

**Contract Information**

Contract & Solicitation Title: Energy Management System  
Contract Summary: Contractor will provide and Energy Managements System.  
Contract Number: 6585225 Solicitation Number: 371392 Requisition Number: 4106587  
Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 6460949 - 12/11/2024  
Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
Estimated Start Date: 9/20/2025 Estimated Expiration Date: 9/19/2030 Contract Term: 60 Months  
Estimated Contract Life Value: \$500,000.00 Fund:\* 10101 BU:\* 10103280  
(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
Payment Terms: Net 30 Selection Method: RFP  
Procurement Staff: Scott Ferguson BAO Staff: Evans Cline  
Procuring Department: General Services Department(s) Served: Metro Wide

**Prime Contractor Information**

Prime Contracting Firm: Ameresco Inc ISN#: 974  
Address: 111 Speen Street, Suite 400 City: Framingham State: MA Zip: 01701  
Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)  
Prime Company Contact: Eric Laumeyer Email Address: elaumeyer@ameresco.com Phone #: 651-442-2659  
**Prime Contractor Signatory:** Tim Dettlaff **Email Address:** tdettlaff@ameresco.com

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* SBE/SDV Participation

Amount: \$55,000.00 Percent, if applicable: 11%

*Equal Business Opportunity (EBO) Program:* Program Not Applicable

MBE Amount: 0 MBE Percent, if applicable: 0

WBE Amount: 0 WBE Percent, if applicable: 0

*Federal Disadvantaged Business Enterprise:* No

Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes

**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
Ameresco Inc						93.00	\$ 117,862.81	Awarded
Mountain Vector Energy			X			63.21	\$ 1,100,500.00	Evaluated but not selected
Summit Energy Services Inc						34.76	\$ 403,516.03	Evaluated but not selected

**Contract Information**Contract & Solicitation Title: Enterprise Firewall and Network SecurityContract Summary: Contractor to provide support for multiple technical security controls currently in use at Metro, including its existing firewall/VPN infrastructure and the application software that makes up this infrastructure.Contract Number: 6596826 Solicitation Number: 387441 Requisition Number: 4124580Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 6469534 -5/12/2025Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 10/09/25 Estimated Expiration Date: 10/08/30 Contract Term: 60 MonthsEstimated Contract Life Value: \$9,000,000.00 Fund:\* 51137 BU:\* 14521071

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Trevor HiltonProcuring Department: ITS Department(s) Served: ITS**Prime Contractor Information**Prime Contracting Firm: Sayers Technology, LLCISN#: 1000343Address: 960 Woodlands Pkwy City: Vernon Hills State: IL Zip: 60061Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)Prime Company Contact: Nick Davis Email Address: ndavis@sayers.com Phone #: 678-687-6609**Prime Contractor Signatory:** John Kasser **Email Address:** jkasser@sayers.com**Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* N/AAmount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:* Program Not ApplicableMBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: *Federal Disadvantaged Business Enterprise:* NoAmount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>Sayers Technology, LLC</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>186.00</u>	<u>\$15,705,476.82</u>	<u>Awarded</u>

**Contract Information**Contract & Solicitation Title: CMAR for Fire Station 25Contract Summary: Contractor agrees to provide CMAR services for Fire Station 25.Contract Number: 6598421 Solicitation Number: 394372 Requisition Number: 4130009Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): NoType of Contract/PO: Project Completion Requires Council Legislation: NoHigh Risk Contract (Per Finance Department Contract Risk Management Policy): YesSexual Harassment Training Required (per BL2018-1281): YesEstimated Start Date: 10/24/25 Estimated Expiration Date: project completion Contract Term: project completionEstimated Contract Life Value: \$12,000,000.00 Fund: \*40022 BU: \*32400022

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Christina Alexander BAO Staff: Angie MartinProcuring Department: General Services Department(s) Served: General Services, Fire**Prime Contractor Information**Prime Contracting Firm: Reeves Young, LLC ISN#: 1003425Address: 4101 Charlotte Ave., Ste E205 City: Nashville State: TN Zip: 37209Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)Prime Company Contact: Jennifer Kinsey Email Address: jkinsey@reevesyoung.com Phone #: 404-516-0425Prime Contractor Signatory: Jennifer Kinsey Email Address: jkinsey@reevesyoung.com**Business Participation for Entire Contract**Small Business and Service Disabled Veteran Business Program: SBE/SDV ParticipationAmount: TBD Percent, if applicable: 13%Equal Business Opportunity (EBO) Program: M/WBE ParticipationMBE Amount: TBD MBE Percent, if applicable: 11%WBE Amount: TBD WBE Percent, if applicable: 3%Federal Disadvantaged Business Enterprise: NoAmount: 0 Percent, if applicable: 0

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>Reeves Young LLC</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>97.36</u>	<u>13023530.00</u>	<u>Awarded</u>
<u>American Constructors</u>				<input type="checkbox"/>	<input type="checkbox"/>	<u>X</u>	<u>97.00</u>	<u>12816414.84</u>
<u>Evaluated but not selected</u>								
<u>Baron Construction</u>	<input type="checkbox"/>	<input type="checkbox"/>	<u>X</u>	<input type="checkbox"/>	<input type="checkbox"/>	<u>66.82</u>	<u>13923400.00</u>	
<u>Evaluated but not selected</u>								

