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JLR
_____Manager (Initial)

DEPARTMENT of FINANCE
DIVISION OF PURCHASES

Notice of Intent to Award

Solicitation Number	GG000082	**Award Date**	11/9/2026 | 1:54 PM CST
Solicitation Title	Transfer, Hauling and Disposal Services		
Buyer Name	Grace Wichert	**Buyer Email**	Grace.Wichert@nashville.gov
BAO Rep	Trevor Hilton	**BAO Email**	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name (1)	Waste Connections, Inc.
Company Name (2)	
Company Name (3)	
Company Name (4)	
Company Name (5)	
Company Name (6)	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 07 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable. ☑ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☑ Yes, monthly reporting is applicable. ☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Christopher S. Wood
_____

Christopher S. Wood
Purchasing Agent & Chief Procurement Officer
christopher.wood@nashville.gov

ZK
_____ (Initial)
Zak Kelley

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Evaluation Criteria/Offeror	Waste Connection	Waste Management
Methodology and Approach (30 Points)	28	20
Qualifications and Experience (30 Points)	28	23
Cost (40 Points)	32.08	40
Total Points (100 Max Points)	**88.08**	**83**

RFQ GG000082, Transfer, Hauling and Disposal Services	SBE/SDV Requirement	Lowest Bid	Total Cost Points
	13.00%	$42,023,381.44	40.00
Offeror's Name	**Confirmed SBE/SDV Requirement**	**Evaluation Amount**	**RFP Cost Points**
Waste Connections, Inc	Yes	$52,397,903.73	**32.08**
Waste Management Inc of TN	Yes	$42,023,381.44	**40.00**

Evaluation Criteria/Offeror	Waste Connection	Waste Management
Methodology and Approach (30 Points)	**28**	**20**
Describe, in detail, your company's overall approach to transfer station operations and disposal services.	Proposal described how service operations would be maintained; however, it provided limited detail regarding service reliability and surge capacity throughout the term of the contract, which was below expectations.	Proposal provided information on overall capabilities and local resources; however, the overall approach was general and not specific to Metro, which was below expectations.
Describe how uninterrupted service operations will be maintained throughout the term of the contract.	Proposal identified uninterrupted service operation utilizing 3 different landfills, which included capacity for 15 years at each facility, including a letter of capacity assurance, which exceeded expectations.	Proposal identified uninterrupted service operations utilizing 3 different landfills, however current capacity for facilities are 4 years, 14 years and 2.5 years which would require additional legal contingencies (Jackson law) to be taken into consideration, which was significantly below expectations.
Describe proposed staffing, equipment, and facility resources.	Proposal identified staffing, equipment, and facility resources, including resources to support Metro's quarterly dump days, which met expectations.	Proposal identified staffing, equipment, and facility resources, however information was general and not specific to Metro, which was below expectations.
Describe the available disposal capacity and available disposal options proposed, including: **Facility name and location,** **Type of facility (landfill, incinerator, energy recovery, etc.),** **Legal owner(s) of the facility,** **Bidders' contractual relationship with the legal owner(s) of the facility,** **Operational permit reference number,** **Available capacity of the disposal option,** **Duration of which the stated capacity is expected to be available,** **Dedicated capacity for Nashville and Davidson County's use for the duration of the contract.** **Identify and describe alternative disposal options that will be utilized if primary disposal facility becomes unavailable.**	Proposal provided all requested information for the identified primary and two alternate disposal facilities that demonstrated available capacity and disposal options for a 15-year period for each facility and included letters of assurance supporting the stated capacity, which exceeded expectations.	Proposal provided all requested information for the identified primary and two alternate disposal facilities that demonstrated capacity at primary facility as four years with additional 34 years available through future expansion dependent upon unknown legal contingencies (Jackson Law), capacity of secondary facility notes 14 years with additional 10 years available through future expansion dependent upon unknown legal contingencies (Jackson Law) and capacity at third facility notes 2.5 years with additional 27 years available through future expansion dependent upon unknown legal contingencies (Jackson Law), which was significantly below expectations.
Describe scale operations, reporting capabilities, and recordkeeping processes.	Proposal described scale operations, including the use of automated scales, and addressed the reporting information needed by Metro; however, it provided limited detail regarding how reporting would be managed and recordkeeping processes, which was below expectations.	Proposal described scale operations, including the use of automated scale; however, limited detail was provided regarding reporting capabilities and recordkeeping processes, which was below expectations.
Describe safety procedures, employee training programs, and operational safety protocols.	Proposal provided information regarding employee safety and training, including annual training hours and pre-shift safety meetings, which met expectations.	Proposal provided information on safety procedures, employee training and operational safety protocols but lacked detail, which was below expectations.
Describe procedures for minimizing wait times and maintaining efficient traffic flow for NWS vehicles, including any priority access procedures.	Proposal described procedures for minimizing wait times and maintaining traffic flow, including establishing priority access procedures for Metro vehicles, which met expectations.	Proposal described operations for maintaining traffic flow; however, did not identify procedures to minimize wait times and provide priority access for Metro vehicles, which was below expectations.
Describe site maintenance procedures, including litter, odor, and leachate control.	Proposal described site maintenance procedures, including litter, odor and leachate control, which met expectations	Proposal described site maintenance procedures, including litter, odor and leachate control, which met expectations.
Describe sustainability, diversion and waste reduction efforts included within operations.	Proposal described sustainability efforts, including beneficial use of landfill gas for heating, fueling and energy generation, which met expectations.	Proposal demonstrated a comprehensive picture of meeting environmental regulatory compliance, which met expectations.
Describe operational practices or facility measures used to minimize impacts to surrounding areas, including traffic, odor, litter, noise and general site conditions.	Proposal provided operational practices or facility measures used to minimize impacts to surrounding areas, including traffic, odor, litter, noise and general site conditions, which met expectations.	Proposal provided operational practices or facility measures used to minimize impacts to surrounding areas, including traffic, odor, litter, noise and general site conditions, which met expectations.
Describe the processes, policies, technologies, or operational approaches utilized to maximize disposal efficiency and preserve landfill capacity for future needs.	Proposal identified the processes, policies, technologies, or operational approaches utilized to maximize disposal efficiency and preserve landfill capacity for future needs but lacked detail which was below expectations.	Proposal the processes, policies, technologies, or operational approaches utilized to maximize disposal efficiency and preserve landfill capacity for future needs; however, content was general and not specific to Metro.
Provide a proposed mobilization and implementation (transition) plan and timeline.	Proposal provided a detailed mobilization and implementation plan; however, it did not include a detailed timeline, which was below expectations.	Proposal provided mobilization and implementation (transition) plan and timeline which included post-implementation support, which met expectations.

