



Notice of Intent to Award

Solicitation Number	400466	Award Date	2/12/2026 8:22 AM CST
Solicitation Title	Land Surveying Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Barge Design Solutions Inc.	Company Contact	Judy Judson
Street Address	615 3rd Avenue South, Suite 700		
City	Nashville	State	TN
		Zipcode	37210

Company Name	Collier Engineering Co Inc	Company Contact	Troy Walls
Street Address	2949 Nolensville Pike		
City	Nashville	State	TN
		Zipcode	37211

Company Name	Conzor North America, Inc.	Company Contact	Philip Nelson
Street Address	101 Westpark Drive, Suite 300		
City	Brentwood	State	TN
		Zipcode	37027

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland
Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

ZK (Initial)
Zak Kelley



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In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Gresham Smith	Company Contact	Chris Goetz
Street Address	222 Second Ave. South, Suite 1400		
City	Nashville	State	TN
		Zipcode	37201

Company Name	Lamar Dunn & Associates dba LDA Engineering	Company Contact	Taylor Hagood
Street Address	402 BNA Drive, Suite 403		
City	Nashville	State	TN
		Zipcode	37217

Company Name	Ragan-Smith Associates, Inc.	Company Contact	Adam Bledsoe
Street Address	315 Woodland Street		
City	Nashville	State	TN
		Zipcode	37206

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Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

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Zak Kelley



RFQ 400466 – Land Surveying Services

Company Name	Project Approach and Process (40 Points)	Firm Qualifications and Experience (30 Points)	Team Structure, Qualifications, and Capacity (30 Points)	Total Points (100)
Barge Design Solutions, Inc.	39	30	30	99
Bowman Consulting Group Ltd	37	25	23	85
Collier Engineering Co Inc	40	29	29	98
Consor North America, Inc.	40	29	30	99
Energy Land & Infrastructure, LLC	35	25	26	86
Gresham Smith	40	30	30	100
Lamar Dunn & Associates, Inc. dba LDA Engineering	40	28	30	98
M2 Group LLC	37	23	25	85
Orchard, Hiltz & McCliment, Inc. dba OHM Advisors	39	22	25	86
Ragan-Smith Associates Inc	39	30	29	98
TTL, Inc	38	25	27	90

Barge Design Solutions, Inc.	
Strengths	Weaknesses
<ul style="list-style-type: none"> Demonstrated how requirements and provisions of the scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, and present a comprehensive plan for completing specified work in accordance with scope, and meets expectations in this regard. Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within the constraints outlined in scope and meets expectations in this regard. Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services, and meets expectations in this regard. Provided four projects supplied for Reference Projects, and meets expectations in this regard Provided organizational chart, clearly defining project team structure that identifies proposed individual team members, and which prime or subconsultant individual represents, and meets expectations in this regard. Demonstrated clear prioritization of Metro work and meets expectations in this regard. Demonstrated safety is a priority and meets expectations in this regard. Proposed use of new technology exceeds expectations in this regard. 	<ul style="list-style-type: none"> Explanation of any assumptions made on firm's part in prioritizing lacked detail and is below expectations in this regard.

Bowman Consulting Group Ltd	
Strengths	Weaknesses
<ul style="list-style-type: none"> Provided explanation of how firm intend to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. Demonstrated firm's knowledge of the project objectives/goals and existing conditions/assumptions, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. Provided QA/QC plan, which exceeds expectation in this regard. 	<ul style="list-style-type: none"> Proposal lacked detail demonstrating how requirements and provisions of scope of this project will be implemented (approach, process, methodology) and is below expectations in this regard. Failed to identify potential issues/challenges and is below expectations in this regard. Proposal lacked detail demonstrating firm's capacity to perform and is below expectations in this regard. Four projects supplied for the Reference Projects were not water pipeline projects and is below expectations in this regard. Organizational chart, proposed project team was out of KY and structured to imply one person will handle Metro contract and is below expectations in this regard. Proposed plan for response time lacked detail and is below expectations in this regard.

Collier Engineering Co Inc	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart, clearly defining project team structure that identified proposed individual team members, and which prime or subconsultant individual represents and meets expectations in this regard. 	<ul style="list-style-type: none"> • Failed to provide timeline for reference projects and is below expectations in this regard. • Failed to demonstrate efficient use of firm's manpower, (excessive use of chief engineer) and is below expectations in this regard.

Conzor North America, Inc.	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart, clearly defining project team structure that identified proposed individual team members, and which prime or subconsultant individual represents and meets expectations in this regard. • Provided a detailed underground and property owner communications plan exceeds expectations in this regard. 	<ul style="list-style-type: none"> • Proposal lacked detail demonstrating firm's qualifications and is below expectations in this regard.

Energy Land & Infrastructure, LLC	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided organizational chart and meets expectations in this regard. 	<ul style="list-style-type: none"> • Proposal lacked detail demonstrating firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and is below expectations in this regard. • Proposal lacked detail demonstrating how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and is below expectations in this regard. • Four projects for Reference Projects were not of similar scope and is below expectations in this regard. • Team structure lacked detail and is below expectations in this regard.

Gresham Smith	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart, clearly defining project team structure that identified proposed individual team members, and which prime or subconsultant individual represents and meets expectations in this regard. 	<ul style="list-style-type: none"> • None noted.

Lamar Dunn & Associates, Inc. dba LDA Engineering	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart, clearly defining project team structure that identified proposed individual team members, and which prime or subconsultant individual represents and meets expectations in this regard. • Provided Risk Mitigation Matrix and meets expectations in this regard. • Proposed use of QR code exceeds expectations in this regard. 	<ul style="list-style-type: none"> • Failed to provide timeline for reference projects and is below expectations in this regard. • Reference projects lacked requested information and is below expectations in this regard.

