

Notice of Intent to Award

Solicitation Number	399479	Award Date	11/3/2025 4:15 PM CST								
Solicitation Title	Application of Crack Sealant	plication of Crack Sealant and Joint Sealer									
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov								
BAO Rep	Brianna Minter	BAO Email	Brianna.Minter@nashville.gov								

Awarded Supplier(s)

Company Name	Leland, Inc	Compai	ny Contact	Jacob Bender					
Street Address	3110 Wingate Ave								
City	Nashville	State	TN	Zipcode	37211				
				_					
Company Name		Compai	ny Contact						
Street Address				•					
City		State		Zipcode					
Company Name		Compai	ny Contact						
Street Address				•					
City		State		Zipcode					
	plier(s) must submit a cert tion. The COI should be em	·	OI) indicating						
	Ec	qual Business Opportun	ity Program of the letter o						

Equal Business Opportunity Program
Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to
the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.
Yes, the EBO Program is applicable. No, the EBO Program is not applicable.
Monthly Reporting
Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders.

applications for payment, invoices, and cancelled checks. Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland	(Initial
Dennis Rowland	Zak Kelley

Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
RFQ 399479 Application of Crack Sealant and Joint Sealer						Winning Bid
	0.0%	1.00%	99.00%	\$4,078,924	\$4,119,713	\$4,078,924.10
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Leland Inc.	\$4,078,924.10	\$3,344,717.00	\$0	\$3,311,270	\$767,654	Awarded
Etchmark Pavement Maintenance Experts, LLC	\$4,218,108.40	\$3,756,213.58	\$0	\$0	\$4,218,108	Exceeds MACP
Pavement Restorations, Inc.	\$4,699,134.96	\$331,500.00	\$0	\$0	\$4,699,135	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Brianna Minter

Contract Specialist: Daniel Drumwright

Date: 10/30/2025

Department Name: NDOT

RFP/ITB Number: 399479

Project Name: Application of Crack Sealant and Joint Sealer

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Leland Inc	\$ 4,078,924.00	\$ 3,344,717.00	Yes	82%	Prime is Metro Approved SDV and will be performing 70% and proposed American Stripers LLC will perform 12%

Metropolitan Government of Nashville and Davidson County

Subcontractor Report (List all proposed subcontractors, subconsultants, or suppliers regardless of their ownership status. SBE/SDV Primes should not enter their participation on this form, rather should enter it in the attributes section of the lines tab of their response.)

Note: MBE = Minority-owned business, WBE = Woman-owned business, SBE = Small business, SDV = Service Disabled Veteran-owned business, DBE = Federal Disadvantaged businesses

Your Firm's Name:
Solicitation Title:
Solicitation Number:
Date:
Leland Inc.
Application of Crack Sealant and Joint Sealer
399479,3
10/15/2025

Subcontractor (Firm Name)	Address	City	St	Zip	Contact Name	Email	Phone #	MBE	WBE	SBE	SDV	DBE	OTHE R	Work to be Performed		Estimated % of Total Contract
														HIGHWAY, STREET & BRIDGE PAVING		
														& STRIPING, SEALCOAT &		
	2405 PARK PLUS DRIVE, P.O. BOX					AMERICANSTRIPERS@BEL								ASPHALT, AIRPORT RUNWAY LINE		
AMERICAN STRIPERS, LLC	452	COLUMBIA	TN	38401	MICHAEL SLOAN	LSOUTH.NET	931-381-6292			Yes				STRIPING AND PAINTING;	\$489,471	12.00%
					BERNARDO	BLSEALCOATING@MAIL.C								ASPHALT SEALCOATING AND		
BL SEALCOATING	545 OLD PARKERS CHAPEL RD	PORTLAND	TN	37148	LOPEZ CRUZ	ОМ	615-207-2166	Yes						STRIPING	\$407,892	10.00%
														Asphalt repair & maintenance (cracks,		
Mid-State Paving & Sealcoating	324 Franklin St.	Clarksville	TN	37040		midstatepavingtn@gmail.com	615.318.8078						Yes	sealcoating)	\$326,314	8.00%