

Notice of Intent to Award

Solicitation Number	399478	Award Date	11/13/2025 2:57 PM CST			
Solicitation Title	Parking Lot Maintenance and Repair Services					
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov			
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov			

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Henderick Inc	Company Contact	Waddell Wright	Waddell Wright	
Street Address	2406 Cruzen Street				
City	Nashville	State TN	Zipcode	37211	
Company Name	Jarrett Builders, Inc.	Company Contact	Zach Anderson		
Street Address	1106 Lebanon Pike				
City	Nashville	State TN	Zipcode	37210	
Company Name	Sessions Paving Company	Company Contact	Robert N. Hutches	son	
Street Address	6535 Robertson Avenue				
City	Nashville	State TN	Zipcode	37209	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority
owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to
the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicableNo, the EBO Program is not
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Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be dir	ected to the referenced BAO rep.
Yes, monthly reporting is applicable.	No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Zak Kelley



RFQ #399478 – Parking Lot Maintenance and Repair Services

Company Name	Qualifications and Experience	Methodology and Approach	Cost Criteria	Financial Offer	Contract Exceptions	Total Points
	(30 Points)	(30 Points)	(40 Points)		(Y/N)	(100)
Henderick Inc	24.00	30.00	27.23	\$39,383,203.66	No	81.23
Jarrett Builders, Inc.	30.00	28.00	33.18	\$28,634,197.50	No	91.18
Leland, Inc.	24.00	30.00	23.67	\$58,493,018.75	No	77.67
Sessions Paving Company	30.00	28.00	30.53	\$35,268,144.45	No	88.53

Henderick Inc	
Strengths	Weaknesses
 The offeror's description of their experience with parking lot maintenance and repair services, along with safety of buildings and the public, is sufficient and meets expectations. The offeror provides a detailed description of their approach to maintaining building safety and the public during performance of services and is above expectations in this regard. The offeror has a response team available 24 hours a day, seven days a week with a two-hour response time which exceeds Metro's expectations. In relation to the type of products utilized in the performance of the required services, they are T-DOT and N-DOT certified and meet expectations. 	were completed and are below expectations in this regard.

Jarrett Builders, Inc.	
Strengths	Weaknesses
 The offeror provides a thorough description of their experience with parking lot maintenance and repair services, along with safety of buildings and the public is slightly above expectations. The offeror provides at least three reference project examples of similar size and scope and meets expectations. The offeror provides a detailed description of their approach to maintaining building safety and the public during performance of services and is above expectations in this regard. In relation to the type of products utilized in the performance of the required services, they are T-DOT and N-DOT certified and meet expectations. 	vague and is below expectations in this regard.

Leland, Inc.	
Strengths	Weaknesses
 The offeror's description of their experience with parking lot maintenance and repair services, along with safety of buildings and the public, is sufficient and meets expectations. The offeror provides a detailed description of their approach to maintaining building safety and the public during performance of services and is above expectations in this regard. 	for the project examples and is below expectations in this regard.
 The offeror has a response team available 24 hours a day, seven days a week with a one-hour response time which exceeds Metro's expectations. In relation to the type of products utilized in the performance of the required services, they are T-DOT and N-DOT certified and meet expectations. 	

Sessions Paving Company	
Strengths	Weaknesses
The offeror provides a thorough description of their experience with parking lot maintenance and repair services, along	The offeror's description of their response time to respond to repair and maintenance services and emergency calls was
with safety of buildings and the public and exceeded expectations in this regard.	vague and is below expectations in this regard.

- The offeror provides at least three reference project examples of similar size and scope and meets expectations.
- The offeror provides a detailed description of their approach to maintaining building safety and the public during performance of services and is above expectations in this regard.
- In relation to the type of products utilized in the performance of the required services, they are T-DOT and N-DOT certified and meet expectations.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Parking Lot Maintenance and Repair Services; RFQ #399478			32	8	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Henderick Inc	\$39,383,203.66	\$25,205,251.00	23.27	3.96	27.23
Jarrett Builders, Inc	\$28,634,197.50	\$7,493,570.00	32.00	1.18	33.18
Leland, Inc	\$58,493,018.75	\$50,888,927.00	15.67	8.00	23.67
Sessions Paving Company	\$35,268,144.45	\$28,944,567.00	25.98	4.55	30.53

Note: Trade On Demand Inc. DBA Skilled Workforce was deemed non-responsive to this solicitation.