# Contract Abstract

Dowdle Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	81.05	13128136.00
Evaluated but not selected							
M.A. Mortenson Co	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	91.38	13356020.00
Evaluated but not selected							

## Continuous of Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
Messer Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	93.79	13567267.26	
Evaluated but not selected								
Nabholz Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	93.05	13129560.00	
Evaluated but not selected								
Orion Building Corp	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	74.56	13295985.00	
Evaluated but not selected								
Solomon Builders	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	81.44	12999318.00	
Evaluated but not selected								
The Parent Co	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	89.38	13019576.00	
Evaluated but not selected								
W.E. O'Neil Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	89.45	13689267.17	
Evaluated but not selected								
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Select from the Following:
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<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Select from the Following:

**Contract Information**

Contract & Solicitation Title: Fire Station 24 Design & Construction Services

Contract Summary: Contractor agrees to provide Fire Station 24 Design & Construction Services

Contract Number: 6598422 Solicitation Number: 394373 Requisition Number: 4130787

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): No

Type of Contract/PO: Project Completion **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): Yes

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 10/20/2025 Estimated Expiration Date: Project Completion Contract Term: Project Completion

Estimated Contract Life Value: \$14,000,000.00 Fund:\* 40024 BU:\* 32401024

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 15 Selection Method: RFP

Procurement Staff: Christina Alexander BAO Staff: Angie Martin

Procuring Department: General Services Department(s) Served: General Services, Fire

**Prime Contractor Information**

Prime Contracting Firm: American Constructors, Inc. ISN#: 9646

Address: 5203 Maryland Way., Ste. 210 City: Brentwood State: TN Zip: 37027

Prime Contractor is a Certified/Approved: SBE ☒ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)

Prime Company Contact: Derek Martin Email Address: derekm@americanconstructors.us Phone #: 615-329-0123

**Prime Contractor Signatory:** Derek Martin Email Address: derekm@americanconstructors.us

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* SBE/SDV Participation

Amount: TBD Percent, if applicable: 21%

*Equal Business Opportunity (EBO) Program:* M/WBE Participation

MBE Amount: TBD MBE Percent, if applicable: 10%

WBE Amount: TBD WBE Percent, if applicable: 7%

*Federal Disadvantaged Business Enterprise:* No

Amount: 0 Percent, if applicable: 0

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes

**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
<u>American Constructors Inc</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>97.00</u>	<u>14267471.29</u>	<u>Awarded</u>
<u>Hardaway</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>85.59</u>	<u>14413970.00</u>	
<u>Evaluated but not selected</u>								

# Contract Abstract

Messer Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	94.42	14852901.44
Evaluated but not selected							
Nabholz Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	87.53	14437376.00
Evaluated but not selected							
Orion Building Corp	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	86.71	14742750.00
Evaluated but not selected							

## Continuous of Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
RW Childrey, LLC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	80.90	14670821.60	
Evaluated but not selected								
Solomon Builders, Inc	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	78.96	14283169.00	
Evaluated but not selected								
The Robins & Morton Group					<input type="checkbox"/>	<input type="checkbox"/>	89.17	14569609.72
Evaluated but not selected								
WE O'Neil Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	94.43	15247132.99	
Evaluated but not selected								
Wellspring Builders LLC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	74.94	14656009.80	
Evaluated but not selected								
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Select from the Following:
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<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Select from the Following:

**Contract Information**Contract & Solicitation Title: Provide Patron Contact and Reservation PlatformContract Summary: Provide Patron Contact and Reservation PlatformContract Number: 6598874 Solicitation Number: 394394 Requisition Number: 4134167Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 10/15/2025 Estimated Expiration Date: 10/16/2030 Contract Term: 60 monthsEstimated Contract Life Value: 85,000.00 Fund:\* 10101 BU:\* 39104083

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Marissa Conklin BAO Staff: Christopher WoodProcuring Department: Library Department(s) Served: Library**Prime Contractor Information**Prime Contracting Firm: Springshare, LLC ISN#: 14205Address: 801 Brickell Ave Floor 8 City: Miami State: FL Zip: 33131Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)Prime Company Contact: Slaven Zivkovic Email Address: slaven@springshare.com Phone #: 646-383-6004**Prime Contractor Signatory:** Slaven Zivkovic Email Address: slaven@springshare.com**Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* N/AAmount: 0 Percent, if applicable: 0*Equal Business Opportunity (EBO) Program:* Program Not ApplicableMBE Amount: 0 MBE Percent, if applicable: 0WBE Amount: 0 WBE Percent, if applicable: 0*Federal Disadvantaged Business Enterprise:* NoAmount: 0 Percent, if applicable: 0

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>Springshare, LLC</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>97</u>	<u>75,280.00</u>	<u>Awarded</u>
<u>Progressive Technology</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>7</u>	<u>N/A</u>	<u>Evaluated but not selected</u>
<u>Federal Systems, Inc</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>



