

SW _____ Manager (Initial)



Notice of Intent to Award

Solicitation Number	RFQ GG000057	Award Date	6/24/2026 1:40 PM CDT
Solicitation Title	Automated and Manual Security Gates Installation, Maintenance, Repairs and other		
Buyer Name	Joseph Andrews	Buyer Email	Joseph.Andrews@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name (1)	Access Control Systems LLC dba Guardian Access Solutions
Company Name (2)	
Company Name (3)	
Company Name (4)	
Company Name (5)	
Company Name (6)	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable. ☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable. ☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Michelle R. Hernandez Lane
Michelle Lane
Interim Purchasing Agent & Chief Procurement Officer

ZK (Initial)
Zak Kelley



GG000057 — Automated and Manual Security Gates Installation, Maintenance, Repairs and other

Company Name	Capacity to Perform (30 Points)	Qualifications and Experience (30 Points)	Cost (40 Points)	Total Points (100)
Access Control Systems LLC dba Guardian Access Solutions	30	20	26.22	76.22
DH Pace Company Inc	21	5	22.63	48.63
Kamal Adams dbaTeltekgroup LLC	10	5	40	55.00
Stubblefield Construction LLC	6	5	9.38	20.38

Access Control Systems LLC dba Guardian Access Solutions	
Strengths	Weaknesses
The firm response regarding their company’s history and background was detailed. Firm has been in business for 37 years. The response to staffing and equipment was very detailed and significantly above expectations in this regard. Provided a detailed response to the training and certification that they provide for their staff and meet expectations in this regard. The firm’s response to 1- and 2-hour response times was very detailed and significantly above expectations in this regard. The firm provided a detailed response for resumes and certifications, outlining each employee’s years of experience with the company as well as their experience prior to joining. The vendor provided an adequate response in regards to evidence of training which met expectations in this regard. Detailed response to knowledge and project experience which meets expectations in this regard.	The vendor failed to provide details about the firm machinery and equipment which is below expectations in this regard. Vendor provided three projects, but not of similar scope in regards to Metro and is below expectations in this regard.

DH Pace Company Inc	
Strengths	Weaknesses
The firm’s response regarding their company’s history and background was detailed. They have been in business since 1973 with over 60 offices in 20 states. The firm’s response to their staffing and equipment was detailed, with fully stocked warehouse, and ability to pull stock from surrounding offices. DRP (direct replenishment program) to maintain stock and ensure that they have enough supplies. Firm provided an adequate response to personal training on personal protection and work procedures.	Firm’s response to staffing levels to meet the required 24/7/365 coverage lacked detail. Firm’s response to how they would respond to 1- and 2-hour response times lacked specific details, but just referencing they would be dispatched “as soon as possible”. The vendor failed to provide a detail how the firm has sufficient machinery and equipment to perform the work which is below expectations in this regard. The vendor failed to provide resumes or certifications for staff who will be assigned to Metro which is below expectations in this regard. The vendor failed to provide the team’s knowledge and project experience which is below expectations in this regard. The vendor failed to provide three projects of similar scope which is below expectation in this regard. The projects mentioned referred to doors, and not gates.

Kamal Adams dba Teltekgroup LLC	
Strengths	Weaknesses
No specific strengths were identified in the evaluation.	Information was difficult to locate and did not follow the structure that was laid out in the solicitation. The vendor failed to provide a detailed history and background and was below expectations in this regard. The vendor’s response to staffing and equipment lacked specific details and was below expectations in this regard. The vendor lacked specific detailed staffing levels to meet the required 24/7/365 coverage. The firm’s response regarding the 1- and 2-hour response time lacked specific details and is below expectations in this regard. The vendor provided a boilerplate response to training on personal protection and work procedures and is below expectation in this regard. The vendor failed to provide details on machinery and equipment to perform the work requested in the RFP. The vendor failed to provide resumes or certifications for staff who will be assigned to Metro. The vendor’s response lacked specific details regarding the request for evidence of training. The vendor’s response lacked specific details about knowledge and project experience. The vendor failed to provide the three projects of similar scope.

Stubblefield Construction LLC	
Strengths	Weaknesses
No specific strengths were identified in the evaluation.	The vendor lacked specific details for firm’s history and background and was below expectations in this regard. The vendor’s response to staffing and equipment lacked specific details and was below expectations in this regard. The vendor failed to provide detailed staffing levels to meet the required 24/7/365 coverage. The firm’s response regarding the 1- and 2-hour response time was generic and lacked specific details and is below expectations in this regard. The vendor response to training on personal protection and work procedures lacked specific detail and is below expectation in this regard. The vendor provided details on machinery and equipment, however, that equipment is not sufficient to perform the work requested in the RFP. The vendor failed to provide resumes or certifications for staff who will be assigned to Metro. The vendor failed to provide evidence of training and is below expectations in this regard. The vendor’s response lacked specific details about knowledge and project experience. The vendor failed to provide the three projects of similar scope.

RFQ GG000057 - Automated and Manual Security Gates Installation, Maintenance, Repairs, and other			SBE/SDV Requirement	Total Cost Points
			9.00%	40.00
Offeror's Name			Bids	RFP Cost Points
Access Control Systems LLC dba Guardian Access Solutions			\$3,821,754.87	26.22
DH Pace Company Inc			\$4,427,421.08	22.63
Kamal Adams dba Teltekgroup LLC			\$2,505,248.46	40.00
Stubblefield Construction LLC			\$10,680,000.00	9.38



Statement of M/WBE Utilization

Proposer's/Firm's Name: Access Control Solutions LLC	Proposer's Phone #: 727-286-2762
Solicitation Title: Automated and Manual Gates Installation, Maintenance, Repairs and other	Proposer's Email Address: brad.humphries@guardianaccess.com
Solicitation #: GG000057,1	Amount Self-performed : \$3,821,754.87
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$3,821,754.87
Proposed EBO Goal (%): 0 MBE% 7 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1				Select	Select				
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Brad Humphries/Chief Operations Office	Date 05/14/2026
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*Note: **MWBE** is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

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Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: Trevor Hilton	Metro Buyer: Joseph Andrews	Project Manager: Ava Elsaghir	Date: 06/15/26
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Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	0	%	\$ 0
Total MBE/WBE Participation:	0	%	\$ 0

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Joseph Andrews
Date: 06/15/2026

Department Name: General Services
RFP/ITB Number: GG000057

Project Name: Automated and Manual Gates Installation, Maintenance, Repairs and other Services						
Primary Contractor*	Primary Contractor Ownership	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Access Control Solutions, LLC.	Non-SBE	\$ 3,821,755	TBD	Yes	9%	The Acknowledged 9% SBE/SDV requirement over life of the project. and consequences of misrepresentation.