Docusign Envelope ID: 876CD8C4-8147-44	5E-971C-E125A4E2AF28							
		Statement -	of M/WBE U	Jtilization				
Proposer's/Firm's Name: Henderick Inc			•		#: 615-668-2213			
Solicitation Title: Parking Lot Maintenance an	d Repair Services				 _{Address:} waddell@her	nderickinc.com		
Solicitation #: 399478					ormed: 4,595,528.55			
Proposer's/Firm's Ownership: MBE					_: 8,355,506 . 45			
Proposed EBO Goal (%): 9 MBE% 1	1wbe%			EBO Goal Met? (Y				
The following MWBE* subcontractor(s)/supplier(s)	will be utilized for the performance of this	project:						
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contra
ICF Builders and Consultants, Inc.	3401 John Mallette Drive, Nashville, TN 37218	615-883-7335	MBE	1	72100000	Commissioning Support, Field Inspector, Scheduler/I	751,996	9
² Petways Trucking	5016 Centennial Blvd Ste 200, Nashville, TN 37209	615-474-4069	WBE	1	237310	Hauling, grading, excavating	919,106	11
³ Pinnacle Construction Partners	240 Great Circle Road Nashville TN 37228	615-377-7830	MBE	1	81101513	Building Construction Mgmt Support	417,775	5
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				
I am the duly authorized representative and certify	the facts and representations contained in	this form and suppor	ting documents are tr	ue and correct.				
Authorized Representative (Printed Name/Title Waddell Wright/President	e) *Please ensure to save the documen	nt as a PDF and refr	ain from printing ar	nd signing it.*			Date	10/15/202
*Note: MWBE is defined as business enterprise maintaining a signific	ant business prescience in the Program Area & performin	ng a commercial useful funct	ion that is owned by one or m	nore of the following: (1)	African Americans (2) Native Ame	ericans, (3) Hispanic Americans, (4) Asian An	ericans, and (5) W	omen.
Has Prime Complied with EBO Goal?	ES 🔻	For Inter	<mark>rnal Office Use</mark> If No, Good Fait	ONLY th Efforts Met?	BAO Only			
BAO Representative: Angie Martin		Buyer: Brad			nager: Ava Els	saghir Date:	11/10/	25
Total MBE Subcontracting Total WBE Subcontracting Total MBE/WBE Participation:	14 % 11 % 25 %	\$1,169,771 \$919,106 \$2,088,877						

BAO Notes:

Total MBE/WBE Participation:

Docusign Envelope ID: 876CD8C4-8147-445	5E-971C-E125A4E2AF28							
		Statement (of M/WBE U	Jtilization				
Proposer's/Firm's Name: Jarrett Builders, Inc			•	Proposer's Phone	#: 615-515-1270			
Solicitation Title: Parking Lot Maintenance and Repa	air Services				Address: Zach@jarrettpav	ing.com		
Solicitation #: ³⁹⁹⁴⁷⁸				Amount Self-perfo	ormed : \$4,554,323.05			
Proposer's/Firm's Ownership: Non-M/WBE				Total Bid Amount	5,726,839.50			
Proposed EBO Goal (%): 9 MBE% 1	1wbe%			EBO Goal Met? (Y	/N) YES			
The following MWBE* subcontractor(s)/supplier(s)	will be utilized for the performance of this	project:						
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contr
McQuiddy Trucking, LLC	110 Glancy St, Goodlettsville, TN	Admin@mcquiddytruckingllc.com	MBE	Select	484110	Trucking	\$439,625.00	7.7%
₂ LA Scapes	1571 Lasea Rd, Columbia, TN 38401	Letisia.smit@lascapes.com	WBE	Select	72102902/72103000	Landscaping/Site Prep	\$370,316.45	6.5%
³ Crown Paving	2349 Industrial Ct, Greenbrier, TN 37073	Jessica@crownpave.com	WBE	Select	72152708	Parking Lot Construction	\$262,575.00	4.6%
Focus Freight, LLC	805 Carlisle Ct N, Nashville, TN 37214	Quania@focusfreightllc.com	MBE	Select	484110	Trucking	\$100,000.00	1.7%
5			Select	Select				
6			Select	Select				
7			Select	Select				
I am the duly authorized representative and certify	the facts and representations contained in	this form and suppor	ting documents are tr	ue and correct.				
Authorized Representative (Printed Name/Title Zach Anderson / Division I	•	nt as a PDF and refr	ain from printing a	nd signing it.*			Date	10/20/202
*Note: MWBE is defined as business enterprise maintaining a signific	ant business prescience in the Program Area & performin				African Americans (2) Native Ame	ricans, (3) Hispanic Americans, (4) Asian An	nericans, and (5) W	omen.
Has Prime Complied with EBO Goal?	ES 🔽	For Inter	nal Office Use If No, Good Fait	ONLY th Efforts Met?	BAO Only			
BAO Representative: Angie Martin	Metro	Buyer: Brad			nager: Ava Els	saghir Date:	11/10/	25
Total MBE Subcontracting Total WBE Subcontracting	9.4 %	\$539,625 \$632,891						

