

JGR Manager (Initial)



Notice of Intent to Award

Solicitation Number	399412	Award Date	11/20/2025 12:18 PM CST
Solicitation Title	CMAR for New Emergency Communications Center		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	M.A. Mortenson Company	Company Contact		Will Traylor	
Street Address	401 Church Street, #2200				
City	Nashville	State	TN	Zipcode	37219

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable. ☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable. ☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

ZK (Initial)
Zak Kelley



RFQ 399412 – CMAR for New Emergency Communications Center

Company Name	Cost (40 Points)	Experience and Qualifications (30 Points)	General Management Plan (30 Points)	Financial Offer	Contract Exceptions (Y/N)	Total Points (100)
American Constructors, Inc.	39.81	22.00	23.00	\$79,007,200.59	N	84.81
Choate Construction Company	39.14	21.00	23.00	\$80,348,177.00	N	83.14
Clark Construction, Group LLC	37.37	27.00	27.00	\$84,156,648.62	Y	91.37
JE Dunn Construction Company	38.89	26.00	26.00	\$80,863,160.00	Y	90.89
M.A. Mortenson Company	38.50	26.00	27.00	\$81,683,352.46	Y	91.50
Messer Construction Company	38.41	27.00	26.00	\$81,872,854.54	Y	91.41
Nabholz Construction Corporation	39.37	22.00	22.00	\$79,872,810.00	N	83.37
R G Anderson Co	40.00	21.00	22.00	\$78,624,437.00	N	83.00
Reeves Young LLC	38.93	25.00	25.00	\$80,768,772.00	N	88.93
T.W. Frierson Contractor, Inc.	39.02	24.00	25.00	\$80,597,213.00	N	88.02

American Constructors, Inc.	
Strengths	Weaknesses
Firm’s proposal demonstrated firm’s working knowledge of Metro policies and procedures. Firm’s proposal demonstrated firm’s experience and capacity to perform scope of work. Demonstrated longevity in industry. Reference projects were of similar size, scope, and complexity. Proposed pre-con and construction manager is same person. Provided EMR scores for subcontractors.	Provided resumes for Sr. Project Manager and Sr. Superintendent demonstrated smaller project experience than scope of work. High EMR score for firm. Organizational Chart was unclear and lacked detail. Proposed field team for Metro is unacceptable for scope of work. General management plan lacked detail for pre-con services. Tracking and reporting lacked detail. Firm failed to address project schedule. Time commitment for Sr. Project Manager is limited due to other project commitments outside of Metro.

Choate Construction Company	
Strengths	Weaknesses
Firm’s proposal demonstrated an in-house MPE specialist. Proposal demonstrated LEED certification and knowledge of process. Good EMR score.	Firm and proposed team lack relevant experience for a project of this complexity. Proposal failed to demonstrate firm’s capacity to perform scope of work. Reference projects were not of similar size, scope, or complexity. General management plan lacked detail. Committed projects list lacked detail. Failed to provide EMR scores for subcontractors.

Clark Construction, Group LLC	
Strengths	Weaknesses
Proposal demonstrated firm’s pre-con experience on large complex projects. Demonstrated SPM experience with Nashville yards. Demonstrated Assistant Project Manager and Sr. Superintendent’s experience on large complex projects. Good EMR score. Proposed accounting software, utilization plan and 5 step process for value engineering.	Reference projects not of similar scope to scope of ECC. Demonstrated project expertise geared toward office buildings, with exception to pre-con director. Failed to provide EMR scores for subcontractors. Value engineering involvement lacked detail. Pre-con manager’s project involvement was unclear. Proposed risk’s lacked detail. System’s technology specialist proposed 30% involvement (due to other project commitments) is unacceptable to Metro.

