

JLR Manager (Initial)



Notice of Intent to Award

Solicitation Number	GG000089	Award Date	8/12/2026 3:03 PM CDT
Solicitation Title	Financial Rate and Management Consulting Services		
Buyer Name	Joseph Andrews	Buyer Email	joseph.andrews@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name (1)	Raftelis Financial Consultants
Company Name (2)	
Company Name (3)	
Company Name (4)	
Company Name (5)	
Company Name (6)	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 07 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Michelle R. Hernandez Lane
Michelle Lane
Interim Purchasing Agent & Chief Procurement Officer

ZK (Initial)
Zak Kelley



GG000089 – Financial Rate and Management Consulting Services

Company Name	Project Approach (20 Points)	Qualifications and Experience (40 Points)	Cost Criteria (40 Points)	Total Points (100)
Raftelis Financial Consultants	19	39	40	98

RFQ GG000089 - Financial Rate and Management Consulting Services		
	Lowest Bid	Total Cost Points
	\$1,013,935.58	40.00
Offeror's Name	Bids	RFP Cost Points
Raftelis Financial Consultants	\$1,013,935.58	40.00

Raftelis Financial Consultants	
Strengths	Weaknesses
Proposal included a very detailed work plan covering the overall approach to this project, which exceeded Metro’s expectations in this regard. Proposal provided detailed implementation of the requirement and scope of work from start to finish that demonstrates that Offeror had a deep understanding of Metro’s needs, which exceeded Metro’s expectations in this regard. Proposal demonstrated knowledge of the project goals, approach to minimize any disruption to performance and presented a comprehensive plan for completing the work outlined in the solicitation and meets Metro’s expectation in this regard. Proposal described in great detail their team’s approach to this project and their ability to work as a team with the MWS staff, which exceeded Metro’s expectations in this regard. Proposal provided a detailed overview of firm’s 33 years public sector experience performing the scope of work which exceeded Metro’s expectations in this regard. Proposal provided a detailed team’s knowledge and previous project experience performing the scope of services that exceeded Metro’s expectation in this regard. Proposal demonstrated in detail the team’s capacity to perform the work for this project which meets Metro’s expectation in this regard. Proposal provided a detailed list of qualifications and previous experience for the proposed team who will provide services on behalf of their firm and exceeds expectations in this regard.	Proposal outlined potential risks and challenges in performing the scope of work and provided a limited response to the approach on reducing the risks and challenges and is below expectations in this regard. The offeror statement on problems encountered on previous projects and means to resolve those issues lacked specific detail and is below expectation in this regard.

Proposal provided a detailed organization chart showing personnel that will be assigned to the project with their roles to be performed under the contract which meet Metro’s expectation in this regard.

Proposal outlined a detailed list of team member’s past performances on recent projects which exceeded Metro’s expectation in this regard.

Proposal provided resumes for the proposed team that were detailed and exceeded expectations in this regard.

Offeror provided a detailed list of current major projects that the company is working on and exceeds expectation in this regard.

