLC dba Foray Technologies	Company Contact	Ms. Michal Temple
Street Address	3911 5th Ave, Suite 300		
City	San Diego	State	CA
		Zipcode	92103

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Zak

(Initial)

Zak Kelley



RFQ 393419 – Adams Software Maintenance & Support Services for MNPD

Company Name	Evaluation Criteria (20 Points)	Evaluation Criteria (20 Points)	Evaluation Criteria (25 Points)	Cost Criteria (35 Points)	Financial Offer	Contract Exceptions (Y/N)	Total Points (100)
Foray LLC dba Foray Technologies	Qualifications and Experience 20.00	Methodology and Approach 17.00	Capacity to meet Service Requirements 22.00	35.00	\$2,208,096.13	No	94.00

Foray LLC dba Foray Technologies	
Strengths	Weaknesses
The firm’s overview, knowledge, organizational structure, and defined responsibilities of who will be performing the scope of services on this project possess the qualifications above expectations in this regard.	The responses for methodology and approach lacked good organization of the information and substantive responses on the customer support portal and below expectations in this regard.
The organization’s business plan included explanations on approach and methods to ensure minimizing risks with a history and background to satisfactorily meet expectations in this regard.	The capacity to meet the service hours of customer support are limited and below expectations in this regard.
The description of capacity to schedule and deliver scope of services detailed how annual services and annual software licenses would be well maintained and is above expectations in this regard.	

Enter Solicitation Title & Number Below			
Adams Software Maintenance & Support Services for the MNPD (RFQ 393419)		Lowest Bid	
		\$2,208,096.13	
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
Foray Technologies	\$ 2,208,096.13	\$ 2,208,096.13	35.00

## Certificate Of Completion

Envelope Id: 428B407B-8AAF-4C5A-BE55-4E490ACFE5C4

Status: Completed

Subject: Intent to Award - RFQ #393419 Adams Software Maintenance & Support Services for the MNPD

Source Envelope:

Document Pages: 3

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 2

Von Bell

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

von.bell@nashville.gov

IP Address: 170.190.198.185

## Record Tracking

Status: Original

Holder: Von Bell

Location: DocuSign

11/7/2025 12:26:18 PM

von.bell@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

## Signer Events

## Signature

## Timestamp

Sandra Walker

Sandra.Walker@nashville.gov

Senior Procurement Officer

Metro Nashville Finance Procurement

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Sent: 11/7/2025 12:54:43 PM

Viewed: 11/7/2025 12:59:50 PM

Signed: 11/7/2025 1:00:22 PM

## Electronic Record and Signature Disclosure:

Not Offered via Docusign

Zak Kelley

Zak.Kelley@Nashville.gov

Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Signature Adoption: Uploaded Signature Image

Using IP Address: 2a04:4e41:3e96:5448::b916:5448

Signed using mobile

Sent: 11/7/2025 1:00:23 PM

Viewed: 11/7/2025 2:06:00 PM

Signed: 11/7/2025 2:06:03 PM

## Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Sent: 11/7/2025 2:06:04 PM

Viewed: 11/7/2025 3:08:01 PM

Signed: 11/7/2025 3:08:09 PM

## Electronic Record and Signature Disclosure:

Not Offered via Docusign

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/7/2025 12:54:43 PM
Certified Delivered	Security Checked	11/7/2025 3:08:01 PM
Signing Complete	Security Checked	11/7/2025 3:08:09 PM
Completed	Security Checked	11/7/2025 3:08:09 PM
Payment Events	Status	Timestamps