M2 Group LLC	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Provided information documenting team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart and meets expectations in this regard. 	<ul style="list-style-type: none"> • Proposal lacked detail demonstrating how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and is below expectations in this regard. • Explanation of how firm intends to prioritize work for Metro lacked detail and is below expectations in this regard. • Proposal lacked detail demonstrating firm's qualifications and is below expectations in this regard. • Proposal lacked detail demonstrating capacity to perform and is below expectations in this regard. • Proposal lacked detail demonstrating firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and is below expectations in this regard. • Proposed team structure lacked detail and is below expectations in this regard.

Orchard, Hiltz & McCliment, Inc. dba OHM Advisors

Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided explanation of how firm intends to prioritize work for Metro with work from other customers and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Proposed new technology integration exceeds expectations in this regard. 	<ul style="list-style-type: none"> • Explanation of assumptions made on firm's part in prioritizing lacked detail and is below expectations in this regard. • Proposal lacked detail demonstrating firm's knowledge of project objectives/goals and existing conditions/assumptions, identified potential issues/challenges, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and is below expectations in this regard. • Proposal lacked detail demonstrating firm's qualifications and is below expectations in this regard. • Organizational chart lacked details and is below expectations in this regard. • Proposed team structure lacked detail and is below expectations in this regard.

Ragan-Smith Associates Inc	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions, approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting firm's/team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for qualifications/experience Reference Projects of similar size, scope, and complexity and meets expectations in this regard. • Provided organizational chart, clearly defining project team structure that identified proposed individual team members, and which prime or subconsultant individual represents and meets expectations in this regard. • Below budget on reference projects exceeds expectations in this regard. • Proposed weekly forecasting exceeds expectations in this regard. 	<ul style="list-style-type: none"> • Failed to identify potential issues/challenges and is below expectations in this regard. • Reference Projects for team structure were not of similar scope and is below expectations in this regard.

TTL, Inc	
Strengths	Weaknesses
<ul style="list-style-type: none"> • Provided detailed explanation of how firm intends to prioritize work for Metro with work from other customers. Included explanation of assumptions made on firm's part in prioritizing and meets expectations in this regard. • Demonstrated how requirements and provisions of scope of this project will be implemented by firm (approach, process, methodology) and meets expectations in this regard. • Demonstrated firm's knowledge of project objectives/goals and existing conditions/assumptions approach to minimizing any disruptions to performance, presented a comprehensive plan for completing specified work in accordance with scope and meets expectations in this regard. • Demonstrated firm's efficient use of manpower, material resources, equipment, and technology necessary for completing project efficiently within constraints outlined in scope and meets expectations in this regard. • Provided information documenting team's qualifications to produce required outcomes and fulfill other contractual responsibilities, including ability, capacity, skill, financial strength, and number of years of experience in providing required services and meets expectations in this regard. • Provided four projects for Reference Projects of similar size, scope, and complexity and meets expectations in this regard. 	<ul style="list-style-type: none"> • Failed to identify potential issues/challenges and is below expectations in this regard. • Proposal lacked detail demonstrating firm's qualifications and is below expectations in this regard. • Reference projects lacked requested information and is below expectations in this regard. • Reference projects provided incorrect information for Metro and is below expectations in this regard. • Organizational chart lacked detail and is below expectations in this regard.

Certificate Of Completion

Envelope Id: 6D720C27-7E4A-47B4-B1CC-01A32BA5741C
 Subject: Intent to Award - RFQ # 400466 for Land Surveying Services
 Source Envelope:
 Document Pages: 6
 Certificate Pages: 2
 AutoNav: Enabled
 Envelopeld Stamping: Enabled
 Time Zone: (UTC-06:00) Central Time (US & Canada)

Status: Completed
 Envelope Originator:
 Christina Alexander
 730 2nd Ave. South 1st Floor
 Nashville, TN 37219
 christina.alexander@nashville.gov
 IP Address: 170.190.198.185

Record Tracking

Status: Original 2/12/2026 7:46:57 AM	Holder: Christina Alexander christina.alexander@nashville.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: Docusign

Signer Events

Signer Events	Signature	Timestamp
Terri L. Ray terri.ray@nashville.gov Finance Manager Metropolitan Government of Nashville and Davidson County Security Level: Email, Account Authentication (None)		Sent: 2/12/2026 7:48:21 AM Viewed: 2/12/2026 7:56:21 AM Signed: 2/12/2026 7:56:48 AM

Electronic Record and Signature Disclosure:
Not Offered via Docusign

Zak Kelley Zak.Kelley@Nashville.gov Finance Manager Metro Nashville Government Security Level: Email, Account Authentication (None)		Sent: 2/12/2026 7:56:49 AM Viewed: 2/12/2026 8:08:44 AM Signed: 2/12/2026 8:10:00 AM
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Electronic Record and Signature Disclosure:
Not Offered via Docusign

Dennis Rowland Dennis.Rowland@nashville.gov Purchasing Agent & Chief Procurement Officer Security Level: Email, Account Authentication (None)		Sent: 2/12/2026 8:10:01 AM Viewed: 2/12/2026 8:22:42 AM Signed: 2/12/2026 8:22:54 AM
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Electronic Record and Signature Disclosure:
Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	2/12/2026 7:48:21 AM
Certified Delivered	Security Checked	2/12/2026 8:22:42 AM
Signing Complete	Security Checked	2/12/2026 8:22:54 AM
Completed	Security Checked	2/12/2026 8:22:54 AM
Payment Events	Status	Timestamps