\$ 1,172,516

BAO Notes:

Total MBE/WBE Participation:

20.5

Docusign Envelope ID: 876CD8C4-8147-44:	5F-971C-F125A4F2AF28							
Social and the second s		Statement	of M/WBE U	Jtilization				
Proposer's/Firm's Name: SESSIONS PA			•		#: (615) 356-0600			
						son@sessionspaving.d	com	
<u> </u>				Amount Self-perfo				
11 14 14 15 E					\$ 35,268,144.4	15		
Proposed EBO Goal (%): 9% MBE% 1	<u>1%_</u> wве%			EBO Goal Met? (Y	/n) YES			
The following MWBE* subcontractor(s)/supplier(s)	will be utilized for the performance of this	s project:						
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contrac
L&G Construction Co., Inc.	2614 Hart St,	(615) 227-1775		5	72100000	Excavation; Erosion Control;	\$ 4,079,577	
1	2000 01 1 21 1 7 100	(010) 227-1770	VVDL		72100000	Stone Items; Steel Plates;	Ψ 4,073,077	
² CD Steger Construction, Inc.	9000 Church Street, B-103 Brentwood, TN 37027	(615) 370-7024	MBE	1	72100000	Concrete Work	\$ 3,239,515	9.18%
3 Etchmark Pavement Maintenance	527 Bonnie Oak Ct. Lebanon, TN 37087	(615) 549-7049	MBE	1	72100000	Pavement Marking	\$ 698,772	1.98%
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				
I am the duly authorized representative and certify	the facts and representations contained in	this form and suppor	ting documents are tr	ue and correct.				
Authorized Representative (Printed Name/Title	e/Signature)						Date	
Robert N. Hutcheson, Pres	ident	•	Robert N. F	Lutcheson				10/20/2025
*Note: MWBE is defined as business enterprise maintaining a signific	cant business prescience in the Program Area & performi	ing a commercial useful funct	ion that is owned by one or n	nore of the following: (1)	African Americans (2) Native Ame	ricans, (3) Hispanic Americans, (4) Asian An	nericans, and (5) Wo	omen.
	(EQ.	For Inter	nal Office Use	ONLY				
Has Prime Complied with EBO Goal?	ES 🔽		If No, Good Fait	h Efforts Met?	BAO Only			
BAO Representative: Angie Martin	I				Date: 11/10/25			
Total MBE Subcontracting	11.16%	\$3,938,287						
Total WBE Subcontracting	11.56 %	\$4,079,577						
Total MBE/WBE Participation:	22.72 %	\$ <u>8,017,864</u>						

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin

Contract Specialist: Brad Wall

Date: 11/10/25

Department Name: General Services

RFP/ITB Number: 399478

Project Name: Parking Lot Maintenance and Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Henderick Inc.	\$39,383,204.00	\$25,205,251.00	Yes	64%	The prime IS a Metro approved SBE. Proposed Petways Trucking. Cost Incentive was applied.

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin

Contract Specialist: Brad Wall

Date: 11/10/25

Department Name: General Services

RFP/ITB Number: 399478

Project Name: Parking Lot Maintenance and Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Jarrett Builders, Inc.	\$28,634,198.00	\$7,493,570.00	Yes	26%	The prime IS NOT a Metro approved SBE. Proposed Midstate Mobile Concrete, LA Scapes, American Stripers. Cost Incentive was applied.

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin

Contract Specialist: Brad Wall

Date: 11/10/25

Department Name: General Services

RFP/ITB Number: 399478

Project Name: Parking Lot Maintenance and Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Sessions Paving Company	\$35,268,145.00	\$28,944,567.00	Yes	82%	The prime IS a Metro approved SBE. Proposed L&G Construction. Cost Incentive was applied.



Notice of Rejection

Solicitation Number	399478	Date	11/4/2025 3:28 PM CST				
Solicitation Title	Parking Lot Maintenance and	arking Lot Maintenance and Repair Services					
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov				
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov				

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Trade on Demand, Inc dba Skilled Workforce	Compar	ny Contact	Abe Mbow			
Street Address	2551 Meridian Blvd, Suite 200						
City	Franklin	State	TN	Zipcode	37067		
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.						
Other/Notes	Specifically, the offeror is nonresponsive to the Equal Business Opportunity (EBO) program, by failing to provide the required Equal Business Opportunity (EBO) documents.						

Public Information and Records Retention

Solicitation and award documentation will be available upon request after the intent to award is issued. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

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Dennis Rowland

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Purchasing Agent & Chief Procurement Officer