



Notice of Intent to Award

Solicitation Number	396555	Award Date	11/27/2025   7:54 AM CST
Solicitation Title	Fort Negley Park Improvements Phase I		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.Conklin@nashville.gov
BAO Rep	Brianna Minter	BAO Email	Brianna.Minter@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	R.C. Mathews Contractor, LLC	Company Contact		Will Finn	
Street Address	615 3rd Avenue South, Suite 500				
City	Nashville	State	TN	Zipcode	37210

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒

Yes, the EBO Program is applicable.

☐

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒

Yes, monthly reporting is applicable.

☐

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Zak Kelley

(Initial)

## RFQ 396555 – Fort Negley Park Improvements Phase I

### Scoring and Justification

Offeror/Evaluation Criteria	Cost (30)	Qualifications & Experience (35)	Methodology & Approach (35)	Total Points (100)
Baron Construction, LLC	28.52	23.00	25.00	76.52
Bulley & Andrews Rocky City, LLC	23.76	29.00	31.00	83.76
City Construction, LLC	13.14	22.00	19.00	54.14
R.C. Mathews Contractor, LLC	26.74	31.00	34.00	91.74
Solomon Builders	30.00	29.00	30.00	89.00

\*\*Orion Building Corporation resulted in failed negotiations\*\*

## RFQ 396555 – Fort Negley Park Improvements Phase I Scoring and Justification

Solicitation Title & Number		RFP Cost Points
RFQ 396555; Fort Negley Park Improvements Phase I		30
Offeror's Name	Total Bid Amount	RFP Cost Points
Solomon Builders	\$11,303,168.75	30.00
Baron Construction, LLC	\$11,890,304.68	28.52
R.C. Mathews Contractor, LLC	\$12,682,520.45	26.74
Bulley & Andrews Rocky City, LLC	\$14,270,535.82	23.76
City Construction, LLC	\$25,797,419.08	13.14

Baron Construction, LLC	
Strengths	Weaknesses
<p>Proposed Qualifications meets expectations.</p> <p>Experience proposed was great; providing battle site work experience which is above expectations.</p> <p>Proposed Methodology and Approach meets expectations</p>	<p>Proposed experience, Metro Parks projects listed were over a decade old. Portfolio lacked details, projects lacked in similar size/scale which is below expectations.</p> <p>Proposed Methodology and Approach, safety record lacked details and multiple references of using shipping containers which is below expectations. EMR was requested and provided was MOD which is below expectations.</p>

## RFQ 396555 – Fort Negley Park Improvements Phase I

### Scoring and Justification

Bulley & Andrews Rocky City, LLC	
Strengths	Weaknesses
Proposed Qualifications and Experience provided good resumes and park related projects were great and meets expectations in this regard.	Proposed Qualifications & Experience, timeline was off and is below expectations. Provided EMR but located in wrong requested evaluation section.
Proposed Methodology and Approach has great project schedule and logistics plan and meets expectations.	Proposed Methodology and Approach, Wayfinding was missing and is below expectations.

City Construction, LLC	
Strengths	Weaknesses
Proposed Qualifications and Experience, provided resumes and listed current/previous projects and meets expectations.	Proposed Qualifications and Experience, hard to follow, font size changed in middle of paragraphs. State Capitol is only historic site project listed which is significantly below expectations.
Proposed Methodology and Approach provided a historic preservation approach and meets expectations.	Proposed Methodology and Approach, lacking details about tree protection, EMR is wrong section and was higher than most which is below expectations. Schedule was missing and format was off.

R.C. Mathews Contractor, LLC	
Strengths	Weaknesses
Proposed Qualifications and Experience, provided resumes and listed great experience with historic sites and meets expectations.	Proposed Qualifications and Experience lacked clarity and details on resumes and is below expectations. Provided a long lead time for completion of project.
Proposed Methodology and Approach provided a historic preservation approach and meets expectations. Reporting process was great, provided an assessment assignment chart which was above expectations in that regard.	Proposed Methodology and Approach, lacking details on value engineering. Provided extra preconstruction information but no pricing attached.

Solomon Builders
------------------

## RFQ 396555 – Fort Negley Park Improvements Phase I

### Scoring and Justification

Strengths	Weaknesses
<p>Proposed Qualifications and Experience, provided resumes and listed great experience and meets expectations.</p> <p>Proposed Methodology and Approach provided tree protection in great detail, responded to all bullet points which meets expectations.</p>	<p>Proposed Qualifications and Experience lacked details and projects on similar scope and size are more structure projects not Park related and is below expectations. Lacked attention to detail, on anticipated completion dates for projects.</p> <p>Proposed Methodology and Approach, providing historic coordination in the approach was limited. Project schedule lacked details and is below expectations.</p>



# Statement of M/WBE Utilization

Proposer's/Firm's Name:	Proposer's Phone #:
Solicitation Title:	Proposer's Email Address:
Solicitation #:	Amount Self-performed :
Proposer's/Firm's Ownership:	Total Bid Amount:
Proposed EBO Goal (%): _____ MBE% _____ WBE%	EBO Goal Met? (Y/N)

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:									
			Certificate	* MBE/WBE	Code #	Description of Work	MBE/WBE	Percent	
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	Group Type *	UNSPS/NAICS		Dollars (\$)	of Total Contract	
1									
2									
3									
4									
5									
6									
7									

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.									
Authorized Representative (Printed Name/Title) <b>*Please ensure to save the document as a PDF and refrain from printing and signing it.*</b>								Date	

*\*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.*

<b>For Internal Office Use ONLY</b>									
Has Prime Complied with EBO Goal?					If No, Good Faith Efforts Met?				

BAO Representative:	Metro Buyer: _____	Project Manager: _____	Date:
---------------------	--------------------	------------------------	-------

Total MBE Subcontracting	_____ %	\$ _____
Total WBE Subcontracting	_____ %	\$ _____
Total MBE/WBE Participation:	_____ %	\$ _____

**BAO Notes:**

## BAO Small Business Assessment Sheet

BAO Specialist: Brianna Minter

Contract Specialist: Marissa Conklin

Date: 11/24//2025

Department Name: Parks

RFP/ITB Number: 396555

Project Name: Fort Negley Park Improvements Phase I

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
R.C. Mathews Contractor, LLC	\$ 12,682,520	\$ 2,2643,037	Yes	14%	The prime <b>IS NOT</b> a metro Approved SBE. Acknowledged 14% SBE/SDV requirement over life of project and consequences of misrepresentation. (Epps 0.16%, Nickell Company LLC 10.64%, BRAAV Electrical Supply 2.64%, Coburn's 9.36%, BCMason 7.40%)

f

JLR



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

11/18/2025 | 1:47 PM CST

### All Proposers on RFQ# 396555

Dear Proposers:

In reference to the above solicitation, it is the intent of the Metropolitan Government of Nashville and Davidson County to rescind the Notice of Intent to Award dated 10/27/2025 and the corresponding award to Orion Building Corporation.

The Purchasing Agent has determined that the Notice of Intent to Award was based on failed negotiations and the resulting award was inconsistent with the language of the solicitation.

An updated Notice of Intent to Award will be issued soon.

Respectfully,

Dennis Rowland  
Chief Procurement Officer/Purchasing Agent  
Metropolitan Government of Nashville & Davidson County

Cc. Solicitation Files

*Dennis Rowland*