



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

November 19, 2018

Douglas Williams
Modern Day Wrecking Co.
2620 Walker Lane
Nashville, TN 37207
Re: **RFQ # 1043705, Demolition Services**

Dear Mr. Williams:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1043705 for Demolition Services. This letter hereby notifies you of Metro's intent to award to Modern Day Wrecking Co., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at 615-880-2783 or at tina.burt@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1043705 - Demolition Services

Solicitation Title & Number		RFP Cost Points
RFQ 1043705 - Demolition Services		35
Offeror's Name	Total Bid Amount	RFP Cost Points
Affinity Builders	\$41,280.00	16.11
Leland, Inc.	\$19,000.00	35.00
Modern Day Wrecking Co.	\$20,100.00	33.08

*Patriot Demolition was deemed non-responsive to the minimum requirements of the solicitation.

	Affinity Builders	Leland, Inc.	Modern Day Wrecking Co.
Cost (35 points)	16.11	35	33.08
Project Approach and Process (30 points)	15	10	10
Experience, Qualifications and Capacity (35 points)	10	15	30
Total (100 points)	41.11	60	73.08

Affinity Builders
Strengths – Firm demonstrated how the requirements and provisions of the scope of this project will be implemented. Firm demonstrated their knowledge in the provision of services related to the project. Stated that Metro would be a priority along with Rutherford County. Firm provided their organizational chart along with the responsibilities for each person who will be part of these projects. Weaknesses -The description of how their company would go about scheduling, mobilizing and completing residential demolition projects lacked specific detail. Firm failed to demonstrate the efficient use of equipment and technology necessary to be successful throughout the duration of the contract. Firm failed to discuss the risk associated with working in a flood plain. Firm failed to demonstrate their risk mitigation plan. Firm did not list projects of similar size, scope, and complexity. Firm failed to provide any experience with demolition.
Leland, Inc.
Strengths – Firm demonstrated how the requirements and provisions of the scope of this project will be implemented. Weaknesses – The description of how their company would go about scheduling, mobilizing and completing residential demolition projects lacked specific detail. Firm failed to discuss their process for bring the site back up to grade. Firm failed to discuss the risk associated with working in a flood plain. Firm failed to demonstrate their risk mitigation plan. Firm failed discuss how Metro's work would be prioritized. Firm stated that they have 20 years of experience, however they failed to back that claim up with specific projects. Firm did not list projects of similar size, scope, and complexity. Firm failed to attach an organizational work chart and the responsibilities of each person who will be a part of these projects.
Modern Day Wrecking Co.
Strengths – Firm demonstrated efficient use of material resources, equipment and technology necessary to be successful throughout the duration of the contract. Firm demonstrate their knowledge in the provision of services related to the project. Firm stated that work for Metro would be a priority. Firm provided experience of similar size, scope and complexity on five (5) projects. Firm provided their organizational chart along with the responsibilities for each person who will be part of these projects. Weaknesses – Firms response to how the requirements and provisions of the scope of this project will be implemented lacked specific detail. Firm failed to describe in detail how their firm will go about scheduling, mobilizing, and completing a residential demolition project. Firm failed to discuss the risk associated with working in a flood plain. Firm failed to demonstrate their risk mitigation plan. Firm stated that they have 35 years of experience, however they failed to back that claim up with specific projects.

PNP Compliance Results Form

Department Name: Metro Water Services

RFP/ITB Number: 1043705

Demolition Services

Primary Contractor	PNP Compliant (Yes/No)	
Modern Day Wrecking	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: Trojan Labor (WBE) - Declined, TA Staffing (WBE) - Declined, and Kathy Freeman Trucking, Inc. (WBE) - Declined.

*Denotes Contractor with whom follow up was required

Date: 11/06/2018

Metro Buyer: Scott Ghee

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt

Contract Specialist: Scott Ghee

Date: 11/06/2018

Department Name: Metro Water Services

RFP/ITB Number: 1043705

Project Name: Demolition Services

SBE/SDV Requirement Acknowledged?		Comments
Primary Contractor		
Modern Day Wrecking	Yes	SBE/SDV Plan: Prime is an approved SBE/SDV firm and proposes to perform 100% of the work. Prime also acknowledged the 20% participation requirement of SBE/SDV over the life of the contract as required by the solicitation.