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Evaluation Criteria/Offeror	Waste Connection	Waste Management
Qualifications and Experience (30 Points)	**28**	**23**
Describe your firm's experience providing transfer, hauling and disposal services for municipalities, governmental agencies or other clients of similar size, scope and complexity.	Proposal described experience providing transfer, hauling and disposal services for municipalities, governmental agencies or other clients of similar scope and complexity; however, did not describe experience with clients of similar size which was below expectations.	Proposal described experience providing transfer, hauling and disposal services for municipalities, governmental agencies or other clients of similar scope and complexity; however, but did not describe experience with clients of similar size which was below expectations.
Describe the qualifications and experience of key personnel who will be assigned to this contract.	Proposal provided qualifications and experience of key personnel that would be assigned to contract, which met expectations.	Proposal provided qualifications and experience of key personnel, which met expectations.
Describe the organizational structure and operational oversight that will be utilized to manage services provided under this contract.	Proposal included a chart that showed organizational structure and operational oversight that will be utilized to manage services provided under this contract including proposed reporting flow, which met expectations.	Proposal designated contract manager that would be assigned to the contract, however did not identify who the contract manager would be or their related experience, which was below expectations.
Describe your firm's experience operating transfer stations and disposal facilities.	Proposal demonstrated firm's experience operating transfer stations and disposal facilities, however response was lacking in detail, which was below expectations.	Proposal demonstrated firm's experience operating disposal facilities and some transfer stations including convenience centers; however, it was not clear if convenience center would be available to Metro which was below expectations.
Describe your firm's safety record and compliance history, including any regulatory violations, environmental enforcement actions, permit violations, or other compliance issues.	Proposal outlined a transparent and thorough list of safety record and compliance history, including any regulatory violations, environmental enforcement actions, permit violations, or other compliance issues, which met expectations.	Proposal provided limited detail regarding safety record and compliance history, including any regulatory violations, environmental enforcement actions, permit violations, or other compliance issues compared to other proposals, which was below expectations.
Describe your experience managing comparable waste volumes and service demands.	Proposal provided examples of contracted services comparable to Metro's service requirements and experience presented met expectations.	Proposal demonstrated experience managing comparable waste volumes and service demands; which met expectations.
Identify all permits, licenses, certifications and regulatory approvals applicable to the proposed services and provide copies of each.	Proposal included copies of transfer station and disposal facilities permits along with landfil operator certificates however it was unclear if the landfill operators would be assigned to the proposed facilities for the duration of the contract term.	Proposal included copies of certificates of registration and provided operational permit numbers for disposal facilities, however nothing was provided for the proposed transfer station.
Describe the financial assurances and operational resources available to ensure continuous performance of the requested services.	Proposal demonstrated financial assurances and operational resources available to ensure continuous performance of the requested services; however, it appeared outdated (through 2024), which was below expectations.	Proposal demonstrated financial assurances and operational resources available to ensure continuous performance of the requested services, which met expectations.
Identify all applicable operator certifications held by personnel responsible for transfer stations and disposal facility operations.	Proposal included landfill operator personnel certification; however, it was unclear whether the identified personnel would be assigned to the proposed facilities for the duration of the contract term, which was below expectations.	Proposal provided a list of certifications held by their network of staff but did not identify certifications held by personnel responsible for the transfer stations and disposal facilities identified intheir proposal, which is below expectations.
Provide example of at least three (3) projects or contracts of similar size, scope and complexity. Include:	Proposal included examples and all information for three (3) projects that were equivalent to scope and complexity to Metro; however, the examples were not of equivalent to size; which was below expectations.	Proposal included examples and all information for three (3) projects that were equivalent to scope and complexity to Metro; however, the examples were not of equivalent to size and contract term information was missing, which was below expectations.
Client name		
Description of services provided		
Contract term		
Approximate tonnage managed		