JE Dunn Construction Company	
Strengths	Weaknesses
Proposal demonstrated firm’s experience in the industry. Reference projects were of similar size, scope, and complexity. Demonstrated firm’s experience working with Metro Architect. Proposal demonstrated LEED certification and knowledge of process. Proposed technology SME approach.	Demonstrated limited experience for Project Manager, Superintendent, pre-con team, and construction team, due to staffing change. Experience lacked detail and was on smaller projects. Litigation was unclear and lacked detail. Committed projects schedule lacked clarity and detail. Dispute resolution process lacked detail.

M.A. Mortenson Company	
Strengths	Weaknesses
Proposal demonstrated firm’s capacity to perform scope of work. Demonstrated firm’s experience in the industry. Reference projects were of similar size, scope, and complexity. Proposed time commitment to Metro for project aligns with Metro’s plan. Identified potential risks and resolutions. Provided a detailed construction approach.	Failed to provide EMR scores for subcontractors. Litigation was unclear and lacked detail. Sustainability response lacked detail. Value engineering response lacked detail.

Messer Construction Company	
Strengths	Weaknesses
Firm’s proposal demonstrated firm’s working knowledge of Metro policies and procedures. Demonstrated firm, and proposed team’s experience on large complex projects. Provided a detailed pre-con plan. Proposed target value design to meet the target cost during construction, and managed equipment services. Provided CCIP and SDI plan. Identified security, and subcontractor risks with resolutions.	Only provided 5 of the requested 10 years of litigation history. Reference projects lacked detail. Organizational Chart was unclear. Committed projects list was unclear and lacked detail.

Nabholz Construction Corporation	
Strengths	Weaknesses
Proposal demonstrated firm’s experience in public safety. Firm provided a detailed list of projects that demonstrated firm’s availability for Metro project.	Provided reference projects not of similar size. Failed to demonstrate proposed team experience for scope of work. Demonstrated limited sustainability experience. 8 active litigations. No dates on resumes to determine length of experience. Failed to demonstrate relevant experience to scope of work. Reference projects lacked detail. Proposed approach for pre-con lacked detail. Risks and risk resolutions lacked detail and were unrelated to scope of work. Proposal demonstrated a lack of understanding of project.

R G Anderson Co	
Strengths	Weaknesses
Proposal demonstrated firm’s experience in public safety. Proposal demonstrated proposed team experience. Low EMR score.	Proposal failed to demonstrate proposed team’s experience in public safety construction. Reference projects were of similar size, scope, and complexity, and lacked detail. Resumes lacked detail and failed to demonstrate relevant experience. Organizational Chart was unclear and lacked detail. LEED certification lacked detail. Firm’s years of experience in the industry were unclear. Firm’s general management plan lacked detail. Risks and risk resolutions lacked detail and were unrelated to scope of work.

Reeves Young LLC	
Strengths	Weaknesses
Proposal demonstrated firm’s experience in public safety. Proposal demonstrated LEED certification and knowledge of process. Reference projects were of similar size, scope, and complexity.	Proposed time commitment to Metro for construction is not acceptable. Resumes lacked detail. Proposal demonstrates limited industry experience. General management plan, and value engineering approach lacked detail. Proposed risks lacked detail and are unrelated to scope of work. Construction approach lacked detail. Dispute claim process unclear and lacked detail. Committed projects list lacked detail.

T.W. Frierson Contractor, Inc.	
Strengths	Weaknesses
Proposal demonstrated firm’s construction experience and experience working with Metro. Proposal demonstrated LEED certification and knowledge of process. Demonstrated extensive sustainability experience. Proposal demonstrated a detailed project approach to include construction tracking and communications. Provided a detailed potential risks list with resolutions. Demonstrated safety awareness.	Proposal failed to demonstrate firm’s capacity to perform scope of work for this project. Demonstrated limited experience in public safety. Litigation response, and value engineering lacked detail. Failed to provide public safety reference projects. Reference projects not of similar size, scope, or complexity.