**Contract Information**Contract & Solicitation Title: Injury on Duty (IOD) Claims AdministrationContract Summary: Contractor to provide Injury on Duty (IOD) Claims Administration, Medical Treatment Network and Integrated Occupational Health related servicesContract Number: 6600854 Solicitation Number: 395386 Requisition Number: 4114532Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 6468335 - 3/24/2025Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 10/30/2025 Estimated Expiration Date: 10/29/2030 Contract Term: 60 MonthsEstimated Contract Life Value: \$8,791,546.00 Fund: \* 52200 BU: \* 12505100 and 12505200

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 15 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Sierra WashingtonProcuring Department: Human Resources Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: Brentwood Services Administration, Inc. ISN#: 4313Address: 214 Centerview Dr., Suite 350 City: Brentwood State: TN Zip: 37027Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)Prime Company Contact: John Smitherman Email Address: John.smitherman@bwood.com Phone #: 615-714-6684**Prime Contractor Signatory:** Ryan Foley Email Address: Solutions@bwood.com**Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* N/AAmount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:* Program Not ApplicableMBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: *Federal Disadvantaged Business Enterprise:* NoAmount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
Brentwood Services Administration							\$ 13,818,470.00	Awarded
Davies Claim Solution LLC							\$ 13,738,325.00	Evaluated but not selected



**Contract Information**Contract & Solicitation Title: Drug and Alcohol Testing Administration ServicesContract Summary: Contractor to provide Drug and Alcohol Testing ServicesContract Number: 6600910 Solicitation Number: 391392 Requisition Number: 4127608Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): NoType of Contract/PO: IDIQ Contract Requires Council Legislation: No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 10/15/2025 Estimated Expiration Date: 10/14/2030 Contract Term: 60 MonthsEstimated Contract Life Value: \$3,850,000.00 Fund:\* Various BU:\* Various

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Trevor HiltonProcuring Department: Human Resources Department(s) Served: METRO**Prime Contractor Information**Prime Contracting Firm: Workforce Essentials, Inc. ISN#: 3088Address: 523 Madison Street, Suite A City: Clarksville State: TN Zip: 37040Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)Prime Company Contact: Barbara Morin Email Address: bmorin@workforceessentials.com Phone #: 931-905-3503Prime Contractor Signatory: Marla Rye Email Address: mrye@workforceessentials.com**Business Participation for Entire Contract**Small Business and Service Disabled Veteran Business Program: N/AAmount:  Percent, if applicable: Equal Business Opportunity (EBO) Program: Program Not ApplicableMBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: Federal Disadvantaged Business Enterprise: NoAmount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
Energetix						74.70	\$ 1,049,947.30	Evaluated but not selected
Statcare Urgent & Walk in Medical Care PLLC						40.66	\$ 4,027,244.97	Evaluated but not selected
Workforce Essentials						97.00	\$ 911,260.00	Awarded

**Contract Information**

Contract & Solicitation Title: Sound Services for The Nashville Fair  
 Contract Summary: Provide sound services for The Nashville Fair  
 Contract Number: 6601672 Solicitation Number: 396437 Requisition Number: 4136336  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): No  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): Yes  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 10/20/25 Estimated Expiration Date: 10/19/30 Contract Term: 60 months  
 Estimated Contract Life Value: \$125,000.00 Fund:\* 60156 BU:\* 62507000  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: Net 30 Selection Method: RFP  
 Procurement Staff: Harrison Bond BAO Staff: Christopher Wood  
 Procuring Department: The Fairgrounds Nashville Department(s) Served: The Fairgrounds Nashville

**Prime Contractor Information**

Prime Contracting Firm: HAWK Specialty Services Inc. ISN#: 1009687  
 Address: 3443 Coles Ferry Pike City: Lebanon State: TN Zip: 37087  
 Prime Contractor is a Uncertified/Unapproved: SBE ☐ SDV ☐ MBE ☐ WBE ☐ LGBTBE ☐ (select/check if applicable)  
 Prime Company Contact: David Hale Email Address: davidhale100@gmail.com Phone #: 615-394-8550  
**Prime Contractor Signatory:** David Hale **Email Address:** davidhale100@gmail.com

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* N/A

Amount: N/A Percent, if applicable: N/A

*Equal Business Opportunity (EBO) Program:* Program Not Applicable

MBE Amount: N/A MBE Percent, if applicable: N/A

WBE Amount: N/A WBE Percent, if applicable: N/A

*Federal Disadvantaged Business Enterprise:* No

Amount: N/A Percent, if applicable: N/A

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>HAWk Specialty Services Inc</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>98</u>	<u>\$107,748.75</u>	<u>Awarded</u>
<u>Highly Favored Studios</u>				<input type="checkbox"/>	<input type="checkbox"/>		<u>45.95</u>	<u>\$1,364,830.92</u>
<u>Evaluated but not selected</u>								
<u>Tour Collective</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>49.23</u>	<u>\$583,954.87</u>	
<u>Evaluated but not selected</u>								
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>