Enter Solicitation Title & Number Below			
CMAR for New Emergency Communication Center; RFQ 399412	Lowest Bid		
		\$78,624,437.00	40
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
R.G. Anderson Company, Inc.	\$78,624,437.00		40.00
American Constructors, Inc.	\$79,007,200.59		39.81
Nabholz Construction Corporation	\$79,872,810.00		39.37
Choate Construction Company	\$80,348,177.00		39.14
T.W. Frierson Contractor, Inc.	\$80,597,213.00		39.02092098
Reeves Young, LLC	\$80,768,772.00		38.93803759
JE Dunn Construction Company	\$80,863,160.00		38.89258693
M. A. Mortenson Company	\$81,683,352.46		38.50206175
Messer Construction Co.	\$81,872,854.54		38.41294526
Clark Construction Group LLC	\$84,156,648.62		37.37051714

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Christina Alexander
Date: 11/14/25

Department Name: General Services
RFQ#: 399412

Project Name: CMAR for New Emergency Communications Center

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement ?	SBE/SDV Requirement (%)	Comments
M.A. Mortenson Company	\$ 81,683,352.46	\$ 13,886,169.92	Yes	17%	The prime is not an approved SBE and acknowledged the 17% SBE/SDV requirement over the life of the contract. Prime proposed the utilization of the following SBEs: Crown Paving LLC \$3267334.10/4%, Reed Landscaping, Inc. \$3267334.10/4%, Force Roofing Systems \$3267334.10/4%, McInerney & Associates Inc. \$3267334.10/4%, Charlie Irwin Painting Company \$816834/1%.



Statement of M/WBE Utilization

Proposer's/Firm's Name: M. A. Mortenson Company	Proposer's Phone #: 205-603-3351
Solicitation Title: CMAR For New Emergency Communications Center	Proposer's Email Address: will.traylor@mortenson.com
Solicitation #: 399412,8	Amount Self-performed : 0
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 175,000 (Preconstruction Services)
Proposed EBO Goal (%): 10 MBE% 2 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name			MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Polk & Associates		229 Ward Circle, Ste. C-22, Brentwood, TN 37027-7597	615-692-8615 / reggie@polkconst	MBE	1	800000000	Preconstruction Services	17,500	10
2	Business Resource Group LLC		2003 Silverton Circle, Spring Hill, TN 37174	901-301-6265 / carol-crawley@att	WBE	1	800000000	Preconstruction Services	8,750	5
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Will Traylor	10/02/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	If No, Good Faith Efforts Met?	BAO Only
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BAO Representative: Evans Cline	Metro Buyer: Christina Alexander	Project Manager:	Date: 11/14/25
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Total MBE Subcontracting	10	%	\$ 17500
Total WBE Subcontracting	5	%	\$ 8750
Total MBE/WBE Participation:	15	%	\$ 26250

BAO Notes:

Certificate Of Completion

Envelope Id: F2AD6193-4ECD-4174-BCC1-96A4DD5318BF

Status: Completed

Subject: Intent to Award - RFQ # 399412 for CMAR for New Emergency Communications Center

Source Envelope:

Document Pages: 7

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 2

Christina Alexander

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730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

christina.alexander@nashville.gov

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Holder: Christina Alexander

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christina.alexander@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Terri L. Ray

terri.ray@nashville.gov

Finance Manager

Metropolitan Government of Nashville and Davidson County

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.190

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Signed: 11/20/2025 11:12:21 AM

Zak Kelley

Zak.Kelley@Nashville.gov

Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Signature Adoption: Uploaded Signature Image

Using IP Address: 170.190.198.190

Sent: 11/20/2025 11:12:23 AM

Viewed: 11/20/2025 11:52:18 AM

Signed: 11/20/2025 11:52:24 AM

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.190

Sent: 11/20/2025 11:52:25 AM

Viewed: 11/20/2025 12:17:58 PM

Signed: 11/20/2025 12:18:09 PM

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events	Status	Timestamp
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	11/20/2025 11:09:13 AM
Certified Delivered	Security Checked	11/20/2025 12:17:58 PM
Signing Complete	Security Checked	11/20/2025 12:18:09 PM
Completed	Security Checked	11/20/2025 12:18:09 PM

Payment Events	Status	Timestamps
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